## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-K**

## [X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2000

OR	
$[\ ]$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OI	F
THE SECURITIES EXCHANGE ACT OF 1934	
For the transition period from to	
Commission File No. 33-98136	

## CPG PARTNERS, L.P.

(Exact name of registrant as specified in its charter)

#### **Delaware**

(State or other jurisdiction of incorporation or organization) 22-3258100

(I.R.S. Employer Identification No.)

103 Eisenhower Parkway, Roseland, New Jersey 07068

(Address of principal executive offices - zip code)

(973) 228-6111

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12 (g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark if the disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

There are no outstanding shares of Common Stock or voting securities.

#### **Documents incorporated by reference:**

Portions of the definitive Proxy Statement of Chelsea Property Group, Inc. relating to its 2001 Annual Meeting of Shareholders are incorporated by reference into Part III as set forth herein.

#### PART I

## Item 1. Business

#### The Operating Partnership

CPG Partners, L.P., a Delaware limited partnership (the "Operating Partnership" or "OP"), is 82.7% owned and managed by its sole general partner, Chelsea Property Group, Inc. (the "Company"), a self-administered and self-managed real estate investment trust ("REIT"). The OP owns, develops, redevelops, leases, markets and manages upscale and fashion-oriented manufacturers' outlet centers. As of December 31, 2000, the OP wholly or partially owned 27 centers in 15 states and Japan containing approximately 8.2 million square feet of gross leasable area represented by more than 600 tenants in approximately 2,100 stores. The OP's centers generally are located near metropolitan areas which have a population of at least one million people within a 30-mile radius, with average annual household income of greater than \$50,000 or at or within 20 miles of major tourist destinations. The OP's existing portfolio includes properties in or near New York City, Los Angeles, Boston, Washington, D.C., San Francisco, Sacramento, Cleveland, Atlanta, Dallas, Portland (Oregon), Tokyo and Osaka, Japan, or at or near tourist destinations including Palm Springs,

the Napa Valley, Orlando, and Honolulu (the "Properties"). During 2000, the OP's 21 domestic centers (excluding the four 49%owned centers acquired on December 22, 2000; see "Recent Developments") generated weighted average tenants sales of \$400 per square foot. Weighted average tenants sales equals total sales reported by tenants divided by their gross leasable area weighted by months in operation.

Effective January 1, 2001, Chelsea GCA Realty, Inc. changed its name to Chelsea Property Group, Inc. and Chelsea GCA Realty Partnership, L.P. changed its name to CPG Partners, L.P. The OP's executive offices are located at 103 Eisenhower Parkway, Roseland, New Jersey 07068 (telephone 973-228-6111).

## **Recent Developments**

On December 22, 2000, in partnership with Fortress Registered Investment Trust, the OP acquired four manufacturers' outlet centers from a competitor. The OP provides the operating management, leasing and marketing services for the centers and receives a management fee. The OP has a 49% economic interest in the four centers, which contain approximately 1.6 million square feet of GLA and consist of Prime Outlets at Gilroy, a 577,000 square-foot center in Gilroy, California (San Jose/ Silicon Valley region); Prime Outlets at Michigan City, a 491,000 square-foot center in Michigan City, Indiana (50 miles east of Chicago); Prime Outlets at Waterloo, a 392,000 square-foot center in Waterloo, New York (Finger Lakes region); and Prime Outlets at Kittery, a 131,000 square-foot grouping of outlets in Kittery, Maine. The four centers were 99% leased, with tenant sales averaging \$327 per square foot during the 12 months ended December 31, 2000. The total cost of the purchase was approximately \$240 million, including the assumption of approximately \$174 million of 6.99% fixed rate non-recourse mortgage debt maturing in 2008.

Between January 1, 2000 and December 31, 2000, the OP added approximately 2.9 million square feet of GLA to its portfolio as a result of acquiring the 49% interest in four properties comprising 1.6 million square feet of GLA; expanding three existing whollyowned centers by a total of 300,000 square feet of GLA; and opening four newly developed centers comprising 1.0 million square feet of GLA. The first phases of two of the new properties, Gotemba Premium Outlets and Rinku Premium Outlets, located outside of Tokyo and Osaka, Japan, respectively, comprising 400,000 square feet of GLA, were developed by the OP's 40%-owned joint venture, Chelsea Japan Co., Ltd. The third new property, Orlando Premium Outlets, a 428,000 square foot single-phase center, located in Orlando, Florida, is 50%-owned through a joint venture partnership with Simon Property Group, Inc. The first phase of the fourth new property, Allen Premium Outlets, located north of Dallas, Texas contains 206,000 square feet of GLA and is whollyowned by the OP.

The following table sets forth a summary of new centers, expansions and acquisitions from January 1 through December 31, 2000:

Number

GI A

Property 	% Owned	Date(1)	GLA (Sq. Ft.)	Number of Stores	Tenants(2)
As of January 1, 2000	100		5,216,000	1,364	
New centers: Orlando Premium Outlets, Orlando, Fl	50	5/00	428,000	113	Brooks Brothers, Donna Karan, Nike, Polo Ralph Lauren, Tommy Hilfiger
Gotemba Premium Outlets, Gotemba, Japan	40	7/00	220,000	78	Brooks Brothers, GAP, Nike
Allen Premium Outlets,	100	10/00	206,000	48	Barneys, Liz Claiborne, Polo Ralph Lauren, Tommy Hilfiger
Rinku Premium Outlets, Izumisano, Japan	40	11/00	180,000	71	Brooks Brothers, GAP, Nike
Total new centers:			1,034,000	310	
Expansions: Leesburg Corner Premium Outlets, Leesburg, VA	100	3/ &12/00	138,000	30	Eddie Bauer, Old Navy
Wrentham Village Premium Outlets Wrentham, MA	, 100	12/00	127,000	33	Hugo Boss, Nike, Polo Ralph Lauren
Folsom Premium Outlets, Folsom, CA	100	5/00	54,000	12	Eddie Bauer
Other (net)			(1,000)	4	
otal expansions:			318,000	79	
cquisitions: Gilroy Premium Outlets, Gilroy, CA	49	12/00	577,000	141	Eddie Bauer, Esprit, GAP, Nike, Polo Ralph Lauren, Timberland
Lighthouse Place Premium Outlets Michigan City, IN	, 49	12/00	491,000	122	Eddie Bauer, GAP, Polo Ralph Lauren, Tommy Hilfiger
Waterloo Premium Outlets, Waterloo, NY	49	12/00	392,000	100	Eddie Bauer, GAP, J. Crew, Polo Ralph Lauren
Kittery Premium Outlets, Kittery, ME	49	12/00	131,000	25	Crate & Barrel, GAP, J Crew, Lenox, Old Navy, Polo
otal acquisitions:			1,591,000	388	Ralph Lauren
otal for 2000			2,943,000	777	
As of December 31, 2000			8,159,000	2,141	

Opening, expansion or acquisition date Consists of tenants who lease approxima

Consists of tenants who lease approximately 5,000 square feet of GLA and have estimated sales of more than \$300 per square foot. Most tenants pay a fixed base rent based on the square feet leased and also pay a percentage rent based on sales.

The most recent newly developed or expanded centers are discussed below:

*Orlando Premium Outlets, Orlando, Florida*, Orlando Premium Outlets, a 428,000 square foot center containing 113 stores, opened in a single phase in May 2000. The center is located on Interstate 4 midway between Walt Disney World/EPCOT and Sea World. Orlando welcomes over 40 million visitors annually including travelers from Europe, South America and the Far East.

Gotemba Premium Outlets, Gotemba, Japan. Gotemba Premium Outlets, a 220,000 square foot center containing 78 stores, opened its initial phase in July 2000. The center is located on the Tomei Expressway, approximately 60 miles west of Tokyo and midway between Mt. Fuji and the Hakone resort area. These two tourist destinations attract 37 million people annually. The populations within a 35-mile and 65-mile radius are approximately 5.0 million and 31.2 million, respectively.

Allen Premium Outlets, Allen, Texas. Allen Premium Outlets, a 206,000 square foot center containing 48 stores, opened its initial phase in October 2000. The center is located approximately 30 miles north of Dallas on US Highway 75. The populations within a 30-mile, 60-mile and 100-mile radius are approximately 2.4 million, 4.9 million and 5.8 million, respectively. Average household income within a 30-mile radius is approximately \$67,000.

*Rinku Premium Outlets, Izumisano, Japan.* Rinku Premium Outlets, a 180,000 square foot center containing 71 stores, opened its initial phase in November 2000. The center is located 45 miles south of Osaka near Kansai International Airport. The populations within a 35-mile and 65-mile radius are approximately 12.0 million and 19.1 million, respectively.

Leesburg Corner Premium Outlets, Leesburg, Virginia. Leesburg Corner Premium Outlets, a 463,000 square foot center containing 103 stores, opened in three phases, in October 1998, November 1999 and December 2000. The center is located 35 miles northwest of Washington, DC at the intersection of Routes 7 and 15. The populations within a 30-mile, 60-mile and 100-mile radius are approximately 2.2 million, 7.3 million and 10.0 million, respectively. Average household income within a 30-mile radius is approximately \$89,000.

Wrentham Village Premium Outlets, Wrentham, Massachusetts. Wrentham Village Premium Outlets, a 601,000 square foot center containing 158 stores, opened in four phases in October 1997, May 1998, May 1999 and December 2000. The center is located near the junction of Interstates 95 and 495 between Boston and Providence. The populations within a 30-mile, 60-mile and 100-mile radius are approximately 3.6 million, 6.9 million and 10.4 million, respectively. Average household income within a 30-mile radius is approximately \$61,000.

Folsom Premium Outlets, Folsom, California. Folsom Premium Outlets, a 299,000 square foot center containing 80 stores opened in five phases in March 1990, December 1996, June 1997, April 1998 and April 2000. The center is located approximately 20 miles east of Sacramento. The populations within a 30-mile, 60-mile and 100-mile radius are approximately 1.6 million, 2.9 million and 9.7 million, respectively. Average household income within a 30-mile radius is approximately \$55,000.

The OP has started construction on additional phases of Allen Premium Outlets totaling 209,000 square feet. This project, and others, are in various stages of development and there can be no assurance they will be completed or opened, or that there will not be delays in opening or completion.

On July 19, 2000, the OP announced that through an unconsolidated investment, Chelsea Interactive, Inc., ("Chelsea Interactive") it has been developing a new technology-based e-commerce platform. This platform will provide fashion and other retail brands with their own customized direct-to-the-consumer Internet online store, incorporating e-commerce design, development, fulfillment and customer services. In consideration for such services, Chelsea Interactive will receive a percentage of each brand's online sales. To date, the OP has invested approximately \$30 million in Chelsea Interactive to build the platform. There is no assurance that this concept will be successful or the future impact this will have on the OP's financial condition or results of operations.

## **Strategic Alliance and Joint Ventures**

In June 1999, the OP signed a definitive agreement with Mitsubishi Estate Co., Ltd. and Nissho Iwai Corporation to jointly develop, own and operate premium outlet centers in Japan. The joint venture, known as Chelsea Japan Co., Ltd. ("Chelsea Japan") developed its initial projects in the cities of Gotemba and Izumisano, outside of Tokyo and Osaka, respectively. Subject to governmental and other approvals, Chelsea Japan expects to announce additional projects during 2001.

In May 1997, the OP announced the formation of a strategic alliance with Simon to develop and acquire high-end outlet centers with GLA of 500,000 square feet or more in the United States. The OP and Simon are co-managing general partners, each with 50%-ownership of the joint venture and any entities formed with respect to specific projects; the OP will have primary responsibility for the day-to-day activities of each project. Simon is one of the largest publicly traded real estate companies in North America as measured by market capitalization, and at February 2001 owned, had an interest in and/or managed approximately 191 million square feet of retail and mixed-use properties in 36 states and Europe.

The OP announced in October 1998 that it sold its interest in and terminated the development of Houston Premium Outlets, a joint venture project with Simon. Under the terms of the agreement, the OP will receive non-compete payments totaling \$21.4 million from The Mills Corporation; \$3.0 million was received at closing, and three of four annual installments of \$4.6 million have been received timely. The final installment is due on January 2, 2002.

The OP has made several recent investments through joint ventures with others. Joint venture investments may involve risks not otherwise present for investments solely by the OP, including the possibility its co-venturers might become bankrupt, its co-

venturers might at any time have different interests or goals than the OP, and that the co-venturers may take action contrary to the OP's instructions, requests, policies or objectives, including its policy with respect to maintaining the qualification of Chelsea Property Group, Inc. as a REIT. Other risks of joint venture investments include impasse on decisions, such as a sale, because neither its co-venturer nor the OP would have full control over the joint venture. There is no limitation under the OP's organizational documents as to the amount of funds that may be invested in partnerships or joint ventures.

## Organization of the OP

Virtually all of the Properties are held by and all of its business activities conducted through the OP. The Company (which owned 82.7% in the OP as of December 31, 2000) is the sole general partner of the OP and has full and complete control over the management of the OP and each of the Properties, excluding joint ventures.

#### The Manufacturers' Outlet Business

Manufacturers' outlets are manufacturer-operated retail stores that sell primarily first-quality, branded goods at significant discounts from regular department and specialty store prices. Manufacturers' outlet centers offer numerous advantages to both consumer and manufacturer; by eliminating the third party retailer, manufacturers are often able to charge customers lower prices for brand name and designer merchandise; manufacturers benefit by being able to sell first quality in-season, as well as out-of-season, overstocked or discontinued merchandise without compromising their relationships with department stores or hampering the manufacturers' brand name. In addition, outlet stores enable manufacturers to optimize the size of production runs while maintaining control of their distribution channels.

## **Business of the Operating Partnership**

The OP believes its strong tenant relationships, high-quality property portfolio and managerial expertise give it significant advantages in the manufacturers' outlet business.

Strong Tenant Relationships. The OP maintains strong tenant relationships with high-fashion, upscale manufacturers that have a selective presence in the outlet industry, such as Armani, Brooks Brothers, Chanel, Coach Leather, Cole-Haan, Donna Karan, Gap/Banana Republic, Gucci, Jones New York, Nautica, Polo Ralph Lauren, Tommy Hilfiger and Versace, as well as with national brand-name manufacturers such as Adidas, Carter's, Nike, Phillips-Van Heusen (Bass, Izod, Gant, Van Heusen) and Timberland. The OP believes that its ability to draw from both groups is an important factor in providing broad customer appeal and higher tenant sales.

High Quality Property Portfolio. The OP's 21 domestic centers (excluding the four 49%-owned centers acquired on December 22, 2000) generated weighted average reported tenant sales during 2000 of \$400 per square foot, the highest among the three publicly traded outlet companies. As a result, the OP has been successful in attracting some of the world's most sought-after brand-name designers, manufacturers and retailers and each year has added new names to the outlet business and its centers. The OP believes that the quality of its centers gives it significant advantages in attracting customers and negotiating multi-lease transactions with tenants.

Management Expertise. The OP believes it has a competitive advantage in the manufacturers' outlet business as a result of its experience in the business, long-standing relationships with tenants and expertise in the development and operation of manufacturers' outlet centers. Management developed a number of the earliest and most successful outlet centers in the industry, including Liberty Village Premium Outlets (one of the first manufacturers' outlet centers in the U.S.) in 1981, Woodbury Common Premium Outlets in 1985 and Desert Hills Premium Outlets in 1990. Since the IPO, the OP has added significantly to its senior management in the areas of development, leasing and property management without increasing general and administrative expenses as a percentage of total revenues; additionally, the OP intends to continue to invest in systems and controls to support the planning, coordination and monitoring of its activities.

## **Growth Strategy**

The OP seeks growth through increasing rents in its existing centers; developing new centers and expanding existing centers; and acquiring and re-developing centers.

*Increasing Rents at Existing Centers*. The OP's leasing strategy includes aggressively marketing available space and maintaining a high level of occupancy; providing for inflation-based contractual rent increases or periodic fixed contractual rent increases in substantially all leases; renewing leases at higher base rents per square foot; re-tenanting space occupied by underperforming tenants; and continuing to sign leases that provide for percentage rents.

Developing New Centers and Expanding Existing Centers. The OP believes that there continue to be significant opportunities to develop manufacturers' outlet centers across the United States and internationally. The OP intends to undertake such development selectively, and believes that it will have a competitive advantage in doing so as a result of its development expertise, tenant relationships and access to capital. The OP expects that the development of new centers and the expansion of existing centers will continue to be a substantial part of its growth strategy. The OP believes that its development experience and strong tenant relationships enable it to determine site viability on a timely and cost-effective basis. However, there can be no assurance that any development or expansion projects will be commenced or completed as scheduled.

*International Development*. The OP intends to develop, own and operate premium outlet centers in Japan through its joint venture company, Chelsea Japan Co., Ltd. Chelsea Japan has developed its first two outlet centers, one in Gotemba, located outside Tokyo, and the other in Izumisano, outside Osaka, Japan. The OP believes that there are significant opportunities to develop manufacturers' outlet centers in Japan and intends to pursue these opportunities as viable sites are identified.

The OP has minority interests ranging from 5 to 15% in several outlet centers and outlet development projects in Europe. Four outlet centers, containing approximately 500,000 square feet of GLA, including Bicester Village outside of London, England, La Roca Company Stores outside of Barcelona, Spain, Las Rozas Village outside Madrid, Spain and La Vallee near Disneyland Paris are currently open and operated by Value Retail PLC and its affiliates. There is more new center development planned and one new European project is under construction and expected to open by the end of 2001.

Acquiring and Redeveloping Centers. The OP intends to selectively acquire individual properties and portfolios of properties that meet its strategic investment criteria as suitable opportunities arise. The OP believes that its extensive experience in the outlet center business, access to capital markets, familiarity with real estate markets and advanced management systems will allow it to evaluate and execute its acquisition strategy successfully. Furthermore, management believes that the OP will be able to enhance the operation of acquired properties as a result of its strong tenant relationships with both national and upscale fashion retailers; and development, marketing and management expertise as a full-service real estate organization. Additionally, the OP may be able to acquire properties on a tax-advantaged basis through the issuance of Operating Partnership units. However, there can be no assurance that any acquisitions will be consummated or, if consummated, will result in an advantageous return on investment for the OP.

## **Operating Strategy**

The OP's primary business objective is to enhance the value of its properties and operations by increasing cash flow. The OP plans to achieve these objectives through continuing efforts to improve tenant sales and profitability, and to enhance the opportunity for higher base and percentage rents.

Leasing. The OP pursues an active leasing strategy through long-standing relationships with a broad range of tenants including manufacturers of men's, women's and children's ready-to-wear, lifestyle apparel, footwear, accessories, tableware, housewares, linens and domestic goods. Key tenants are placed in strategic locations to draw customers into each center and to encourage shopping at more than one store. The OP continually monitors tenant mix, store size, store location and sales performance, and works with tenants to improve each center through re-sizing, re-location and joint promotion.

Market and Site Selection. To ensure a sound long-term customer base, the OP generally seeks to develop sites near densely-populated, high-income metropolitan areas, and/or at or near major tourist destinations. While these areas typically impose numerous restrictions on development and require compliance with complex entitlement and regulatory processes, the OP believes that these areas provide the most attractive long-term demographic characteristics. The OP generally seeks to develop sites that can support at least 400,000 square feet of GLA and that offer the long-term opportunity to dominate their respective markets through a critical mass of tenants.

*Marketing*. The OP pursues an active, property-specific marketing strategy using a variety of media including newspapers, television, radio, billboards, regional magazines, guide books and direct mailings. The centers are marketed to tour groups, conventions and corporations; additionally, each property participates in joint destination marketing efforts with other area attractions and accommodations. Virtually all consumer marketing expenses incurred by the OP are reimbursable by tenants.

*Property Design and Management*. The OP believes that effective property design and management are significant factors in the success of its properties and works continually to maintain or enhance each center's physical plant, original architectural theme and high level of on-site services. Each property is designed to be compatible with its environment and is maintained to high standards of aesthetics, ambiance and cleanliness in order to promote longer visits and repeat visits by shoppers. Of the OP's 473 full-time and 125 part-time employees, 361 full-time and 123 part-time employees are involved in on-site maintenance, security, administration and marketing. Centers are generally managed by an on-site property manager with oversight from a regional operations director.

#### **Financing**

The OP seeks to maintain a strong, flexible financial position by: (i) maintaining a moderate level of leverage, (ii) extending and sequencing debt maturity dates, (iii) managing floating interest rate exposure and (iv) maintaining liquidity. Management believes these strategies will enable the OP to access a broad array of capital sources, including bank or institutional borrowings, secured and unsecured debt and equity financings. See "Management's Discussion and Analysis of Financial Condition and Results of Operations".

## Competition

The Properties compete for retail consumer spending on the basis of the diverse mix of retail merchandising and value oriented pricing. Manufacturers' outlet centers have established a niche capitalizing on consumers' desire for value-priced goods. The Properties compete for customer spending with other outlet locations, traditional shopping malls, off-price retailers, and other retail distribution channels. The OP believes that the Properties generally are the leading manufacturers' outlet centers in each market. The OP carefully considers the degree of existing and planned competition in each proposed market before deciding to build a new center.

#### **Environmental Matters**

The OP is not aware of any environmental liabilities relating to the Properties that would have a material impact on the OP's financial position and results of operations.

#### **Personnel**

As of December 31, 2000, the OP had 473 full-time and 125 part-time employees. None of the employees are subject to any collective bargaining agreements, and the OP believes it has good relations with its employees.

## Item 2. Properties

The OP's existing portfolio consists of upscale, fashion-oriented manufacturers' outlet centers located in or near New York City, Los Angeles, Boston, Washington, D.C., San Francisco, Sacramento, Cleveland, Atlanta, Dallas, Portland (Oregon), Tokyo and Osaka, Japan, or at or near tourist destinations including Palm Springs, the Napa Valley, Orlando, and Honolulu (the "Properties"). The Properties were 98% leased as of December 31, 2000 and contained approximately 2,100 stores with more than 600 different tenants. As of December 31, 2000, the OP had 27 operating outlet centers in 15 states and Japan containing approximately 8.2 million square feet of gross leasable area. Of the 27 operating centers, 20 are owned 100% (19 in fee and one under a long-term lease); and seven are partially owned through joint ventures (four in fee and three under long-term leases). The OP manages all 25 of its United States centers and Chelsea Japan Co., Ltd., a 40%-owned joint venture, manages the two centers in Japan.

The OP believes the Properties are adequately covered by insurance.

The OP does not consider any single store lease to be material; no individual tenant, combining all of its store concepts, accounts for more than 5% of the OP's gross revenues or total GLA; and only one tenant occupies more than 4% of the OP's total GLA. As a result, and considering the OP's past success in re-leasing available space, the OP believes the loss of any individual tenant would not have a significant effect on future operations.

Approximately 23% and 24% of the OP's revenues for the years ended December 31, 2000 and 1999, respectively, were derived from the OP's center with the highest revenues, Woodbury Common Premium Outlets. The loss of this center or a material decrease in revenues from the center for any reason might have a material adverse effect on the OP. In addition, approximately 28% and 30% of the OP's revenues for the years ended December 31, 2000 and 1999, respectively, were derived from the OP's eight centers in California.

Woodbury Common Premium Outlets contributed more than 10% of the OP's aggregate gross revenues during 2000 and had a book value of more than 10% of the total assets of the OP at year-end 2000. No tenant at this center leases more than 10% of the center's GLA. The following chart shows certain information for Woodbury Common.

Fiscal Year	Occupancy Rate	Avg. Annual Rent per sq ft
1996	98.8%	\$27.74
1997	100.0	31.42
1998	100.0	33.16
1999	99.5	35.61
2000	100.0	38.55

Woodbury Common Premium Outlets opened in four phases in 1985, 1993, 1995 and 1998 and contains 841,000 square feet of GLA. As of December 31, 2000, the center was leased to 214 tenants. Woodbury Common is located approximately 50 miles north of New York City at the Harriman exit of the New York State Thruway. The populations within a 30-mile, 60-mile and 100-mile radius are approximately 2.5 million, 17.3 million and 25.2 million, respectively. Average household income within the 30-mile radius is approximately \$83,000.

The following table shows lease expiration data as of December 31, 2000 for Woodbury Common Premium Outlets for the next ten years (assuming that none of the tenants exercise renewal options).

		Contract Base Rents		No. of Leases	% of Annual "CBR" Represented by
Expiration Year	GLA	per sq ft	Total	Expiring	Expiring Leases
2001	68,023	\$26.52	\$1,822,000	21	6.9%
2002	47,405	25.92	1,229,000	14	4.7
2003	270,288	32.52	8,791,000	65	33.4
2004	35,415	30.60	1,084,000	11	4.1
2005	118,265	33.92	4,012,000	29	15.3
2006	14,291	37.19	532,000	7	2.0
2007	32,997	39.42	1,301,000	11	4.9
2008	124,919	32.26	4,030,000	24	15.3
2009	48,337	41.45	2,004,000	16	7.6
2010	40,213	36.76	1,478,000	12	5.6

Depreciation on Woodbury Common Premium Outlets is calculated using the straight line method over the estimated useful life of the real property and land improvements which ranges from 10 to 40 years. At December 31, 2000, the Federal tax basis in this

center was \$125.6 million.

The realty tax rate on Woodbury Common Premium Outlets is approximately \$4.97 per \$100 of assessed value. Estimated 2001 taxes are \$3.3 million.

Set forth in the table below is certain property information as of December 31, 2000:

	1 1	5		,
Name/Location	Year Opened	GLA (Sq. Ft.)	No. of Stores	Tenants
Woodbury Common Premium Outlets Central Valley, NY (New York City metro area)	1985	841,000	214	Brooks Brothers, Calvin Klein, Coach Leather, GAP, Gucci, Last Call Neiman Marcus, Polo Ralph Lauren
Wrentham Village Premium Outlets Wrentham, MA (Boston/Providence metro area)	1997	601,000	158	Brooks Brothers, Calvin Klein, Donna Karan, GAP, Polo Jeans Co., Sony, Versace
Gilroy Premium Outlets Gilroy, CA (40 miles south of San Jose)	1990 (1)	577,000	141	Brooks Brothers, Eddie Bauer, Esprit, GAP, J Crew, Liz Claiborne, Nike, Polo, Timberland, Vanity Fair
North Georgia Premium Outlets Dawsonville, GA (Atlanta metro area)	1996	537,000	135	Brooks Brothers, Donna Karan, GAP, Nautica, Off 5th-Saks Fifth Avenue, Williams-Sonoma
Lighthouse Place Premium Outlets Michigan City, IN (50 miles east of Chicago)	1987 (1)	491,000	122	Burberry, Coach, Donna Karan, Eddie Bauer, Esprit, GAP, Liz Claiborne, Polo, Speigel, Tommy Hilfiger
Desert Hills Premium Outlets Cabazon, CA (Palm Springs-Los Angeles area)	1990	475,000	121	Burberrys, Coach Leather, Giorgio Armani, Gucci, Nautica, Polo Ralph Lauren, Tommy Hilfiger
Leesburg Corner Premium Outlets Leesburg, VA (Washington DC area)	1998	463,000	103	Banana Republic, Brooks Brothers, GAP, Donna Karan, Off 5th-Saks Fifth Avenue
Camarillo Premium Outlets Camarillo, CA (Los Angeles metro area)	1995	454,000	124	Ann Taylor, Barneys New York, Bose, Cole-Haan, Donna Karan, Jones NY, Off 5th-Saks Fifth Avenue
Orlando Premium Outlets Orlando, FL (between Disney World & Epcot)	2000 (2)	428,000	113	Brooks Brothers, Burberry, Cole-Haan, Donna Karan, Nike, Polo, Reebok, Tommy Hilfiger, Versace
Waterloo Premium Outlets Waterloo, NY (Finger Lakes Region)	1995 (1)	392,000	100	Brooks Brothers, Coach, Eddie Bauer, Esprit, GAP, J Crew, Liz Claiborne, Nautica, Polo, Vanity Fair
Folsom Premium Outlets Folsom, CA (Sacramento metro area)	1990	299,000	80	Bass, Donna Karan, GAP, Liz Claiborne, Nike, Off 5th-Saks Fifth Avenue
Aurora Premium Outlets Aurora, OH (Cleveland metro area)	1987	297,000	69	Ann Taylor, Bose, Brooks Brothers, Liz Claiborne, Off 5th-Saks Fifth Avenue, Polo Ralph Lauren
Clinton Crossing Premium Outlets Clinton, CT (I-95/NY-New England corridor)	1996	272,000	67	Coach Leather, Crate & Barrel, Donna Karan, GAP, Off 5th-Saks Fifth Avenue, Polo Ralph Lauren
Gotemba Premium Outlets (4) Gotemba, Japan (60 miles West of Tokyo)	2000 (3)	220,000	78	Brooks Brothers, Coach, Eddie Bauer, GAP, J Crew, L.L.Bean, Nautica, Nike, Timberland
Waikele Premium Outlets Waipahu, HI (Honolulu area)	1997	213,000	52	Barneys New York, Bose, Donna Karan, Guess, Polo Jeans Co., Off 5th-Saks Fifth Avenue
Allen Premium OutletsAllen, TX (20 miles North of Dallas)	2000	206,000	48	Barneys, Crate & Barrel, Liz Claiborne, Nautica, Polo, Reebok, Timberland, Tommy Hilfiger, Van Heusen
Petaluma Village Premium Outlets Petaluma, CA (San Francisco metro area)	1994	196,000	51	Ann Taylor, Brooks Brothers, Donna Karan, Off 5th-Saks Fifth Avenue
Rinku Premium Outlets (4) Rinku, Japan (30 miles South of Osaka)	2000 (3)	180,000	71	Brooks Brothers, Coach, Dolce & Gabbana, Eddie Bauer, GAP, Nautica, Nike, Timberland
Napa Premium Outlets Napa, CA (Napa Valley)	1994	171,000	49	Cole-Haan, Dansk, Ellen Tracy, Esprit, J. Crew, Nautica, Timberland, TSE Cashmere
Columbia Gorge Premium Outlets Troutdale, OR (Portland metro area)	1991	164,000	45	Adidas, Carter's, GAP, Harry & David, Mikasa
Liberty Village Premium Outlets Flemington, NJ (New York-Phila. metro area)	1981	157,000	56	Calvin Klein, Donna Karan, Ellen Tracy, Polo Ralph Lauren, Tommy Hilfiger
American Tin Cannery Premium Outlets (4) Pacific Grove, CA (Monterey Peninsula)	1987	135,000	48	Anne Klein, Carole Little, Nine West, Reebok, Totes
Kittery Premium Outlets (4) Kittery, ME (60 miles north of Boston)	1984 (1)	131,000	25	Crate & Barrel, GAP, J Crew, Lenox, Old Navy, Polo Reebok
Santa Fe Premium Outlets	1993	125,000	40	Brooks Brothers, Coach Leather, Donna Karan, Nine West
Patriot Plaza Premium Outlets Williamsburg, VA (Norfolk-Richmond area)	1986	76,000	11	Lenox, Polo Ralph Lauren, WestPoint Stevens
Mammoth Premium Outlets Mammoth Lakes, CA (Yosemite National Park)	1990	35,000	11	Bass, Polo Ralph Lauren
St. Helena Premium Outlets St. Helena, CA (Napa Valley)	1992	23,000	9	Brooks Brothers, Coach Leather, Donna Karan
Total		8,159,000 ======	2,141 ======	

#### Notes to Property Data:

 <sup>(1) 49%-</sup>interest through a joint venture with Fortress Registered Investment Trust
 (2) 50%-owned through a joint venture with Simon Property Group, Inc.

(3) 40%-owned through a joint venture with Mitsubishi Estate Co., Ltd. and Nissho Iwai Corporation
 (4) Property held under long term land lease expiring as follows: Kittery Premium Outlets, October 2009; Gotemba Premium Outlets, October 2019; Rinku Premium Outlets, March 2020; American Tin Cannery Premium Outlets, December 2004

The OP rents approximately 27,000 square feet of office space in its headquarters facility in Roseland, New Jersey and approximately 4,000 square feet at each of its offices in New York and Newport Beach, California.

## **Item 3. Legal Proceedings**

The OP is not presently involved in any material litigation other than routine litigation arising in the ordinary course of business and that is either expected to be covered by liability insurance or to have no material impact on the OP's financial position and results of operations.

## Item 4. Submission of Matters to a Vote of Security Holders

None.

#### **PART II**

## Item 5. Market for the Registrant's Common Stock and Related Security Matters

None.

#### **Item 6: Selected Financial Data**

## CPG Partners, L.P. (In thousands except per unit, and number of centers)

			Year Ended December 31,		
Operating Data:	2000	1999	1998	1997	1996
Rental revenue	179,903	\$114,485 162,618 694	\$99,976 139,315 15,713	\$81,531 113,417	\$63,792 91,356
Total expenses.  Income from unconsolidated investments.  Loss from Chelsea Interactive.  Income before minority interest	6,742	114,676 308 -	98,166 - -	78, 262 - -	59,996 - -
and extraordinary item		47,556	25,436	35,155 (127)	31,360 (257)
Income before extraordinary item  Extraordinary item - loss on retirement of debt	60,386	47,556	25,436 (345)	35,028 <sup>°</sup> (252)	31,103 <sup>°</sup> (902)
Net income  Preferred distribution  Net income to common unitholders	(10,036)	47,556 (6,137) \$41,419	25,091 (4,188) \$20,903	34,776 (907) \$33,869	30,201 - \$30,201
Net income per common unit: General partner (including \$0.02 net loss per unit from extraordinary item in 1998)	¢2 61	¢2 17	¢1 11	¢1 00	¢1 77
Limited partner (including \$0.02 net loss per unit from extraordinary item in 1998)		\$2.17 \$2.16	\$1.11 \$1.09	\$1.88 \$1.87	\$1.77 \$1.76
Ownership Interest:	Ψ2.01	Ψ2.10	Ψ1.03	Ψ1.07	Ψ1.70
General partnerLimited partners		15,742 3,389	15,440 3,431	14,605 3,435	11,802 5,316
Weighted average units outstanding		19,131	18,871	18,040	17,118
Balance Sheet Data: Rental properties before accumulated					
depreciation. Total assets. Total liabilities	901,314	\$848,813 806,055 426,198	\$792,726 773,352 450,410	\$708,933 688,029 342,106	\$512,354 502,212 240,878
Minority interest Partners' capital	372,562	379,857	322,942	345,923	5,698 255,636
Distributions declared per common unit	\$3.00	\$2.88	\$2.76	\$2.58	\$2.355
Other Data: Funds from operations to common unitholders (1) Cash flows from:	\$93,556	\$79,980	\$67,994	\$57,417	\$48,616
Operating activities	(119,368)	\$87,502 (77,490) (10,781)	\$78,731 (119,807) 36,169	\$56,594 (199,250) 143,308	\$53,510 (99,568) 55,957
GLA at end of period(2)	5,703	5,216 4,995 19	4,876 4,614 19	4,308 3,935 20	3,610 3,255 18
New centers opened. Centers expanded.	4	4	1 7	1 5	2 5
Center sold Centers held for sale	1	1 1	2	<u>-</u> -	-
Centers acquired	4	-	-	1	-

## **Notes to Selected Financial Data:**

(1) The OP believes that FFO is helpful to investors as a measure of the performance of an equity REIT because, along with cash flow from operating activities, financing activities and investing activities, it provides investors with an indication of the ability of the OP to incur and service debt, to make capital expenditures and to fund other cash needs. The OP computes FFO in accordance with the current standards established by NAREIT which may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently than the OP. FFO does not represent cash generated from operating activities in accordance

with GAAP and should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of the OP's financial performance or to cash flow from operating activities (determined in accordance with GAAP) as a measure of the OP's liquidity, nor is it indicative of funds available to fund the OP's cash needs, including its ability to make cash distributions. See Management's Discussion and Analysis for definition of FFO.

- (2) Includes centers with GLA of 2,419 in 2000 in which the OP has a joint venture interest.
- (3) GLA weighted by months in operation.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in connection with the financial statements and notes thereto appearing elsewhere in this annual report.

Certain comparisons between periods have been made on a percentage or weighted average per square foot basis. The latter technique adjusts for square footage changes at different times during the year.

#### **General Overview**

At December 31, 2000 the OP operated 27 manufacturers' outlet centers, compared to 19 at the end of 1999 and 1998. Between January 1, 2000 and December 31, 2000, the OP added approximately 2.9 million square feet of GLA to its portfolio as a result of acquiring a 49% interest in four properties comprising 1.6 million square feet of GLA; expanding three existing wholly-owned centers by a total of 300,000 square feet of GLA; and opening four newly developed centers comprising 1.0 million square feet of GLA. The first phases of two of the new properties, Gotemba Premium Outlets and Rinku Premium Outlets, located outside of Tokyo and Osaka, Japan, respectively, comprising 400,000 square feet of GLA, were developed by the OP's 40%-owned joint venture, Chelsea Japan Co., Ltd. The third new property, Orlando Premium Outlets, a 428,000 square foot single-phase center, located in Orlando, Florida, is 50%-owned through a joint venture partnership with Simon Property Group, Inc. The first phase of the fourth new property, Allen Premium Outlets, located north of Dallas, Texas contains 206,000 square feet of GLA and is wholly-owned by the OP.

From January 1, 1998 to December 31, 2000, the OP grew by increasing rents at its operating centers, opening five new centers, expanding eight centers and acquiring four centers. Increasing rents at operating centers resulted in base and percentage rent revenue growth of \$17.9 million. The opening of two wholly-owned new centers and expansion of eight wholly-owned centers increased base and percentage rent revenues by \$6.0 million and \$20.4 million, respectively during the three year period ended December 31, 2000. Income from unconsolidated investments increased by \$7.1 million during the three year period ended December 31, 2000 primarily as a result of opening three new centers developed by joint ventures during 2000 and to a lesser extent by acquiring 49% of four centers through a joint venture in December 2000. The OP operated gross leasable area ("GLA") at December 31, 2000 of 8.2 million square feet including wholly and partially-owned GLA compared to 5.2 million square feet and 4.9 million square feet of wholly-owned GLA at December 31, 1999 and 1998, respectively. The 3.9 million square feet ("sf") of net GLA added during the three year period is detailed as follows:

	January 1, 1998	2000	1999	1998
Changes in GLA (sf in 000's):				
New centers developed: Allen Premium Outlets Orlando Premium Outlets (50%-owned)	206 428	206 428	- -	<u>-</u>
Gotemba Premium Outlets (̀40%-owned)́ Rinku Premium Outlets (40%-owned)	220 180 270	220 180	- -	- - 270
Leesburg Corner	278			270
Total new centers	1,304	1,034	-	270
Centers expanded: Wrentham Village Leesburg Corner	373 193	127 138	120 55	126
Folsom Premium Outlets North Georgia	73 134	54 -	103	19 31
Camarillo Premium Outlets Woodbury Common Columbia Gorge	90 268 16	- - -	45 - -	45 268 16
Desert Hills Other	6 1	- (1)	- - 17	6 (15)
Total centers expanded	1,154	318	340	496
Centers held for sale:	1,104	310	340	430
Solvang Designer Outlets Lawrence Riverfront	(52) (146)		- -	(52) (146)
Total centers held for sale	(198)	-	-	(198)
Centers acquired (49%-owned): Gilroy Premium Outlets Kittery Premium Outlets Lighthouse Place Premium Outlets	577 131 491	577 131 491	- - -	- - -
Waterloo Premium Outlets	392	392		
Total centers acquired	1,591	1,591	-	-
Net GLA added during the period	3,851	2,943	340	568
Other Data: GLA at end of period Weighted average GLA		8,159 5,703	5,216 4,995	4,876 4,614

Since

Centers in operation at end of period	27	19	19
New centers opened	4	-	1
Centers expanded	3	4	7
Centers sold	1	1	-
Centers held for sale	-	1	2
Centers acquired	4	-	-

The OP's domestic centers (excluding the four 49%-owned centers acquired on December 22, 2000) produced weighted average reported tenant sales of approximately \$400 per square foot in 2000, \$377 per square foot in 1999 and \$360 per square foot in 1998. Weighted average sales is a measure of tenant performance that has a direct effect on base and percentage rents that can be charged to tenants over time.

One of the OP's centers, Woodbury Common Premium Outlets, generated approximately 23%, 24% and 23% of the OP's total revenue for the years 2000, 1999 and 1998, respectively. In addition, approximately 28%, 30%, and 34% of the OP's revenues for the years ended December 31, 2000, 1999 and 1998, respectively, were derived from the OP's centers in California.

The OP does not consider any single store lease to be material; no individual tenant, combining all of its store concepts, accounts for more than 5% of the OP's gross revenues or total GLA; and only one tenant occupies more than 4% of the OP's total GLA. In view of these statistics and the OP's past success in re-leasing available space, the OP believes that the loss of any individual tenant would not have a significant effect on future operations.

The discussion below is based upon operating income before minority interest and extraordinary item. The minority interest in net income varies from period to period as a result of changes in Operating Partnership interests.

Comparison of year ended December 31, 2000 to year ended December 31, 1999

Income before interest, depreciation and amortization increased \$19.8 million, or 17.7%, to \$132.0 million in 2000 from \$112.2 million in 1999. This increase was primarily the result of expansions and new center openings, higher rents on releasing and renewals during 2000 and 1999 and income from unconsolidated investments that commenced operations in the latter part of 2000. These increases were partially offset by the loss from Chelsea Interactive and increases in operating and maintenance expenses. Income from operations increased \$8.8 million, or 18.5%, to \$56.0 million in 2000 from \$47.2 million in 1999. Increased revenues from wholly-owned expansions and new center openings in 2000 and 1999 were offset by increases in operating and maintenance expenses and depreciation expense due to the expansions and new center openings.

Base rentals increased \$9.3 million, or 9.3%, to \$108.1 million in 2000 from \$98.8 million in 1999 due to wholly-owned expansions, a new center opening in 2000 and higher average rents. Base rental revenue per weighted average square foot increased to \$20.23 in 2000 from \$19.79 in 1999 as a result of higher rental rates on new leases and renewals.

Percentage rents increased \$2.0 million, or 13.1%, to \$17.7 million in 2000 from \$15.7 million in 1999. The increase was primarily due to increased tenant sales and a higher number of tenants contributing percentage rents.

Expense reimbursements, representing contractual recoveries from tenants of certain common area maintenance, operating, real estate tax, promotional and management expenses, increased \$4.4 million, or 11.0%, to \$44.1 million in 2000 from \$39.7 million in 1999, due to the recovery of operating and maintenance costs from increased GLA. On a weighted average square foot basis, expense reimbursements increased 3.8% to \$8.26 in 2000 from \$7.96 in 1999. The average recovery of reimbursable expenses was 90.0% in 2000 compared to 90.8% in 1999.

Other income increased \$1.6 million to \$10.0 million in 2000 from \$8.4 million in 1999. The increase was due to pad sale gains in 2000 and increased interest and ancillary income.

Interest, in excess of amounts capitalized, increased \$0.3 million to \$24.5 million in 2000 from \$24.2 million in 1999, due to higher interest rates in 2000 which were offset by higher average debt balances in 1999.

Operating and maintenance expenses increased \$5.2 million, or 11.9%, to \$49.0 million in 2000 from \$43.8 million in 1999. The increase was primarily due to costs related to increased GLA. On a weighted average square foot basis, operating and maintenance expenses increased 4.7% to \$9.17 in 2000 from \$8.76 in 1999 as a result of increased maintenance costs and real estate taxes.

Depreciation and amortization expense increased \$3.3 million to \$43.0 million in 2000 from \$39.7 million in 1999. The increase was due to depreciation of wholly-owned expansions and new centers opened in 2000 and 1999.

General and administrative expenses were \$4.8 million in 2000 and 1999 due to stabilized overhead costs.

Other expenses increased \$0.5 million to \$2.6 million in 2000 from \$2.1 million in 1999. The increase was primarily due to the write-off of development costs related to inactive projects in 2000.

The loss on writedown of assets of \$0.7 million in 1999 was attributable to the re-valuation of a center held for sale at its estimated fair value.

Income from unconsolidated investments increased \$6.4 million to \$6.7 million in 2000 from \$0.3 million in 1999. This resulted from equity-in-earnings and fees totaling \$4.4 million earned from Orlando Premium Outlets, a 50%-joint venture center that opened in May 2000; Gotemba Premium Outlets and Rinku Premium Outlets, two 40%-joint venture centers that opened in July

2000 and November 2000, respectively; and to a lesser extent from four 49%-joint venture centers that were acquired in December 2000. Other items in 2000 include a gain from an Orlando pad sale of \$1.1 million and opening consulting fees from the two centers in Japan of \$1.3 million.

The loss from Chelsea Interactive in 2000 of \$2.4 million was related to depreciation, selling, general, administrative and maintenance expenses, offset by nominal revenue.

Comparison of year ended December 31, 1999 to year ended December 31, 1998

Income before interest, depreciation and amortization increased \$18.6 million, or 19.8%, to \$112.2 million in 1999 from \$93.6 million in 1998. This increase was primarily the result of expansions and a new center opening during 1999 and 1998. Income from operations increased \$6.8 million or 16.5% to \$47.9 million in 1999 from \$41.1 million in 1998. Increased revenues from expansions and a new center opening during 1999 and 1998 were offset by higher interest costs.

Base rentals increased \$12.2 million, or 14.1%, to \$98.8 million in 1999 from \$86.6 million in 1998 due to expansions, a new center opening in 1998 and higher average rents. Base rental revenue per weighted average square foot increased to \$19.79 in 1999 from \$18.77 in 1998 as a result of higher rental rates on new leases and renewals.

Percentage rents increased \$2.3 million, or 16.9%, to \$15.7 million in 1999 from \$13.4 million in 1998. The increase was primarily due to a new center opening in 1998, expansions of existing centers and increase in tenants contributing percentage rents.

Expense reimbursements, representing contractual recoveries from tenants of certain common area maintenance, operating, real estate tax, promotional and management expenses, increased \$4.4 million, or 12.5%, to \$39.7 million in 1999 from \$35.3 million in 1998, due to the recovery of operating and maintenance costs from increased GLA. On a weighted average square foot basis, expense reimbursements increased 3.9% to \$7.96 in 1999 from \$7.66 in 1998. The average recovery of reimbursable expenses was 90.8% in 1999 compared to 91.3% in 1998.

Other income increased \$4.4 million to \$8.4 million in 1999 from \$4.0 million in 1998. The increase was primarily due to income from the agreement not to compete with the Mills Corporation in the Houston, Texas area.

Interest, in excess of amounts capitalized, increased \$4.2 million to \$24.2 million in 1999 from \$20.0 million in 1998, due to higher debt balances from increased GLA in operation.

Operating and maintenance expenses increased \$5.1 million, or 13.1%, to \$43.8 million in 1999 from \$38.7 million in 1998. The increase was primarily due to costs related to increased GLA. On a weighted average square foot basis, operating and maintenance expenses increased 4.4% to \$8.76 in 1999 from \$8.39 in 1998 as a result of increased real estate tax and promotion costs.

General and administrative expenses were \$4.8 million during 1999 and 1998 due to stabilized overhead costs during 1999.

Depreciation and amortization expense increased \$7.2 million to \$39.7 million in 1999 from \$32.5 million in 1998. The increase was due to depreciation of expansions and a new center opened in 1998.

The loss on writedown of assets of \$0.7 million in 1999 and \$15.7 million in 1998 was attributable to the re-valuation of two centers held for sale at their estimated fair values and the write-off of pre-development costs of an abandoned site.

Income from unconsolidated investments of \$0.3 million is from the OP's European investment.

Other expenses remained stable at \$2.1 million during 1999 and 1998.

## **Liquidity and Capital Resources**

The OP believes it has adequate financial resources to fund operating expenses, distributions, and planned development and construction activities over the short-term, which is less than 12 months and the long-term, which is 12 months or more. Operating cash flow in 2000 of \$103.1 million is expected to increase with a full year of operations of the 2.9 million square feet of GLA added during 2000 and scheduled openings of approximately 209,000 square feet in 2001, representing additional phases of Allen Premium Outlets. As of December 31, 2000, the OP has adequate funding sources to complete and open all of its current development projects, including those of its e-commerce affiliate, Chelsea Interactive, Inc., through the use of available cash of \$18.0 million; a construction loan for the Allen project up to a maximum borrowing of \$40.0 million, a yen-denominated line of credit totaling 4 billion yen (US \$35.0 million) for the OP's share of projects in Japan; and approximately \$130 million available under its Senior Credit Facility. The OP also has the ability to access the public markets through its \$600 million debt shelf registration and the Company's \$300 million equity shelf registration.

Operating cash flow is expected to provide sufficient funds for dividends and distributions in accordance with REIT federal income tax requirements. In addition, the OP anticipates retaining sufficient operating cash to fund re-tenanting and lease renewal tenant improvement costs, as well as capital expenditures to maintain the quality of its centers, and meet funding requirements for Chelsea Interactive's technology platform.

Common distributions declared and recorded in 2000 were \$57.9 million or \$3.00 per share or unit. The OP's 2000 common distribution payout ratio as a percentage of net income before minority interest, loss on writedown of assets and depreciation and amortization, exclusive of amortization of deferred financing costs, ("FFO") was 63%. The Senior Credit Facility limits aggregate

dividends and distributions to the lesser of (i) 90% of FFO on an annual basis or (ii) 100% of FFO for any two consecutive quarters.

The OP's ratio of earnings-to-fixed charges for each of the three years ended December 31, 2000, 1999 and 1998 was 2.6, 2.5 and 2.3, respectively. For purposes of computing the ratio, earnings consist of income from continuing operations after depreciation and before minority interest and fixed charges, exclusive of interest capitalized and amortization of loan costs capitalized. Fixed charges consist of interest expense, including interest costs capitalized, the portion of rent expense representative of interest and total amortization of debt issuance costs expensed and capitalized.

The OP has a \$160 million senior unsecured bank line of credit (the "Senior Credit Facility") and has an annual right to request a one-year extension which may be granted at the option of the lenders. The OP has requested and the lenders are expected to extend the Senior Credit Facility until March 30, 2004. The Senior Credit Facility bears interest on the outstanding balance, payable monthly, at a rate equal to the London Interbank Offered Rate ("LIBOR") plus 1.05% (7.65% at December 31, 2000) or the prime rate, at the OP's option. The LIBOR rate spread ranges from 0.85% to 1.25% depending on the OP's Senior Debt rating. A fee on the unused portion of the Senior Credit Facility is payable quarterly at rates ranging from 0.15% to 0.25% depending on the balance outstanding. At December 31, 2000, \$130 million of the Senior Credit Facility was available.

During the twelve month period ended January 2001, the OP completed four new debt financing transactions totaling \$360 million both secured and unsecured. These transactions strengthened the OP's financial flexibility and liquidity by extending and sequencing debt maturities and significantly reducing floating interest rate exposure at favorable rates.

In January 2001, the OP completed a \$150 million offering of 8.25% Senior unsecured term notes due February 2011 (the "8.25% Notes"). The 8.25% Notes were priced to yield 8.396% to investors. Net proceeds from the offering were used to repay \$100 million of 7.75% unsecured notes due January 26, 2001, to repay all borrowings outstanding under the OP's Senior Credit Facility and for general corporate purposes. The OP utilized \$150 million of its \$600 million debt shelf registration for this offering.

In December 2000, the OP and Fortress Registered Investment Trust ("Fortress") acquired four outlet centers from a competitor through a joint venture known as F/C Acquisition Holdings, LLC ("F/C Acquisition") in which the OP has a 49% interest. The total purchase price was \$240 million, including the assumption of approximately \$174 million of 6.99% fixed-rate non-recourse mortgage debt maturing in 2008. The OP borrowed \$30 million from its Senior Credit Facility to fund its share of the net purchase price. These borrowings were repaid in January 2001 from proceeds of the 8.25% Notes.

In August 2000, the OP completed a \$100 million private placement debt offering to institutional investors consisting of \$50 million of 8.375% unsecured term notes due August 2005 (the "8.375% Notes") and \$50 million of 8.625% unsecured term notes due August 2009 (the "8.625% Notes"). The 8.375% Notes were priced to yield 8.44% and the 8.625% Notes were priced to yield 8.66%. Proceeds were used to repay borrowings under the Senior Credit Facility and for general corporate purposes.

In April 2000, Chelsea Financing Partnership, L.P. ("Chelsea Financing"), a wholly-owned subsidiary of the OP entered into a \$70 million mortgage loan secured by four of its properties, that matures April 2010 and bears interest at a rate equal to LIBOR plus 1.50% (8.24% at December 31, 2000) or prime rate plus 1.00%. Net proceeds were used to retire the \$60 million term loan due April 30, 2000 and to repay borrowings under the OP's Senior Credit Facility. At December 31, 2000, \$69.3 million was outstanding. In December 2000 Chelsea Financing entered into an interest rate swap agreement effective January 2, 2001 with a financial institution for a notional amount of \$69.3 million to hedge against unfavorable fluctuations in the LIBOR rates of its secured mortgage loan facility. The hedge has a 5.7625% fixed rate plus the 1.50% spread results in a fixed interest rate of 7.2625% until January 1, 2006.

In February 2000, Chelsea Allen Development L.P., a wholly-owned subsidiary of the OP, entered into a \$40 million construction loan facility that will be used to fund the Allen Premium Outlets project. The loan, which matures February 2003, bears interest on the outstanding balance at a rate equal to LIBOR plus 1.625% (8.23% at December 31, 2000) and is guaranteed by the Company and the OP. At December 31, 2000, \$21.5 million was outstanding.

On September 3, 1999, the OP completed a private sale of \$65 million of Series B Cumulative Redeemable Preferred Units ("Preferred Units") to an institutional investor. The private placement took the form of 1.3 million Preferred Units at a stated value of \$50 each. The Preferred Units may be called at par on or after September 3, 2004, have no stated maturity or mandatory redemption and pay a cumulative quarterly dividend at an annualized rate of 9.0%. The Preferred Units are not convertible to any other securities of the OP or Company. Proceeds from the sale were used to pay down borrowings under the Senior Credit Facility.

Development activity as of December 31, 2000 includes the additional phases of Allen Premium Outlets totaling 209,000 square feet scheduled to open during 2001 and Chelsea Interactive. The OP is also in the pre-development stage of projects outside Chicago, IL, Seattle, WA, and Las Vegas, NV, that are expected to open in late 2002 to early 2003. There can be no assurance that these projects under development will be completed or opened, or that there will not be delays in opening or completion. All current development activity is fully financed either through project specific secured construction financing or through the Senior Credit Facility. The OP will seek to obtain permanent financing once the projects are completed and income has been stabilized.

In February 1999, the 50/50 Orlando Premium Outlets joint venture with Simon Property Group, Inc. entered into an \$82.5 million construction loan agreement which matures March 2002 and bears interest at LIBOR plus 1.50% (8.07% at December 31, 2000). In October 2000, the loan was amended to reduce the lender's commitment to \$66 million. The loan is 25% guaranteed by each of the OP and Simon and as of December 31, 2000, \$56.5 million was outstanding. Increases in debt service coverage ratio provide for a decreased guarantee to 10% and LIBOR interest rate spread ranging from 130 to 150 basis points.

In June 1999, the OP entered into an agreement with Mitsubishi Estate Co., Ltd. and Nissho Iwai Corporation to jointly develop, own and operate premium outlet centers in Japan. The joint venture is known as Chelsea Japan Co., Ltd. ("Chelsea Japan"). In conjunction with the agreement, the OP contributed \$1.7 million in equity. In addition, an equity investee of the OP entered into a 4 billion yen (approximately US \$35.0 million) line of credit guaranteed by the Company and OP to fund its share of construction costs. The line of credit bears interest at yen LIBOR plus 1.35% (2.04% at December 31, 2000) and matures April 2002. At December 31, 2000, 1.32 billion yen (approximately US \$11.5 million) was outstanding under the loan. In March 2000, Chelsea Japan entered into a 3.8 billion yen (approximately US \$33.2 million) loan with a Japanese bank to fund construction costs. As of December 31, 2000, the entire facility was outstanding. The Chelsea Japan loan is secured by Chelsea Japan properties and is 40% guaranteed by the Company and the OP and bears interest at 2.20%. Chelsea Japan opened its initial project, the 220,000 square-foot first phase of Gotemba Premium Outlets, 60 miles west of Tokyo, on July 13, 2000. Chelsea Japan opened its second project, the 180,000 square-foot first phase of Rinku Premium Outlets, located outside Osaka, the second-largest city in Japan, on November 23, 2000.

The OP has minority interests ranging from 5 to 15% in several outlet centers and outlet development projects in Europe. Four outlet centers, containing approximately 500,000 square feet of GLA, including Bicester Village outside of London, England, La Roca Company Stores outside of Barcelona, Spain, Las Rozas Village outside Madrid, Spain and La Vallee near Disneyland Paris are currently open and operated by Value Retail PLC and its affiliates. There is more new center development planned and one new European project is under construction and expected to open by the end of 2001. The OP's total investment in Europe as of February 2001 is approximately \$4.7 million. The OP has also agreed to provide up to \$22 million in limited debt service guarantees under a standby facility for loans arranged by Value Retail PLC to construct outlet centers in Europe. The term of the standby facility is three years and expires in October 2001. Guarantees shall not be outstanding for longer than five years after project completion. As of February 2001, the OP has provided limited debt service guarantees of approximately \$13.1 million for three projects.

In July 2000, the OP announced an e-commerce venture through its affiliate, Chelsea Interactive. The OP's investment in this venture was approximately \$30 million at December 31, 2000. The Board of Directors has approved funding up to \$60.0 million that is expected to be provided from operating cash flow over the next several years.

To achieve planned growth and favorable returns in both the short and long-term, the OP's financing strategy is to maintain a strong, flexible financial position by: (i) maintaining a conservative level of leverage; (ii) extending and sequencing debt maturity dates; (iii) managing exposure to floating interest rates; and (iv) maintaining liquidity. Management believes these strategies will enable the OP to access a broad array of capital sources, including bank or institutional borrowings and secured and unsecured debt and equity offerings, subject to market conditions.

Net cash provided by operating activities was \$104.5 million and \$87.5 million for the years ended December 31, 2000 and 1999, respectively. The increase was primarily due to the growth of the OP's GLA to 8.2 million square feet in 2000 from 5.2 million square feet in 1999. Net cash used in investing activities increased \$41.9 million for the year ended December 31, 2000 compared to the corresponding 1999 period, as a result of \$40.0 million investments in various joint ventures and Chelsea Interactive. For the year ended December 31, 2000, net cash provided by financing activities increased by \$34.8 million primarily due to higher net borrowings during 2000 offset in part by an increase in distributions of \$7.1 million in 2000 and the sale of preferred units and common stock in 1999. Borrowings were used to invest in joint ventures and fund center expansions and developments.

Net cash provided by operating activities was \$87.6 million and \$78.7 million for the years ended December 31, 1999 and 1998, respectively. The increase was primarily due to the growth of the OP's GLA to 5.2 million square feet in 1999 from 4.9 million square feet in 1998 and receipt of payment on a non-compete receivable. Net cash used in investing activities decreased \$42.2 million for the year ended December 31, 1999 compared to the corresponding 1998 period, as a result of decreased construction activity, proceeds from sale of a center and receipt of payment on a note receivable. For the year ended December 31, 1999, net cash provided by financing activities decreased by \$47.0 million primarily due to higher borrowings during 1998 offset in part by the sale of preferred units in September 1999. Proceeds from the sale were used to repay borrowings under the OP's Senior Credit Facility.

#### **Funds from Operations**

Management believes that funds from operations ("FFO") should be considered in conjunction with net income, as presented in the statements of operations included elsewhere herein, to facilitate a clearer understanding of the operating results of the OP. The White Paper on Funds from Operations ("FFO") approved by the Board of Governors of NAREIT in October 1999 defines FFO as net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from debt restructuring and sales of properties, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. The OP believes that FFO is helpful to investors as a measure of the performance of an equity REIT because, along with cash flow from operating activities, financing activities and investing activities, it provides investors with an indication of the ability of the OP to incur and service debt, to make capital expenditures and to fund other cash needs. The OP computes FFO in accordance with the current standards established by NAREIT which may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently than the OP. FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of the OP's financial performance or to cash flow from operating activities (determined in accordance with GAAP) as a measure of the OP's liquidity, nor is it indicative of funds available to fund the OP's cash needs, including its ability to make cash distributions.

	Year	Ended December	31,
	2000	1999	1998
Income to common unitholders before extraordinary item	\$50,350	\$41,419	\$21,248
Depreciation and amortization (1)	45,002	39,716	32,486
	-	694	15,713
Amortization of deferred financing costs and depreciation of non-rental real estate assets	(1,796)	(1,849)	(1,453)
FF0	\$93,556	\$79,980	\$67,994
	=======	======	=======
Average units outstanding Distributions declared per unit	19,296	19,131	18,871
	\$3.00	\$2.88	\$2.76

Includes depreciation and amortization from unconsolidated investments of \$2,024 for the year ended December 31, 2000.

#### **Economic Conditions**

Substantially all leases contain provisions, including escalations of base rents and percentage rentals calculated on gross sales, to mitigate the impact of inflation. Inflationary increases in common area maintenance and real estate tax expenses are substantially all reimbursed by tenants.

Virtually all tenants have met their lease obligations and the OP continues to attract and retain quality tenants. The OP intends to reduce operating and leasing risks by continually improving its tenant mix, rental rates and lease terms, and by pursuing contracts with creditworthy upscale and national brand-name tenants.

## Item 7-A. Quantitative and Qualitative Disclosures about Market Risk

The OP is exposed to changes in interest rates primarily from its floating rate debt arrangements. In December 2000, the OP implemented a policy to protect against interest rate and foreign exchange risk The OP's primary strategy is to protect against this risk by using derivative transactions as appropriate to minimize the variability that floating rate interest and foreign currency fluctuations could have on cash flow. In December 2000 a wholly-owned subsidiary of the OP entered into an interest rate swap agreement effective January 2, 2001 with a financial institution for a notional amount of \$69.3 million to hedge against unfavorable fluctuations in the LIBOR rates of its secured mortgage loan facility. The hedge has a 5.7625% fixed rate plus the 1.50% spread results in a rate of 7.2625% until January 1, 2006. At December 31, 2000 a hypothetical 100 basis point adverse move (increase) in US Treasury and LIBOR rates applied to unhedged debt would adversely affect the OP's annual interest cost by approximately \$0.6 million annually.

Following is a summary of the OP's debt obligations at December 31, 2000 (in thousands):

			Expected Ma	iturity Da	ite			
	2001	2002	2003	2004	2005	Thereafter	Total	Fair Value
Fixed Rate Debt:	\$99,987	-	-	-	\$49,877	\$174,678	\$324,542	\$323,140
Average Interest Rate:	7.75%	-	-	-	8.38%	7.64%	7.79%	
Variable Rate Debt:	-	-	\$56,561	-	-	\$69,250	\$125,811	\$125,811
Average Interest Rate:	-	-	7.87%	_	_	8.24%	8.07%	

## **Item 8. Financial Statements and Supplementary Data**

The financial statements and financial information of the OP for the years ended December 31, 2000, 1999 and 1998 and the Report of the Independent Auditors thereon are included elsewhere herein. Reference is made to the financial statements and schedules in Item 14.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### PART III

## Items 10, 11, 12 and 13.

The Operating Partnership does not have any directors, executive officers or stock authorized, issued or outstanding. If the information was required it would be identical to the information contained in Items 10, 11, 12 and 13 of the Company's Form 10-K, that will appear in the Company's Proxy Statement furnished to shareholders in connection with the Company's 2001 Annual Meeting. Such information is incorporated by reference in this Form 10-K.

#### **PART IV**

## $Item\ 14.\ Exhibits, Financial\ Statement\ Schedules\ and\ Reports\ on\ Form\ 8-K$

(a) 1 and 2. The response to this portion of Item 14 is submitted as a separate section of this report.

- 3. Exhibits
- 3.1 Articles of Incorporation of the Company, as amended, including Articles Supplementary relating to 8 3/8% Series A Cumulative Redeemable Preferred Stock and Articles Supplementary relating to 9% Series B Cumulative Redeemable Preferred Stock. Incorporated by reference to Exhibit 3.1 to Form 10-K for the year ended December 31, 1999 ("1999 10-K").
- 3.2 By-laws of the Company. Incorporated by reference to Exhibit 3.2 to Registration Statement filed by the Company on Form S-11 under the Securities Act of 1933 (file No. 33-67870) (S-11).
- 3.3 Agreement of Limited Partnership for the Operating Partnership. Incorporated by reference to Exhibit 3.3 to S-11.
- 3.4 Amendments No. 1 and No. 2 to Partnership Agreement dated March 31, 1997 and October 7, 1997. Incorporated by reference to Exhibit 3.4 to Form 10-K for the year ended December 31, 1997. ("1997 10-K")
- 3.5 Amendment No. 3 to Partnership Agreement dated September 3, 1999. Incorporated by reference to Exhibit 3.5 to 1999 10-K.
- 4.1 Form of Indenture among the Company, Chelsea GCA Realty Partnership, L.P., and State Street Bank and Trust Company, as Trustee. Incorporated by reference to Exhibit 4.4 to Registration Statement filed by the Company on Form S-3 under the Securities Act of 1933 (File No. 33-98136).
- 10.1 Registration Rights Agreement among the Company and recipients of Units. Incorporated by reference to Exhibit 4.1 to S-11.
- Term Loan Agreement dated November 3, 1998 among Chelsea GCA Realty Partnership, L.P., BankBoston, N.A., individually and as an agent, and other Lending Institutions listed therein. Incorporated by reference to Exhibit 10.2 to Form 10-K for the year ended December 31, 1998 ("1998 10-K").
- 10.3 Credit Agreement dated March 30, 1998 among Chelsea GCA Realty Partnership, L.P., BankBoston, N.A, individually and as an agent, and other Lending Institutions listed therein. Incorporated by reference to Exhibit 10.3 to 1998 10-K.
- Agreement dated October 23, 1998, among Chelsea GCA Realty Partnership, L.P., Chelsea GCA Realty, Inc., Simon Property Group, L.P., the Mills Corporation and related parties. Incorporated by reference to Exhibit 10.4 to 1998 10-K.
- Limited Liability Company Agreement of Simon/Chelsea Development Co., L.L.C. dated May 16, 1997 between Simon DeBartolo Group, L.P. and Chelsea GCA Realty Partnership, L.P. Incorporated by reference to Exhibit 10.3 to 1997 10-K.
- Subscription Agreement dated as of March 31, 1997 by and among Chelsea GCA Realty Partnership, L.P., WCC Associates and KM Halawa Partners. Incorporated by reference to Exhibit 1 to current report on Form 8-K reporting on an event which occurred March 31, 1997.
- 10.7 Stock Subscription Agreement dated May 16, 1997 between Chelsea GCA Realty, Inc. and Simon DeBartolo Group, L.P. Incorporated by reference to Exhibit 10.5 to 1997 10-K.

## Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K (continued)

- 10.8 Contribution Agreement by and among an institutional investor and Chelsea GCA Realty Partnership, L.P. and Chelsea GCA Realty, Inc. dated September 3, 1999. Incorporated by reference to Exhibit 10.8 to 1999 10-K.
- Joint Venture Agreement among Chelsea GCA Realty Partnership, L.P., Mitsubishi Estate Co., Ltd. and Nissho Iwai Corporation dated June 16, 1999. Incorporated by reference to Exhibit 10.9 to 1999 10-K.
- 10.10 Agreement for Purchase and Sale of Assets dated December 22, 2000. Incorporated by reference to Exhibit 2.1 to current report on Form 8-K reporting on an event which occurred December 22, 2000.
- 10.11 Limited Liability Company Agreement of F/C Acquisition Holdings LLC. Incorporated by reference to Exhibit 2.2 to current report on Form 8-K reporting on an event which occurred December 22, 2000.
- 23.1 Consent of Ernst & Young LLP.
- (b) Reports on Form 8-K.
  None
- (c) Exhibits See (a) 3

(d) Financial Statement Schedules - The response to this portion of Item 14 is submitted as a separate schedule of this report.

## Item 8, Item 14(a)(1) and (2) and Item 14(d)

## (a)1. Financial Statements

Consolidated Financial Statements-CPG Partners, L.P.	Report Page
Report of Independent Auditors	F-1
Consolidated Balance Sheets as of December 31, 2000 and 1999	F-2
Consolidated Statements of Income for the years ended December 31, 2000, 1999 and 1998	F-3
Consolidated Statements of Stockholders' Equity for the years ended December 31, 2000, 1999 and 1998	F-4
Consolidated Statements of Cash Flows for the years ended December 31, 2000, 1999 and 1998	F-5
Notes to Consolidated Financial Statements	F-6
(a)2 and (d) Financial Statement Schedule	
Schedule III-Consolidated Real Estate and Accumulated Depreciation	F-17 and F-18

All other schedules are omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the consolidated financial statements and notes thereto.

## **Report of Independent Auditors**

## To the Owners CPG Partners, L.P.

We have audited the accompanying consolidated balance sheets of CPG Partners, L.P. as at December 31, 2000 and 1999, and the related consolidated statements of income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2000. Our audits also included the financial statement schedule listed in the Index as Item 14(a). These financial statements and schedule are the responsibility of the management of CPG Partners, L.P. Our responsibility is to express an opinion on the financial statements and schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of CPG Partners, L.P. as at December 31, 2000 and 1999, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

**Ernst & Young LLP** 

New York, New York February 27, 2001

# CPG Partners, L.P. Consolidated Balance Sheets (In thousands)

	Decemb	
	2000	1999
Assets		
Rental properties:		
Land		\$ 118,494
Depreciable property	790,106	730,319
Total rental property	908,344	848,813
Accumulated depreciation	(175,692)	(138, 221)
Rental properties, net	732,652	710,592

Cash and cash equivalents	18,036	8,862
Investments in affiliates	89,081	25,318
Notes receivable-related parties	2,216	2,213
Deferred costs, net	14,886	14,290
Properties held for sale	,	3,388
Other assets	44,443	41,392
other assets		
Total assets	\$ 901.314	\$ 806,055
	========	========
Liabilities and stockholders' equity		
Liabilities:		<b>*</b>
Unsecured bank debt		\$ 131,035
7.75% Unsecured Notes due 2001	99,987	99,905
8.375% Unsecured Notes due 2005	49,877	-
7.25% Unsecured Notes due 2007	124,776	124,744
8.625% Unsecured Notes due 2009	49,902	· -
Secured bank debt	90,776	_
Construction payables	10,001	9,277
Accounts payable and accrued expenses	43,507	27,127
Obligation under capital lease	2,714	3,233
Accrued dividend and distribution payable	3,910	3,813
Other liabilities	18,267	27,064
Total liabilities	528,752	426,198
	,	,
Commitments and contingencies		
Partners' capital:		
	071 400	277 206
General partner units outstanding, 15,957 in 2000 and 15,932 in 1999		277, 296
Limited partners units outstanding, 3,353 in 2000 and 3,357 in 1999	37,888	39,246
Preferred partners units outstanding, 1,300 in 2000 and 1999	63,315	63,315
Accumulated other comprehensive income	(123)	-
Total partners' capital	372,562	379,857
Total partners sapital	3,2,302	319,001
Total liabilities and partners' capital	\$ 001 314	\$ 806,055
Total Habilities and partners capital	J 901, 314	=========

## The accompanying notes are an integral part of the financial statements.

## CPG Partners, L.P. Consolidated Statements of Income (In thousands, except per unit data)

	Year en 2000	ded December 31, 1999	1998
Revenues:			
Base rental	\$108,123	\$98,838	\$86,592
Percentage rentals	17,701	15,647	13,384
Expense reimbursementsOther income	44,116 9,963	39,748 8,385	35,342 3,997
other income	9,903		
Total revenues	179,903	162,618	139,315
Expenses:			
Interest	24,459	24,208	19,978
Operating and maintenance	48,992	43,771	38,704
Depreciation and amortization	42,978	39,716	32,486
General and administrative	4,803	4,853	4,849
Other	2,663	2,128	2,149
Total operating expenses	123,895	114,676	98,166
Operating income	56,008	47,942	41,149
Income from unconsolidated investments	6,742	308	41,149
Loss from Chelsea Interactive	(2,364)	-	_
Loss on writedown of assets	(2,00.)	(694)	(15,713)
Income before extraordinary item	60,386	47,556	25,436
Extraordinary item-loss on early extinguishment of debt	-	-	(345)
Net income	60,386	47,556	25,091
Preferred unit requirement	(10 026)	47,550 (6.127)	25,091 (4 100)
Treferred unit requirement	(10,036)		(4, 100)
Net income to common unitholders		\$41,419	\$20,903
Net income to common unitholders:			
General partner	\$41,592 8,758	\$34,093	\$17,162
Limited partners	8,758	7,326	3,741
Total	\$ 50,350	\$41,419	\$20,903
Net income per common unit:			
General partner (including \$0.02 net loss per			
unit from extraordinary item in 1998)	\$2.61	\$2.17	\$1.11
Limited partner (including \$0.02 net loss per			
unit from extraordinary item in 1998)	\$2.61	\$2.16	\$1.09
Weighted average units outstanding:			
General partner	15,940	15,742	15,440
Limited partners	3,356	3,389	3,431
Total	19,296	19,131	18,871

The accompanying notes are an integral part of the financial statements.

CPG Partners, L.P. Consolidated Statements of Partners' Capital (In thousands)

	Partner's Capital	Partners' Capital	Partner's Capital	Comp. Income	Partners' Capital
Balance December 31, 1997	\$297,670 8,266 21,350 (42,707) (4,188)	\$48,253 - 3,741 (9,407) - (36)	\$ - - - - - -	\$ - - - - -	\$345,923 8,266 25,091 (52,114) (4,188) (36)
Balance December 31, 1998	280,391 7,335 38,281 (45,426) (4,188) 903	42,551 9,275 (9,728) (1,949) (903)	63,315 - - - -	- - - - - -	322,942 70,650 47,556 (55,154) (6,137)
Balance December 31, 1999  Net income  Other comprehensive income  Foreign currency translation	277,296 45,780	39,246 14,606	63,315	- - - (\$123)	379,857 60,386 (123)
Total comprehensive income	45,780 (47,823) (4,188) 369 48	14,606 (10,068) (5,848) - (48)	- - - - -	(123) - - - -	60,263 (57,891) (10,036) 369
Balance December 31, 2000	\$271,482 =========	\$37,888 ========	\$63,315 ====================================	(\$123)	\$372,562

The accompanying notes are an integral part of the financial statements.

## CPG Partners, L.P. Consolidated Statements of Cash Flows (In thousands)

	Year ended December 31,		
	2000	1999	1998
Cash flows from operating activities			
Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$60,386	\$47,556	\$25,091
Depreciation and amortization	42,978	39,716	32,486
Equity in earnings of unconsolidated investments	(3,505)	(88)	,
Loss from Chelsea Interactive	2,364	-	_
Write-off new development costs	869	-	_
Proceeds from non-compete receivable	4,600	4,600	-
Amortization of non-compete revenue	(5,136)	(5,136)	(856)
Additions to deferred lease costs	(2,708)	(2,771)	(3,178)
Loss on writedown of assets	-	`´694´	15,713
Extraordinary loss on early extinguishment of debt	-	-	345
Other operating activities	(531)	511	522
Straight-line rent receivable	(1,536)	(1,554)	(1,900)
Other assets	(8,854)	(3,076)	1,094
Accounts payable and accrued expenses	15,620	7,050	9,414
Net cash provided by operating activities	104,547	87,502	78,731
Cash flows from investing activities			
Additions to rental properties	(59,980)	(62,119)	(116,339)
Additions to investments in joint ventures	(62,726)	(21,388)	` ' -'
Additions to deferred development costs	` (31)	(753)	(3,468)
Proceeds from sale of center	3,372	4,483	` ' - '
Loans to related parties	(3)	(2,213)	-
Payments from related parties	`=´	4,500	-
Net cash used in investing activities	(119,368)	(77,490)	(119,807)
Cash flows from financing activities			
Debt proceeds	246,526	49,000	154,000
Repayments of debt	(151,750)	(69,000)	(68,000)
Distributions	(67,830)	(60,752)	(56, 366)
Additions to deferred financing costs	(3,320)	(679)	(1,695)
Net proceeds from sale of common stock	369	7,335	8,287
Net proceeds from sale of preferred units	-	63,315	-
Other financing activities	-	-	(57)
Net cash provided by (used in) financing activities	23,995	(10,781)	36,169
Net increase (decrease) in cash and cash equivalents	9,174	(769)	(4,907)
Cash and cash equivalents, beginning of period	8,862	9,631	14,538
Cash and cash equivalents, end of period		\$8,862	\$9,631
	=========	==========	=======================================

The accompanying notes are an integral part of the financial statements.

#### **Notes to Financial Statements**

## 1. Organization and Basis of Presentation

## Organization

CPG Partners, L.P. (the "Operating Partnership" or "OP"), which commenced operations on November 2, 1993, is engaged in the development, ownership, acquisition and operation of manufacturers' outlet centers. As of December 31, 2000, the OP had interests

in 27 properties in fifteen states and Japan (the "Properties") that contained approximately 8.2 million square feet of gross leasable area ("GLA"). The OP's existing portfolio includes properties in or near New York City, Los Angeles, Boston, Washington, D.C., San Francisco, Sacramento, Cleveland, Atlanta, Dallas, Portland (Oregon), Tokyo and Osaka, Japan, or at or near tourist destinations including Palm Springs, the Napa Valley, Orlando, and Honolulu. The OP also has a number of properties under development and expansion. The sole general partner in the OP, Chelsea Property Group, Inc. (the "Company") is a self-administered and self-managed Real Estate Investment Trust.

#### **Basis of Presentation**

The financial statements contain the accounts of the Operating Partnership and its majority owned subsidiaries. Such subsidiaries represent partnerships in which the OP has a greater than 50% ownership interest and the ability to maintain operational control. All significant intercompany transactions and accounts have been eliminated in consolidation.

At December 31, 1999 and 1998 the accompanying financial statements include the assets, liabilities and results of operations of the Company, the OP and Chelsea Allen Development, L.P. ("Chelsea Allen"), Cannery Row Associates, and Chelsea GCA Realty, LLC, all wholly owned subsidiaries of the OP. At December 31, 2000 the accompanying financial statements also include the assets, liabilities and results of operations of Chelsea Financing Partnership, L.P. ("Chelsea Financing"), a wholly owned subsidiary of the OP.

Disclosure about fair value of financial instruments is based on pertinent information available to management as of December 31, 2000 and 1999 using available market information and appropriate valuation methodologies. Although management is not aware of any factors that would significantly affect the reasonable fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and current estimates of fair value may differ significantly from the amounts presented herein.

## 2. Summary of Significant Accounting Principles

## **Rental Properties**

Rental properties are presented at cost net of accumulated depreciation. Depreciation is computed on the straight-line basis over the estimated useful lives of the assets. The OP uses 25-40 year estimated lives for buildings, and 15- and 5-7 year estimated lives for improvements and equipment, respectively. Expenditures for ordinary maintenance and repairs are charged to operations as incurred, while significant renovations and enhancements that improve and/or extend the useful life of an asset are capitalized and depreciated over the estimated useful life. Statement of Financial Accounting Standards No. 121 ("SFAS No. 121"), Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of, requires that the OP review real estate assets for impairment wherever events or changes in circumstances indicate that the carrying value of assets to be held and used may not be recoverable. Impaired assets are reported at the lower of cost or fair value. Assets to be disposed of are reported at the lower of cost or fair value less cost to sell. No impairment writedown was required at December 31, 2000.

Gains and losses from sales of real estate are recorded when title is conveyed to the buyer, subject to the buyer's financial commitment being sufficient to provide economic substance to the sale.

## **Cash and Equivalents**

All demand and money market accounts and certificates of deposit with original terms of three months or less from the date of purchase are considered cash equivalents. At December 31, 2000 and 1999 cash equivalents consisted of repurchase agreements, commercial paper, "U.S." Government agency securities, bank liabilities and other corporate and municipal obligations which matured between January and March of the following year. The carrying amount of such investments approximated fair value.

## **Notes to Financial Statements (continued)**

## 2. Summary of Significant Accounting Principles (continued)

## **Development Costs**

Development costs, including interest, taxes, insurance and other costs incurred in developing new properties, are capitalized. Upon completion of construction, development costs are amortized on a straight-line basis over the useful lives of the respective assets. Development costs related to inactive projects are expensed at such time as the project is deemed abandoned.

## **Capitalized Interest**

Interest, including the amortization of deferred financing costs for borrowings used to fund development and construction, is capitalized as construction in progress and allocated to individual property costs.

#### **Foreign Currency Translation**

The OP conforms to the requirements of the Statement of Financial Accounting Standards No. 52 (SFAS 52) entitled "Foreign Currency Translation." Accordingly, assets and liabilities of foreign equity investees are translated at prevailing year-end rates of exchange.

#### **Rental Expense**

Rental expense is recognized on a straight-line basis over the initial term of the lease.

#### **Deferred Lease Costs**

Deferred lease costs consist of fees and direct costs incurred to initiate and renew operating leases, and are amortized on a straight-line basis over the initial lease term or renewal period as appropriate.

## **Deferred Financing Costs**

Deferred financing costs are amortized as interest costs on a straight-line basis over the terms of the respective agreements. Unamortized deferred financing costs are expensed when the associated debt is retired before maturity.

## **Revenue Recognition**

Leases with tenants are accounted for as operating leases. Base rent revenue is recognized on a straight-line basis over the lease term according to the provisions of the lease. The excess of rents recognized over amounts contractually due and unpaid rents are included in other assets in the accompanying balance sheet. Certain lease agreements contain provisions for rents which are calculated on a percentage of sales and recorded on the accrual basis. These rents are accrued monthly once the required thresholds per the lease agreement are exceeded. Virtually all lease agreements contain provisions for additional rents representing reimbursement of real estate taxes, insurance, advertising and common area maintenance costs.

## **Bad Debt Expense**

Bad debt expense included in other expense totaled \$0.9 million, \$0.8 million and \$0.6 million for the years ended December 31, 2000, 1999 and 1998, respectively. The allowance for doubtful accounts included in other assets totaled \$1.2 million and \$1.0 million at December 31, 2000 and 1999, respectively.

#### **Income Taxes**

No provision has been made for income taxes in the accompanying consolidated financial statements since such taxes, if any, are the responsibility of the individual partners.

## **Notes to Financial Statements (continued)**

## 2. Summary of Significant Accounting Principles (continued)

#### **Net Income Per Partnership Unit**

Net income per partnership unit is determined by allocating net income to the general partner (including the general partner's preferred unit allocation) and the limited partners based on their weighted average partnership units outstanding during the respective periods presented.

## Concentration of Operating Partnership's Revenue and Credit Risk

Approximately 23%, 24% and 23% of the OP's revenues for the years ended December 31, 2000, 1999 and 1998, respectively, was derived from Woodbury Common Premium Outlets. The loss of this center or a material decrease in revenues from the center for any reason may have a material adverse effect on the OP. In addition, approximately 28%, 30% and 34% of the OP's revenues for the years ended December 31, 2000, 1999 and 1998, respectively, were derived from the OP's centers in California.

Management of the OP performs ongoing credit evaluations of its tenants and requires certain tenants to provide security deposits. Although the Company's tenants operate principally in the retail industry, there is no dependence upon any single tenant.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## **Segment Information**

The OP is engaged in the development, ownership, acquisition and operation of manufacturers' outlet centers and has one reportable segment, retail real estate. The OP evaluates real estate performance and allocates resources based on net operating income and weighted average sales per square foot. The primary sources of revenue are generated from tenant base rents, percentage rents and reimbursement revenue. Operating expenses primarily consist of common area maintenance, real estate taxes and promotional expenses. The retail real estate business segment meets the quantitative threshold for determining reportable segments.

#### **Comprehensive Income**

In 1997, the FASB issued Statement No. 130, "Reporting Comprehensive Income" ("Statement 130") which is effective of fiscal years beginning after December 15, 1997. Statement 130 established standards for reporting comprehensive income and its components in a full set of general-purpose financial statements. Statement 130 requires that all components of comprehensive income be reported in a financial statement that is displayed with the same prominence as other financial statements.

## **Recently Issued Accounting Pronouncements**

In June 1998, the Financial Accounting Standards Board issued Statement No. 133, Accounting for Derivative Instruments and Hedging Activities (as amended by FASB Statement No. 137), which is required to be adopted in years beginning after June 15, 2000. Statement 133 permits early adoption as of the beginning of any fiscal quarter after its issuance. The OP will adopt the new Statement effective January 1, 2001. The Statement will require the OP to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If a derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged asset, liability, or firm commitment through earnings, or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. The OP does not anticipate that the adoption of the Statement will have a significant effect on its results of operations or financial position.

#### **Notes to Financial Statements (continued)**

## 2. Summary of Significant Accounting Principles (continued)

In December 1999, the Securities and Exchange Commission ("SEC") staff issued Staff Accounting Bulletin 101 ("SAB 101"), Revenue Recognition. SAB 101 discusses the SEC staff views on certain revenue recognition transactions. The OP's revenue recognition policy of percentage rent is in conformity with SAB 101 and accordingly the adoption of the SAB had no effect on the OP's results of operations or financial position.

## Reclassifications

Certain amounts in the 1999 financial statements have been reclassified to conform to the 2000 presentation.

#### 3. Rental Properties

The following summarizes the carrying values of rental properties as of December 31 (in thousands):

	2000	1999
Land and improvements  Buildings and improvements  Construction-in-process  Equipment and furniture	\$281,400 608,730 5,587 12,627	\$266,441 552,240 19,288 10,844
Total rental property Accumulated depreciation and amortization	908,344 (175,692)	848,813 (138,221)
Total rental property, net	\$732,652 =======	\$710,592

Interest costs capitalized as part of buildings and improvements were \$5.4 million, \$3.1 million and \$5.2 million for the years ended December 31, 2000, 1999 and 1998, respectively.

Commitments for land, new construction, development, and acquisitions, excluding separately financed joint venture activity, totaled approximately \$12.8 million at December 31, 2000.

Depreciation expense (including amortization of the capital lease) amounted to \$38.5 million, \$35.6 million and \$29.2 million for the years ended December 31, 2000, 1999 and 1998, respectively.

#### 4. Investments in Affiliates

The OP holds interests in several domestic and international joint ventures. Non-controlling investments are accounted for under the equity method. Equity in earnings or losses of these affiliates and related management advisory, license and guarantee fees earned are included in income from unconsolidated investments and loss from Chelsea Interactive in the consolidated financial statements.

On December 22, 2000, the OP and Fortress Registered Investment Trust ("Fortress") acquired four outlet centers from a competitor, through a joint venture known as F/C Acquisition Holdings, LLC ("F/C Acquisition") in which the OP has a 49% interest. The total purchase price was \$240 million, including the assumption of approximately \$174 million of 6.99% fixed-rate non-recourse mortgage debt due in 2008. In connection with the acquisition, the OP made an initial capital contribution of \$32.0 million and has recorded a liability for a capital call by F/C Acquisition made on December 29, 2000 for \$0.9 million. The four outlet centers contain approximately 1.6 million square feet of gross leasable area and are located in Gilroy, California, Michigan City, Indiana, Waterloo, New York and Kittery, Maine. The Kittery, Maine center is subject to a ground lease that terminates in

October 2009 with eight extension options of five years each. The OP is primarily responsible for the day-to-day operations of the joint venture. Under the terms of the three-year renewable Property Management Agreement, the OP and its subsidiary are compensated for management and leasing services. Under the terms of the Partnership Agreement with Fortress net income or loss and distributions are allocated in accordance with the members' equity interests. The OP's total investment in F/C Acquisition as of December 31, 2000 was \$33.1 million. During the year ended December 31, 2000 the OP recognized \$0.2 million in equity in earnings.

## **Notes to Financial Statements (continued)**

## 4. Investments in Affiliates (continued)

In June 1999, the OP entered into an agreement with Mitsubishi Estate Co., Ltd. and Nissho Iwai Corporation to jointly develop, own and operate premium outlet centers in Japan. The OP has a 40% interest in the joint venture which is known as Chelsea Japan Co., Ltd. ("Chelsea Japan"). In conjunction with the agreement, the OP contributed \$1.7 million in equity and will provide its share of construction financing and/or loan guarantees. Chelsea Japan opened its initial project, the 220,000 square-foot first phase of Gotemba Premium Outlets, on July 13, 2000. Gotemba is located on the Tomei Expressway, approximately 60 miles west of Tokyo and midway between Mt. Fuji and the Hakone resort area. Chelsea Japan opened its second project, the 180,000 square-foot first phase of Rinku Premium Outlets on November 23, 2000. The center is located outside Osaka, the second-largest city in Japan. The OP's total investment in Japan as of December 31, 2000 and 1999 was \$6.4 million and \$3.7 million, respectively. During the year ended December 31, 2000 the OP recognized \$0.8 million in equity in earnings and \$2.4 million in management advisory, license and guarantee fees, net of the OP's 40% ownership elimination.

In May 1997, the OP and Simon Property Group, Inc. ("Simon") entered into a joint venture agreement to develop and acquire high-end outlet centers in the United States. The OP and Simon agreed to be co-managing general partners, each with 50% ownership interest in the joint venture and any entities formed with respect to a specific project; the OP has primary responsibility for the day-to-day activities of each center. The first completed project, Orlando Premium Outlets ("OPO"), a 428,000 square foot 50/50 joint venture began a phased opening at the end of May 2000. OPO is located on Interstate 4, midway between Walt Disney World/EPCOT and Sea World in Orlando. The OP also receives a fee for managing OPO based on gross revenues. The OP's total investment in OPO as of December 31, 2000 and 1999 was \$13.4 million and \$12.5 million, respectively. During the year ended December 31, 2000 the OP recognized \$2.4 million in equity in earnings, \$0.6 million in management fees and recorded \$2.1 million in partner distributions, of which \$0.9 million was receivable at December 31, 2000.

The OP has minority interests ranging from 5 to 15% in several outlet centers and outlet development projects in Europe. Four outlet centers, containing approximately 500,000 square feet of GLA, including Bicester Village outside of London, England, La Roca OP Stores outside of Barcelona, Spain, Las Rozas Village outside Madrid, Spain and La Vallee near Disneyland Paris are currently open and operated by Value Retail PLC and its affiliates. There is more new center development planned and one new European project is under construction and expected to open by the end of 2001. The OP has also agreed to provide up to \$22 million in limited debt service guarantees under a standby facility for loans arranged by Value Retail PLC to construct outlet centers in Europe. The term of the standby facility is three years and expires in October 2001. Guarantees shall not be outstanding for longer than five years after project completion. As of February 2001, the OP has provided limited debt service guarantees of approximately \$13.1 million for three projects. The OP's total investment in Europe as of December 31, 2000 and 1999 was \$4.7 million and \$4.5 million, respectively.

Through an unconsolidated investment, Chelsea Interactive, Inc. ("Chelsea Interactive"), the OP has been developing a new technology-based e-commerce platform. This platform provides fashion and other retail brands their own customized direct-to-the-consumer Internet online stores, incorporating e-commerce design, development, fulfillment and customer services. In consideration for such services, Chelsea Interactive will receive a percentage of each brand's online sales. There is no assurance that this concept will be successful or the future impact this will have on the OP's financial condition or results of operations. As of December 31, 2000, the OP had invested approximately \$30 million in Chelsea Interactive to build the platform and recognized \$2.4 million in losses generally comprised of depreciation, selling, general administrative and maintenance expenses.

## **Notes to Financial Statements (continued)**

## 5. Deferred Costs

The following summarizes the carrying amounts for deferred costs as of December 31 (in thousands):

	2000	1999
Lease costs  Financing costs  Development costs  Other	\$22,546 14,875 129 871	\$19,838 11,557 967 1,172
Total deferred costs	38,421 (23,535)	33,534 (19,244)
Total deferred costs, net	\$14,886 =======	\$14,290 =======

## 6. Properties Held for Sale

As of December 31, 1999, properties held for sale represented the fair value, less estimated costs to sell, of Solvang Designer Outlets ("Solvang").

During the second quarter of 1998, the OP accepted an offer to purchase Solvang, a 51,000 square foot center in Solvang, California, for a net selling price of \$5.6 million. The center had a book value of \$10.5 million, resulting in a writedown of \$4.9 million in the second quarter of 1998. During the fourth quarter of 1998, the initial purchase offer was withdrawn and the OP received another offer for a net selling price of \$4.0 million, requiring a further writedown of \$1.6 million. In January 2000, the center was sold for a net selling price of \$3.3 million resulting in an additional writedown of \$0.7 million recognized in the fourth quarter of 1999. For the year ended December 31, 1999, Solvang accounted for less than 1% of the OP's revenues and net operating income.

## 7. Non-Compete Agreement

The OP announced in October 1998 that it sold its interest in and terminated the development of Houston Premium Outlets, a joint venture project with Simon. Under the terms of the agreement, the OP will receive non-compete payments totaling \$21.4 million from The Mills Corporation; \$3.0 million was received at closing, three of four annual installments of \$4.6 million have been received timely and the final installment is due on January 2, 2002. The revenue is being recognized on a straight-line basis over the term of the non-compete agreement and the OP recognized income of \$5.1 million during the years ended December 31, 2000 and 1999 and \$0.9 million during the year ended December 31, 1998. Such amounts are included in other income.

#### 8. Debt

The OP has a \$160 million senior unsecured bank line of credit (the "Senior Credit Facility"). The Senior Credit Facility had an initial expiration date of March 30, 2001 and was extended through March 30, 2003. The OP has requested and the lenders are expected to extend the Facility until March 30, 2004. The OP has an annual right to request a one-year extension of the Senior Credit Facility which may be granted at the option of the lenders. The Senior Credit Facility bears interest on the outstanding balance, payable monthly, at a rate equal to the London Interbank Offered Rate ("LIBOR") plus 1.05% (7.65% at December 31, 2000) or the prime rate, at the OP's option. The LIBOR rate spread ranges from 0.85% to 1.25% depending on the OP's Senior Debt rating. A fee on the unused portion of the Senior Credit Facility is payable quarterly at rates ranging from 0.15% to 0.25% depending on the balance outstanding. At December 31, 2000, \$130 million was available under the Senior Credit Facility.

The OP also has a \$5 million term loan (the "Term Loan") which carries the same interest rate and maturity as the Senior Credit Facility.

In August 2000, the OP completed a \$100 million private placement debt offering to institutional investors consisting of \$50 million of 8.375% unsecured term notes due August 2005 (the "8.375% Notes") and \$50 million of 8.625% unsecured term notes due August 2009 (the "8.625% Notes"). The 8.375% Notes were priced to yield 8.44% and the 8.625% Notes were priced to yield 8.66%. Proceeds were used to repay borrowings under the Senior Credit Facility and for general corporate purposes.

## **Notes to Financial Statements (continued)**

## 8. Debt (continued)

In April 2000, Chelsea Financing entered into a \$70 million mortgage loan secured by four of its properties, that matures April 2010 and bears interest at a rate equal to LIBOR plus 1.50% (8.24% at December 31, 2000) or prime rate plus 1.00%. The mortgage requires quarterly principal amortization of \$0.3 million through April 2005 and \$0.5 million thereafter. Net proceeds were used to retire the \$60 million term loan due April 30, 2000 and to repay borrowings under the OP's Senior Credit Facility. At December 31, 2000, \$69.3 million was outstanding.

In December 2000 Chelsea Financing entered into an interest rate swap agreement effective January 2, 2001 with a financial institution for a notional amount of \$69.3 million to hedge against unfavorable fluctuations in the LIBOR rates of its secured mortgage loan facility. The hedge has a 5.7625% fixed rate plus the 1.50% spread results in a fixed interest rate of 7.2625% until January 1, 2006.

In February 2000, Chelsea Allen entered into a \$40.0 million construction loan facility that will be used to fund the Allen Premium Outlets project. The loan, which matures February 2003, bears interest on the outstanding balance at a rate equal to LIBOR plus 1.625% (8.23% at December 31, 2000) and is guaranteed by the Company and the OP. At December 31, 2000, \$21.5 million was outstanding.

In October 1997, the Company's OP completed a \$125 million debt offering of 7.25% unsecured term notes due October 2007 (the "7.25% Notes"). The 7.25% Notes were priced to yield 7.29%.

In January 1996, the OP completed a \$100 million offering of 7.75% unsecured term notes due January 2001 (the "7.75% Notes"), which were guaranteed by the Company. The five-year non-callable 7.75% Notes were priced to yield 7.85%.

On January 26, 2001 the OP completed a \$150 million offering of 8.25% senior unsecured term notes due February 2011 (the "8.25% Notes"). The 8.25% Notes were priced to yield 8.396%. Proceeds were used to payoff the \$100 million 7.75% Notes which

matured in January 2001, repay borrowings under the Senior Credit Facility and for general corporate purposes.

Following is a schedule of the estimated fair value of the OP's debt, using current broker quotations, at December 31, 2000 (in thousands):

	Carrying	Principal	Estimated
Description	Value	Balance	Fair Value
Fixed Rate Debt	\$324,542	\$325,000	\$323,140
Variable Rate Debt	125,811	125,811	125,811
Interest Rate Swap		69,250	70

Interest paid, excluding amounts capitalized, was \$21.7 million, \$24.1 million and \$19.8 million for the years ended December 31, 2000, 1999 and 1998, respectively.

Following is a schedule of the OP's debt maturities as of December 31, 2000:

2001	\$100,987
2002	1,000
2003	57,561
2004	1,000
2005	51,277
Thereafter	238,528
	\$450,353
	========

## **Notes to Financial Statements (continued)**

#### 9. Preferred Units

On September 3, 1999, the OP completed a private sale of \$65 million of Series B Cumulative Redeemable Preferred Units ("Preferred Units") to an institutional investor. The private placement took the form of 1.3 million Preferred Units at a stated value of \$50 each. The Preferred Units may be called at par on or after September 3, 2004, have no stated maturity or mandatory redemption and pay a cumulative quarterly dividend at an annualized rate of 9.0%. The Preferred Units are exchangeable into Series B Cumulative Redeemable Preferred Stock of the Company after ten years. The proceeds from the sale were used to pay down borrowings under the Senior Credit Facility.

## 10. Preferred Stock

In October 1997, the Company issued 1.0 million shares of non-voting 8.375% Series A Cumulative Redeemable Preferred Stock (the "Preferred Stock"), par value \$0.01 per share, having a liquidation preference of \$50.00 per share. The Preferred Stock has no stated maturity and is not convertible into any other securities of the Company. The Preferred Stock is redeemable on or after October 15, 2027 at the Company's option. Net proceeds from the offering were used to repay borrowings under the Company's Credit Facilities.

## 11. Lease Agreements

The OP is the lessor and sub-lessor of retail stores under operating leases with term expiration dates ranging from 2001 to 2015. Most leases are renewable for five years after expiration of the initial term at the lessee's option. Future minimum lease receipts under non-cancelable operating leases as of December 31, 2000, exclusive of renewal option periods, were as follows (in thousands):

2001	\$111,678
2002	103,727
2003	88,674
2004	72,628
2005	54,440
Thereafter	121,116
	\$552,263
	=========

In 1987, a predecessor partnership entered into a lease agreement for property in California. Land was estimated to be approximately 37% of the fair market value of the property, and accordingly the portion of the lease attributed to land is classified as an operating lease. The portion attributed to building is classified as a capital lease as the present value of payments related to the building exceeded 90% of its fair value at inception of the lease. The initial lease term is 25 years with two options of 5 and 4 1/2 years, respectively. The lease provides for additional rent based on specific levels of income generated by the property. No additional rental payments were incurred during 2000, 1999 or 1998. The OP has the option to cancel the lease upon six months written notice and six months advance payment of the then fixed monthly rent. If the lease is canceled, the building and leasehold improvements revert to the lessor. In August 1999, the OP amended its capital lease resulting in a writedown of the asset and

obligation of \$2.7 million and \$6.0 million, respectively. The difference of \$3.3 million will be recognized on a straight-line basis over the remaining term of the amended lease which ends December 2004.

## **Operating Leases**

Future minimum rental payments under operating leases for land and administrative offices as of December 31, 2000 were as follows (in thousands):

2001	\$1,265
2002	1,212
2003	1,204
2004	1,209
2005	655
	\$5,545
	========

## **Notes to Financial Statements (continued)**

#### 11. Lease Agreements

Rental expense amounted to \$0.6 million, \$0.9 million and \$1.0 million for the years ended December 31, 2000, 1999 and 1998, respectively.

## **Capital Lease**

A leased property included in rental properties at December 31 consists of the following (in thousands):

	2000	1999
Building Less accumulated amortization	\$6,796 (5,175)	. ,
Leased property, net	\$1,621 =======	\$1,966 =======

Amortization expense on capital lease of \$0.3 million for the years ended December 31, 2000, 1999 and 1998 is included in depreciation and amortization expense in the financial statements.

Future minimum payments under the capitalized building lease, including the present value of net minimum lease payments as of December 31, 2000 are as follows (in thousands):

2001	\$819
2002	819
2003	819
2004	819
Total minimum lease payments	
Amount representing interest	(562)
Present value of net minimum capital lease payments	\$2,714
	========

## 12. Commitments and Contingencies

In February 1999, OPO entered into an \$82.5 million construction loan agreement which matures March 2002 and bears interest at LIBOR plus 1.50% (8.07% at December 31, 2000). On October 2000 the loan was amended to reduce the lender's commitment to \$66.0 million. The loan is 25% guaranteed by each of the OP and Simon and as of December 31, 2000, \$56.5 million was outstanding. Increases in debt service coverage ratio provide for a decreased guarantee to 10% and LIBOR interest rate spreads ranging from 130 to 150 basis points.

In October 1999, an equity investee of the OP entered into a 4 billion yen (approximately US \$35.0 million) line of credit guaranteed by the OP and the Company to fund its share of Chelsea Japan's construction costs. The line of credit bears interest at yen LIBOR plus 1.35% (2.04% at December 31, 2000) and matures April 2002. At December 31, 2000, 1.32 billion yen (approximately US \$11.5 million) was outstanding under the loan. In March 2000, Chelsea Japan entered into a 3.8 billion yen (approximately US \$33.2 million) loan with a Japanese bank to fund construction costs. As of December 31, 2000, the entire facility was outstanding and bears interest at 2.20%. The loan is secured by the properties under construction and is 40% guaranteed by the OP.

In November 1998, the OP agreed under a standby facility to provide up to \$22 million in limited debt service guarantees for loans provided to Value Retail PLC and affiliates, to construct outlet centers in Europe. The term of the standby facility is three years and guarantees shall not be outstanding for longer than five years after project completion. As of December 31, 2000, the OP has provided guarantees of approximately \$13.1 million for three projects.

Other assets includes \$3.5 million and \$6.2 million in 2000 and 1999, respectively, and accrued expenses and other liabilities include \$17.6 million and \$15.6 million in 2000 and 1999, respectively, related to a deferred unit incentive program with certain key officers to be paid in 2002. Also included is \$7.4 million in 2000 and \$12.0 million in 1999 related to the present value of future payments to be received from The Mills Corporation under the Houston non-compete agreement.

## **Notes to Financial Statements (continued)**

## 12. Commitments and Contingencies (continued)

The OP is not presently involved in any material litigation nor, to its knowledge, is any material litigation threatened against the OP or its properties, other than routine litigation arising in the ordinary course of business. Management believes the costs, if any, incurred by the OP related to any of this litigation will not materially affect the financial position, operating results or liquidity of the OP.

## 13. Related Party Information

During the second quarter of 1999, the OP established a \$6 million secured loan facility for the benefit of certain unitholders. At December 31, 2000 and 1999, loans made to two unitholders totaled \$2.2 million. Each unitholder issued a note that is secured by OP units, bears interest at a rate of LIBOR plus 200 basis points per annum, payable quarterly, and is due June 2004. The carrying amount of such loans approximated fair value at December 31, 2000 and 1999. In January 2001 one of the loans was repaid at \$1.2 million plus accrued interest.

In September 1995, the OP transferred property with a book value of \$4.8 million to its former President (a current unitholder) in exchange for a \$4.0 million note secured by units in the Operating Partnership (the "Secured Note") and an \$0.8 million unsecured note receivable (the "Unsecured Note"). In January 1999, the OP received \$4.5 million as payment in full for the two notes. The remaining \$0.3 million write-off was recognized in December 1998.

The OP had space leased to related parties of approximately 56,000 square feet during the years ended December 31, 2000, 1999 and 1998. Rental income from those tenants, including reimbursement for taxes, common area maintenance and advertising, totaled \$1.9 million during the year ended December 31, 2000 and \$1.8 million during the years ended December 31, 1999 and 1998.

At December 31, 2000 the OP had receivables from equity investees of \$6.7 million that is included in other assets.

The OP had a consulting agreement with one of its directors from August 1998 through December 31, 1999. The agreement called for monthly payments of \$10,000.

Certain Directors and unitholders guarantee OP obligations, which existed prior to the formation of the OP, under leases for one of the properties. The OP has indemnified these parties from and against any liability which they may incur pursuant to these guarantees.

#### 14. Employee Stock Purchase Plan

The Company's Board of Directors and shareholders approved an Employee Stock Purchase Plan (the "Purchase Plan"), effective July 1, 1998. The Purchase Plan covers an aggregate of 500,000 shares of common stock. Eligible employees have been in the employ of the OP or a participating subsidiary for five months or more and customarily work more than 20 hours per week. The Purchase Plan excludes employees who are "highly compensated employees", as defined, or own 5% or more of the voting power of the Company's stock. Eligible employees will purchase shares through automatic payroll deductions up to a maximum of 10% of weekly base pay. The Purchase Plan will be implemented by consecutive three-month offerings (each an "Option Period"). The price at which shares may be purchased shall be the lower of (a) 85% of the fair market value of the stock on the first day of the Option Period or (b) 85% of the fair market value of the stock on the last day of the Option Period. As of December 31, 2000, 40 employees were enrolled in the Purchase Plan and \$5,500 expense has been incurred and is included in the OP's general and administrative expense. The Purchase Plan will terminate after five years unless terminated earlier by the Board of Directors.

## **Notes to Financial Statements (continued)**

#### 15. 401(k) Plan

The OP maintains a defined contribution 401(k) savings plan (the "Plan"), which was established to allow eligible employees to make tax-deferred contributions through voluntary payroll withholdings. All employees of the OP are eligible to participate in the Plan after completing one year of service and attaining age 21. Employees who elect to enroll in the Plan may elect to have from 1% to 15% of their pre-tax gross pay contributed to their account each pay period. As of January 1, 1998 the Plan was amended to include an employer discretionary matching contribution in an amount not to exceed 100% of each participant's first 6% of yearly compensation to the Plan. Matching contributions of approximately \$141,000 in 2000 and \$97,000 in 1999 are included in the OP's general and administrative expense.

## 16. Extraordinary Item

Deferred financing costs of \$0.3 million for the year ended December 31, 1998 were expensed as a result of early debt extinguishment, and are reflected in the accompanying financial statements as an extraordinary item.

## 17. Non-Cash Financing Activities

In December 2000, 1999 and 1998, the Company declared distributions per share of \$0.75, \$0.72 and \$0.69 for each year, respectively. The limited partners' distributions were paid in January of each subsequent year.

# CPG Partner, L.P. Schedule III-Consolidated Real Estate and Accumulated Depreciation for the year ended December 31, 2000 (in thousands)

		Initial Cost to Company		Cost Capitalized (Disposed of) Subsequent to Acquisition (Improvements)		Step-Up Related to Acquisition of Partnership Interest (1)	
Description Outlet Center Name	Encum- brances		Buildings, Fixtures and Equipment	Land	Buildings, Fixtures and Equipment	Land	Buildings, Fixtures and Equipment
Woodbury Common, NY	\$ -	\$4,448	\$16,073	\$4,967	\$124,057	\$ -	\$ -
Waikele, HI	-	22,800	54,357	-	1,507	-	-
Wrentham, MA	-	157	2,817	4,109	77,193	-	-
Desert Hills, CA	-	975	-	2,376	61,343	830	4,936
Leesburg, VA	-	6,296	-	(656)		-	-
Camarillo, CA	-	4,000	-	5,253	53,484	-	-
North Georgia, GA	-	2,960	34,726	(191)		-	-
Clinton, CT		4,124	43,656	-	1,393	-	-
Folsom, CA	- (2)	4,169	10,465	2,692	26,178	-	-
Petaluma Village, CA	-	3,735	-	2,934	30,795	-	-
Liberty Village, NJ		345	405	1,111	19,954	11,015	2,195
Napa, CA	- (2)	3,456	2,113	7,908	18,273	-	-
Aurora, OH		637	6,884	879	20,173	-	-
Columbia Gorge, OR	- (2)	934	-	428	13,543	497	2,647
Santa Fe, NM	-	74	-	1,300	11,942	491	1,772
American Tin Cannery, CA	2,714		8,621		5,306	-	-
Allen, TX	-	8,938	2,068	(834)		-	-
Patriot Plaza, VA	-	789	1,854	976	4, 268		
Mammoth Lakes, CA	-	1,180	530	-	2,418	994	1,430
Corporate Offices, NJ, CA	- (0)	-	60	- (0=)	4,140	-	-
St. Helena, CA	- (2)	1,029	1,522	(25)	569	38	78
Chicago, IL	-	100	-	-	-	-	-
•	\$71,964	\$71,146	\$186,151	\$33,227	\$590,897	\$13,865	\$13,058

	Gross Amount Carried at Close of Period December 31, 2000				Life Used to Compute Depreciation	
Description Outlet Center Name	Land	Buildings, and Equipment	Total		d Date of Construction	in Latest Income Fixtures Statement
Woodbury Common, NY Waikele, HI Wrentham, MA Desert Hills, CA			84,276	7,012 10,254	`85, `93, '95, `98	30 40 40 40
Leesburg, VA Camarillo, CA North Georgia, GA Clinton, CT Folsom, CA	9,253 2,769 4,124 6,861	53,484 56,135 45,049 36,643	62,737 58,904 49,173 43,504	11,636 11,346 8,805	'97-`98 `96-`00 `94-`99 `95-`99 `95-'96 `90,`92,'93,`96-'9	40 40 97,'00 40
Petaluma Village, CA Liberty Village, NJ Napa, CA Aurora, OH Columbia Gorge, OR	6,669 12,471 11,364 1,516 1,859	22,554 20,386	37, 464 35, 025 31, 750 28, 573 18, 049	6,228 5,542 6,727		40 30 40 5 40 40
Santa Fe, NM American Tin Cannery, CA Allen, TX Patriot Plaza, VA	1,865 - 8,104 1,765	13,714 13,927 23,707 6,122	15,579 13,927 31,811 7,887	3,222 8,621 268 2,257	'93, `98 '87, `98 `99-`00 `86, '93, `95	40 5 - 40
Mammoth Lakes, CA Corporate Offices, NJ, CA St. Helena, CA Chicago, IL	, -	4,378 4,200 2,169	4,200	2,823	`78 - `83 -	40 5 40 -
	\$118,238	\$790,106	\$908,34	4 \$175,692	-	

The aggregate cost of the land, building, fixtures and equipment for federal tax purposes was approximately \$910 million at December 31, 2000.

CPG Partners, L.P.
Schedule III-Consolidated Real Estate
and Accumulated Depreciation (continued)
(in thousands)

<sup>(1)</sup> As part of the formation transaction assets acquired for cash have been accounted for as a purchase.

The step-up represents the amount of the purchase price that exceeds the net book value of the assets acquired.

<sup>(2)</sup> Projects encumbered by mortgage totaling \$69.3 million at December 31, 2000.

	Year	ended December	31,
	2000	1999	1998
Balance, beginning of period	\$848,813	\$792,726	\$708,933
Additions	61,188	59,334	114,342
Dispositions and other	(1,657)	(3,247)	(30,549)
Balance, end of period	\$908,344	\$848,813	\$792,726
	=========	=========	=========

## The changes in accumulated depreciation:

	2000	Year ended Dec 1999	cember 31, 1998
Balance, beginning of period	\$138,221	\$102,851	\$80,244
Additions	38,539	35,619	29,176
Dispositions and other	(1,068)	(249)	(6,569)
Balance, end of period	\$175,692	\$138,221	\$102,851
	======	=======	=======

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on the 23rd of March 2001.

CPG Partners, L.P.

By: /s/ DAVID C. BLOOM

David C. Bloom, Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

Signature	<u>Title</u>	<u>Date</u>
/s/ DAVID C. BLOOM David C. Bloom	Chairman of the Board and Chief Executive Officer	March 23, 2001
/s/ WILLIAM D. BLOOM William D. Bloom	Vice Chairman	March 23, 2001
/s/ LESLIE T. CHAO Leslie T. Chao	President	March 23, 2001
/s/ MICHAEL J. CLARKE Michael J. Clarke	Chief Financial Officer	March 23, 2001
/s/ BRENDAN T. BYRNE Brendan T. Byrne	Director	March 23, 2001
/s/ ROBERT FROMMER Robert Frommer	Director	March 23, 2001
/s/ BARRY M. GINSBURG Barry M. Ginsburg	Director	March 23, 2001
/s/ PHILIP D. KALTENBACHER Philip D. Kaltenbacher	Director	March 23, 2001
/s/ REUBEN S. LEIBOWITZ Reuben S. Leibowitz	Director	March 23, 2001

#### CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference in the Registration Statement Forms S-8 (No. 33-99216 and 333-62207) and Forms S-3 (Nos. 33-88670, 33-93812, 333-42543 and 333-46684) of Chelsea Property Group, Inc. and Form S-3 (Nos. 333-36487 and 333-39324) of Chelsea Property Group, Inc. and CPG Partners, L.P. and in the related Prospectus of our reports dated February 27, 2001, with respect to the consolidated financial statements and schedule of Chelsea Property Group, Inc. and CPG Partners, L.P. included in the Annual Reports (Form 10-K) for the year ended December 31, 2000.

/s/ Ernst & Young LLP

New York, New York March 23, 2001