#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

# [ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### For the quarterly period ended June 30, 2004

or

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File No. 33-98136

CPG PARTNERS, L.P.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

22-3258100 (I.R.S. Employer Identification No.)

103 Eisenhower Parkway, Roseland, New Jersey 07068

(Address of principal executive offices - zip code)

(973) 228-6111

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days Yes X No.

Indicate by check mark whether the registrant is an accelerated filer. Yes \_\_ No  $\underline{X}$ 

There are no outstanding shares of Common Stock or voting securities.

# CPG Partners, L.P.

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# Part I. Financial Information

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# CPG Partners, L.P. **Consolidated Balance Sheets** (In thousands, except per unit data)

Assets: Rental properties: Land. Depreciable property	(Unaudited)	
Land		
		A 000 170
Depreciable property	\$ 304,935	\$ 299,176
	1,795,244	1,773,607
Total rental property	2,100,179	2,072,783
Accumulated depreciation	(364,074)	(332,406)
Rental properties, net	1,736,105	1,740,377
Cash and cash equivalents	18,046	18,476
Restricted cash-escrows Tenant accounts receivable (net of allowance for doubtful	7,089	6,456
accounts of \$2,746 in 2004 and \$1,615 in 2003)	3,430	11,631
Deferred rent receivable	27,482	25,018
Property held for sale		
	3,500	3,500
Investments in unconsolidated affiliates	130,058	107,068 2,151
Notes receivable-related parties Deferred costs, net	14,103 20,104	2,151
Other assets	36,588	32,748
Other assets	30,300	52,740
Total assets	\$1,996,505	\$1,970,414
Liablities: Unsecured bank debt Unsecured notes Mortgage debt Construction payables. Accounts payable and accrued expenses Accrued dividend and distribution payable. Other liablities.	\$ 161,045 721,583 320,323 6,598 60,948 31,980 21,158	\$ 204,035 621,803 385,634 7,668 59,738 5,131 20,871
Total liabilities	1,323,635	1,304,880
Commitments and contingencies		
Partners' capital:		
General partner units outstanding, 44,153 in 2004	E22 024	E04 005
and 43,592 in 2003 Limited partners' units outstanding, 7,203 in 2004	532,024	524,295
and 7,356 in 2003	80,120	81,934
Preferred partner units outstanding, 1,300 in 2004 and 2003	63,315	63,315
Accumulated other comprehensive loss	(2,589)	(4,010)
Total partners' capital	672,870	665,534
Total liabilities and partners' capital	\$1,996,505	\$1,970,414

The accompanying notes are an integral part of the financial statements.

# CPG Partners, L.P. **Consolidated Statements of Income** Three and Six Months Ended June 30, 2004 and 2003 (Unaudited) (In thousands, except per unit data)

Three Months Ended June 30 2004 2003		Six Months Ended June 30 2004 2003		
\$ 59,461	\$132,536	\$118,620		
4,915	10,514	9,036		
20,434	42,470	38,987		
1,799	4,343	3,248		
86,609	189,863	169,891		
24,097	50,839	46,618		
17,124	35,754	34,407		
2,468	7,721	4,670		
2,444	3,083	4,639		
46,133	97,397	90,334		
40,476	92,466	79,557		
2,495	10,347	3,946		
) (16,694)	(37,937)	(33,469)		
26,277	64,876	50,034		
381	-	682		
4,717	-	4,717		
31,375	64,876	55,433		
) (2,296)	(4,592)	(4,592)		
\$ 29,079	\$ 60,284	\$ 50,841		
\$24,705	\$51,744	\$43,118		
4,374	8,540	7,723		
\$29,079	\$60,284	\$50,841		
\$0.59	\$1.18	\$1.03		
2				

Limited partners (including \$0.11 from discontinued operations for the three and six months ended June 30, 2003)	\$0.62	\$0.59	\$1.18	\$1.03
Weighted average units outstanding:				
General partner	44,143	42,041	43,945	41,801
Limited partners	7,203	7,442	7,258	7,501
Total	51,346	49,483	51,203	49,302
	=======			

The accompanying notes are an integral part of the financial statements.

### CPG Partners, L.P. Consolidated Statements of Cash Flows Six Months Ended June 30, 2004 and 2003 (Unaudited) (In thousands)

	2004	2003
Cash flows from operating activities		
Net income. Adjustments to reconcile net income to net cash provided by operating activities:	\$ 64,876	\$55,433
Depreciation and amortization Equity in earnings of unconsolidated investments	35,754	34,901
in excess of distributions received Loss on interest rate swap	(4,695)	(1,240) 514
Gain on sale of discontinued operations Additions to deferred lease costs	(954)	(4,717) (439)
Other operating activities Changes in assets and liabilities:	(1,081)	(116)
Straight-line rent	(3,065)	(3,597)
Due to (from) affiliates	5,111	(340)
Other assets	1,730	8,135
Accounts payable and other liabilities	5,708	134
Net cash provided by operating activities	103,384	88,668
Cash flows from investing activities		
Additions to rental properties	(27,856)	(65,381)
Net proceeds from sale of center	1,543	7,198
Additions to investments in unconsolidated affiliates	(21,370)	(22,451)
Payments from related parties	3,192	18
Additions to deferred development costs	(79)	(321)
Net cash used in investing activities		(80,937)
Cash flows from financing activities		
Debt proceeds	141,284	_
Debt repayments	(167,173)	(27,107)
Net proceeds from sale of the Company's common stock	7,205	53,461
Distributions	(39,317)	(34,632)
Additions to deferred financing costs	(1,243)	(698)
nations to activity inducting concerning	(1)210/	(050)
Net cash used in financing activities	(59,244)	(8,976)
Net decrease in cash and cash equivalents Cash and cash equivalents, beginning of period	(430) 18,476	(1,245) 22,551
Cash and cash equivalents, end of period	\$ 18,046	\$21,306
Supplemental information:		
Non orah finanging optimition.		
Non-cash financing activities: Assumption of mortgage debt	-	\$64,164

The accompanying notes are an integral part of the financial statements.

### CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

#### 1. Organization and Basis of Presentation

## Organization

CPG Partners, L.P., a Delaware limited partnership, (the "Operating Partnership" or "OP") is 86% owned and managed by its sole general partner, Chelsea Property Group, Inc. (the "Company"), a self-administered and self-managed real estate investment trust ("REIT"). The OP specializes in owning, developing, leasing, marketing and managing upscale and fashion-oriented manufacturers' outlet centers. As of June 30, 2004, the OP wholly or partially-owned 60 centers in 31 states and Japan containing approximately 16.6 million square feet of GLA (the "Outlets") and 20 other centers containing approximately 2.7 million square feet of GLA ("Other Retail") (collectively the "Properties"). The OP's Outlets generated approximately 97% and 96% of the OP's real estate net operating income for the six months ended June 30, 2004, and 2003, respectively. The Outlets generally are located near metropolitan areas including New York City, Los Angeles, Chicago, Boston, Washington, D.C., San Francisco, Sacramento, Atlanta, Dallas, and Tokyo, Osaka and Fukuoka, Japan. Some Outlets are also located within 20 miles of major tourist destinations including Palm Springs, Napa Valley, Orlando, Las Vegas and Honolulu.

The financial statements contain the accounts of the Operating Partnership and its majority owned subsidiaries. Such subsidiaries represent partnerships in which the OP has greater than a 50% ownership interest and the ability to maintain operational control. All significant intercompany transactions and accounts have been eliminated in consolidation.

Common ownership of the OP as of June 30, 2004, was approximately as follows:

Number of units % of total units

General Partner	44,153,000	86.0%
Limited Partners	7,203,000	14.0%
Total	51,356,000	100.0%

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the six months ended June 30, 2004, are not necessarily indicative of the results that may be expected for the year ending December 31, 2004. The balance sheet at December 31, 2003 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. These financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2003.

Certain amounts in the prior year financial statements have been reclassified to conform to current year presentation.

# CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

## 2. Mergers, Acquisitions and Dispositions

## Mergers

On June 21, 2004, Simon Property Group, Inc. and the Company announced a merger agreement whereby Simon will acquire all of the outstanding common stock and operating partnership units of the Company in a transaction valued at approximately \$3.5 billion in cash and stock. Subject to obtaining applicable consents, Simon will assume the Company's existing debt and preferred stock, totaling approximately \$1.3 billion at June 30, 2004 and the Operating Partnership will redeem the outstanding Series B Cumulative Redeemable Preferred Units. The merger, subject to regulatory and shareholder approval, is anticipated to close during the fourth quarter of 2004.

According to the terms of the merger agreement, Simon will pay consideration of \$66.00 per share for all of the Company's outstanding common shares and units. The consideration to the Company's common shareholders includes a payment of \$36.00 per share in cash, \$15.00 of Simon common stock based on a fixed conversion ratio of 0.2936 per Company common share and \$15.00 of a new series of Simon convertible preferred stock. The new series of convertible preferred shares yield 6%, have a liquidation preference of \$50.00 per share, and are convertible to Simon common stock at the option of the holder, upon the achievement of certain price targets for the Simon common stock.

OP common unitholders will receive consideration equally split between Simon common units and convertible preferred units with substantially the same economic terms as the Simon convertible preferred stock except that the holder will have the option to convert the preferred units into common units and/or convertible preferred stock. CPG Partners, L.P., will become a wholly owned subsidiary of Simon Property Group, L.P.

In conjunction with the merger, a class-action suit has been filed against the Company and its board of directors. The Company believes that all allegations contained in the complaint are without merit and intends to vigorously defend the action.

# Acquisitions

In May 2004, the OP exercised its option to purchase a 290,000 square-foot shopping center located in Carlsbad, California. The OP expects to complete the acquisition in the third quarter of 2004 for a purchase price which may be less than, but should not exceed, \$104 million.

#### Dispositions

The OP sold two non-core centers in April and May 2004: Factory Stores of America in Lake George, New York and Iowa, Louisiana. Net proceeds from the sales of the two centers were \$1.6 million and the combined net book value was \$2.5 million. Accordingly, the OP recognized a \$0.9 million impairment loss in the first quarter 2004, which was included in other expense in the accompanying financial statements.

# CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

#### 3. Investments in Affiliates

The OP holds interests in several domestic and international joint ventures. Non-controlling investments are accounted for under the equity method. Equity in earnings or losses of these affiliates, and related management, advisory, license, leasing and guarantee fees earned, are included in income from unconsolidated investments in the accompanying financial statements.

As of June 30, 2004, the OP's interests in joint ventures included a 50% interest in Las Vegas Premium Outlets ("Simon-Las Vegas") and a 50% interest in Chicago Premium Outlets ("Simon-Chicago") with Simon Property Group, Inc. (collectively "Simon-Ventures"); a 40% interest in Chelsea Japan Co., Ltd. ("Chelsea Japan"); a 50% interest in a strategic alliance with Sordo Madaleno y Asociados and affiliates ("Chelsea Mexico"); minority interests in various outlet centers and development projects in Europe operated by Value Retail PLC ("Value Retail"); and 100% of the non-voting preferred stock of Chelsea Interactive and 50% of the non-voting common stock, representing 40% of the total common stock, of Chelsea Interactive.

In March 2004, Chelsea Japan opened its fourth project, the 187,000 square-foot first phase of Tosu Premium Outlets located approximately 20 miles south of Fukuoka, Japan. Chelsea Japan owns and operates three other centers: Gotemba Premium Outlets, a 390,000 square-foot property located 60 miles west of Tokyo; Rinku Premium Outlets, a 250,000 square-foot property located near Osaka, scheduled to expand by an additional 70,000 square feet in late 2004; and Sano Premium Outlets, a 229,000 square-foot property including a 51,000 square foot expansion that opened in July 2004. Sano is located 40 miles north of Tokyo.

In August 2002, the OP and Simon entered into a 50/50 joint venture to develop and operate Chicago Premium Outlets, a 438,000 square-foot single-phase Premium Outlet center located in Aurora, Illinois, near Chicago, which opened in May 2004. The OP is responsible for financing its 50% share of the development costs, which are expected to be approximately \$45.0 million. Approximately \$39.6 million had been contributed as of June 30, 2004.

In June 2002, the OP and Simon entered into a 50/50 joint venture to develop and operate Las Vegas Premium Outlets, a 435,000 square-foot single-phase outlet center located in Las Vegas, Nevada, which opened on August 1, 2003.

In May 2002, the OP entered into a 50/50 joint venture agreement with Sordo Madaleno y Asociados and affiliates to jointly develop Premium Outlet centers in Mexico. Construction on the 230,000 square-foot first phase of Punta Norte Premium Outlets commenced in July 2003; the center is scheduled to open in late 2004. The OP is responsible for financing its 50% share of project costs of approximately \$15.0 million. As of June 30, 2004, the OP had contributed \$12.2 million. In January 2004, an affiliate of the OP entered into a 180.0 million peso-denominated credit facility to fund its share of construction costs for the Punta Norte Premium Outlets. The credit facility is guaranteed by the Company and the OP.

The OP has minority interests ranging from 3% to 8% in several outlet centers and outlet development projects in Europe. The OP's total investment in Europe as of June 30, 2004 was \$3.6 million.

On February 17, 2004, the OP announced a joint venture between Chelsea Interactive and a publicly traded third party, GSI Commerce, Inc. Under the terms of the agreement, Chelsea Interactive will no longer operate its e-commerce technology platform, but will retain a minority interest in GSI-Chelsea Solutions. Chelsea Interactive's largest clients have entered into service agreements with GSI-Chelsea Solutions and transitioned e-commerce activities to the GSI-Chelsea platform in May 2004. A gain of approximately \$1.0 million was recognized from the wind-down of operations of Chelsea Interactive during the three months ended June 30, 2004 and is included in other expense in the accompanying financial statements.

# CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

# 3. Investments in Affiliates (continued)

The following is a summary of investments in and amounts due from affiliates at June 30, 2004 (in thousands):

	Chelsea Japan	Simon Ventures	Chelsea Mexico	Other	Total
Balance December 31, 2003	\$19,461	\$77,739	\$6,212	\$3,656	\$107,068
Additional investment	2,854	13,715	9,065	-	25,634
Income from unconsolidated investments	5,926	4,354	-	-	10,280
Distributions and fees	(3,979)	(5,153)	-	-	(9,132)
Foreign exchange	(189)	-	(352)	-	(541)
Advances (net)	(4,162)	935		(24)	(3,251)
Balance June 30, 2004	\$19,911	\$91,590	\$14,925	\$3,632	\$130,058

### CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

### 3. Investments in Affiliates (continued)

The OP's share of income (loss) before depreciation, depreciation expense, and income (loss) from unconsolidated investments for the three and six months ended June 30, 2004 and 2003, is as follows (in thousands):

	Three Months Ended June 30,					
		2004				
	Income before depr.	Depr.	Income from unconsolidated investments	Income (loss) before depr.	Depr.	Income (loss) from unconsolidated investments
Chelsea Japan	\$4,387	\$1,231	\$3,156	\$3,189	\$694	\$2,495
S/C Las Vegas	2,147	501	1,646	-	-	-
S/C Chicago	650	147	503			
Total	\$7,184 =======	\$1,879	\$5,305	\$3,189	\$694	\$2,495
Chelsea Interactive(1)	\$953 =======	\$ - ======	\$ 953	\$ (905) ======	\$ - ======	\$ (905) ======

		Three Month's Ended June 50,					
		2004			2003		
	Income before depr.	Depr.	Income from unconsolidated investments	Income (loss) befor depr.	e Depr.	Income (loss) from unconsolidated investments	
Chelsea Japan	\$8,453	\$2,460	\$5,993	\$ 5 <b>,</b> 239	\$1,293	\$3,946	
S/C Las Vegas	4,182	936	3,246	-	-	-	
S/C Chicago	1,255	147	1,108	-	-	-	

Total	\$13,890 =======	\$3,543	\$10,347	\$5,239 ======	\$1,293	\$3,946
Chelsea Interactive (1)	\$ 953 ======	\$ - ======	\$ 953	\$(1,742) ======	\$ – ======	\$(1,742)

(1) included in other expenses on the accompanying consolidated statement of income

#### CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

### 3. Investments in Affiliates (continued)

Condensed financial information as of June 30, 2004 and December 31, 2003, and for the three and six months ended June 30, 2004 and 2003 for Chelsea Japan and Simon-Ventures is as follows (in thousands):

Property, plant and equipment (net) June 30, 2004 December 31, 2003	\$324,902 288,780
Total assets June 30, 2004 December 31, 2003	421,153 380,426
Long term debt(1) June 30, 2004 December 31, 2003	141,796 129,731
Total liabilities June 30, 2004 December 31, 2003	232,289 220,238
Net income (loss) Three months ended: June 30, 2004 June 30, 2003	7,330 2,448
Six months ended: June 30, 2004 June 30, 2003	13,709 3,100
OP's share of net income (loss) Three months ended: June 30, 2004 June 30, 2003	3,290 979
Six months ended: June 30, 2004 June 30, 2003	6,233 1,240
Fee income Three months ended: June 30, 2004 June 30, 2003	2,015 1,516
Six months ended: June 30, 2004 June 30, 2003	4,114 2,706

(1) Long-term debt consists of borrowings related to Chelsea Japan.

# CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

# 4. Debt

### **Unsecured Bank Debt**

A summary of the terms of the unsecured bank debt outstanding at June 30, 2004 and December 31, 2003, and the related effective interest rate, is as follows (in thousands):

	June 30, 2004	Effective interest rate	December 31, 2003	Effective interest rate
Senior credit facility due March 2005 (1) Term loan due March 2005 (2) Bridge loan facility due July 2004 (3) Term loan due April 2010 (4) Yen credit facility due April 2005 (5) Peso credit facility due January 2007 (6)	\$75,000 5,035 - 60,975 11,897 8,138	2.06% 2.06% - 7.26% 1.31% 8.42%	\$99,000 5,035 100,000 - - -	2.09% 2.09% 1.96% _ _
	\$161,045		\$204,035	

- 1) The OP maintains a \$200 million senior unsecured bank line of credit (the "Senior Credit Facility") that expires on March 31, 2005, and is extendible at the OP's option until March 31, 2006. The Senior Credit Facility bears interest on the outstanding balance, payable monthly, at a rate equal to the London Interbank Offered Rate ("LIBOR") plus 0.95% or the prime rate, at the OP's option. The LIBOR rate spread ranges from 0.85% to 1.50% depending on the OP's Senior Debt rating. The OP received a debt rating upgrade in July 2003, resulting in a reduction of the LIBOR rate spread to 0.95% from 1.05%.
- 2) The term loan carries the same interest rate and maturity as the Senior Credit Facility.
- 3) In March 2004, the OP repaid the \$100 million bridge loan due July 31, 2004 with proceeds received from the issuance of \$100 million of unsecured term notes due March 15, 2009. The Bridge Loan facility bore interest on the outstanding balance, payable monthly, at LIBOR plus 0.80%.
- 4) In February 2004, the OP amended its mortgage loan due April 2010 to unencumber four properties and reduce the interest rate to LIBOR plus 1.25% from LIBOR plus 1.50% (2.36% at June 30, 2004). The original terms calling for quarterly principal amortization of \$0.25 million through April 2005 and \$0.45 million per quarter thereafter until maturity remained unchanged. The OP maintains an interest rate swap that effectively fixes the interest rate on the mortgage debt on the term loan at 7.26% until January 2006. During the six months ended June 30, 2004 and 2003, the OP recognized interest expense of \$1.5 million on the hedge that is included in interest expense in the accompanying financial statements.
- 5) The OP's wholly-owned equity investee in Chelsea Japan Co. Ltd., has a 4.0 billion yen line of credit (approximately US \$36.8 million) to provide funding for projects being developed in Japan. The yen line of credit bears interest at yen LIBOR plus 1.25% and matures April 1, 2005. This facility is guaranteed by the Company and the OP. At June 30, 2004, 1.3 billion yen (approximately US \$11.9 million) was outstanding under the loan.
- 6) In January 2004, a wholly-owned subsidiary of the OP entered into a 180 million peso-denominated revolving facility (US \$15.7 million as of June 30, 2004) to provide funding for projects in Mexico. The peso facility has a three- year term and drawn funds bear interest at the Interbank Interest Equilibrium Rate ("TIIE") plus 0.825% plus the bank's cost of funds spread limited to 20% of the TIIE, with an annual facility fee on the unused balance of 0.15%. The TIIE rate spread ranges from 0.725% to 1.37% depending on the OP's Senior Debt rating. This facility is guaranteed by the Company and the OP. At June 30, 2004, the outstanding balance was 93.5 million pesos (approximately US \$8.1 million).

# CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

# 4. Debt (continued)

# **Unsecured Notes**

A summary of the terms of the unsecured notes outstanding at June 30, 2004 and December 31, 2003 is as follows (in thousands):

	June 30,	December 31,	Effective
	2004	2003	Yield (1)
8.375% Notes due August 2005 7.250% Notes due October 2007 3.500% Notes due March 2009(2)	\$ 49,967 124,890 99,561	\$ 49,952 124,874	8.44% 7.39% 3.60%
8.625% Notes due August 2009	49,948	49,943	8.76%
8.250% Notes due February 2011	149,037	148,963	8.40%
6.875% Notes due June 2012	99,887	99,878	6.90%
6.000% Notes due January 2013	148,293	148,193	6.18%
	\$721,583	\$621,803	

- (1) Including discounts on the notes.
- (2) In March 2004, the OP completed a debt offering consisting of \$100 million, 3.5% unsecured term notes due March 15, 2009, priced to yield 3.603% to investors. Proceeds were used to repay virtually all of the \$100 million bridge loan facility due July 2004.

### CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

#### 4. Debt (continued)

### **Mortgage Debt**

A summary of the terms of the mortgage debt outstanding at June 30, 2004 and December 31, 2003, and the related interest rate and Net Book Value ("NBV") of the associated collateral as of June 30, 2004, is as follows (in thousands):

	June 30, 2004	December 31, 2003	Effective Interest Rate	NBV
Due July 2008 (1)	\$163,167	\$164,727	7.26%	\$249,690
Due April 2010 (2)	-	61,475	7.26%	-
Due December 2012 (3)	24,420	25,477	6.29%	100,551
Due December 2012 (4)	69,927	70,460	7.67%	74,067
Due March 2013 (5)	62,809	63,495	5.10%	112,277
	\$320,323	\$385,634		\$536,585

- 1) The F/C mortgage loan was consolidated as part of the August 20, 2002 buyout of Fortress' 51% interest in the F/C Acquisition joint venture. The mortgage bears interest at 6.99% per annum through July 11, 2008, (the "Optional Prepayment Date") and thereafter at a rate equal to the greater of 8.4% plus 5.0% or the Treasury Rate, as defined, plus 6.5% until the earlier of the date the mortgage is paid in full or its maturity date of July 11, 2028. The stated rate was less than that available to the OP in the public debt markets. Accordingly, the OP recorded a \$1.2 million debt discount that is amortized over the period of the loan, which increases the effective interest rate to 7.26%. The mortgage may be prepaid in whole or in part at any time after the Optional Prepayment Date without a prepayment penalty. The mortgage calls for a \$1.2 million fixed monthly interest plus principal payment based on a 26-year amortization schedule. During the six months ended June 30, 2004, the OP recognized \$72,000 in debt discount amortization that is included in interest expense in the accompanying financial statements.
- 2) In February 2004, the OP amended the mortgage loan to unencumber the properties (see unsecured bank debt).
- 3) The mortgage loan due December 2012 was assumed as part of an August 2003 acquisition. The stated interest rate of 8.12% was greater than that available to the OP for comparable debt. Consequently, the OP recognized a \$1.9 million debt premium that is amortized over the period of the loan, which reduces the effective interest rate to 6.29%. The mortgage loan calls for a \$0.3 million fixed monthly debt service payment on a 17-year amortization schedule. During the six months ended June 30, 2004, the OP recognized approximately \$144,000 in debt premium amortization that is included in interest expense in the accompanying financial statements.
- 4) The mortgage loan was assumed as part of a September 2001 acquisition. The stated interest rate of 9.1% was greater than that available to the OP in the public debt markets. Accordingly, the OP recorded a \$6.9 million debt premium that will be amortized over the period of the loan, which reduces the effective interest rate to 7.67%. The loan calls for fixed monthly debt service payments of \$0.5 million for interest plus principal based on a 26-year amortization schedule. The mortgage loan matures in March 2028 but can be prepaid beginning December 2012. During the six months ended June 30, 2004 and 2003, the OP recognized \$245,000 and \$229,000 respectively, in debt premium amortization that is included in interest expense in the accompanying financial statements.
- 5) The mortgage loan due March 2013 was assumed as part of a June 2003 acquisition. The stated interest rate of 5.85% was greater than that available to the OP for comparable debt. Accordingly, the OP recorded a \$3.4 million debt premium that is amortized over the period of the loan, which reduces the effective interest rate to 5.10%. The loan calls for a \$0.4 million fixed monthly debt service payment on a 25-year amortization schedule. During the six months ended June 30, 2004, the OP recognized approximately \$146,000 in debt premium amortization that is included in interest expense in the accompanying financial statements.

## CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

#### 5. Financial Instruments: Derivatives and Hedging

The OP uses interest rate and foreign currency forwards or purchased options to hedge qualifying anticipated transactions. Gains and losses are deferred and recognized in net income in the same period that the underlying hedged transaction affects net income, expires or is otherwise terminated or assigned.

At June 30, 2004, the OP's interest rate swap was reported at its fair value and classified as an other liability. At June 30, 2004, there were \$2.8 million in deferred losses, recorded in accumulated other comprehensive loss.

Hedge Type	Notional Value	Rate	Maturity	Fair Value
Swap, Cash Flow	\$66.0 million	5.7625%	1/1/2006	(\$3.0 million)

The notional value and fair value of the above hedge provides an indication of the extent of the OP's involvement in financial derivative instruments at June 30, 2004, but does not represent exposure to credit, interest rate, foreign exchange or market risk.

#### 6. Preferred Units

In September 1999, the OP completed a private sale of \$65 million of Series B Cumulative Redeemable Preferred Units ("Preferred Units") to an institutional investor. The private placement took the form of 1.3 million Preferred Units at a stated value of \$50 each. The Preferred Units may be called at par at the OP's option, on or after September 2004, have no stated maturity or mandatory redemption and pay a cumulative quarterly dividend at an annualized rate of 9.0%. The Preferred Units are exchangeable into Series B Cumulative Redeemable Preferred Stock of the Company after ten years.

# CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

# 7. Partners' Capital

Following is a statement of partners' capital at June 30, 2004, (in thousands):

	General Partner's Capital	Limited Partners' Capital	Preferred Partner's Capital	Accum. Other Comp. Income (Loss)	Total
Balance December 31, 2003	\$524 <b>,</b> 295	\$81,934	\$63,315	\$(4,010)	\$665,534
Net income Other comprehensive income/(loss):	53,412	11,464	-	-	64,876
Foreign currency translation	-	-	-	(276)	(276)
Interest rate swap	-	-	-	1,697	1,697
Total comprehensive income					66,297

Common distributions	(52,913)	(8,660)	_	-	(61,573)
Preferred distribution	(1,668)	(2,924)	_	_	(4,592)
Contributions (net of costs)	7,204	(27)21)	-	-	7,204
Transfer of limited partners' interest	1,694	(1,694)	-	-	-
Balance June 30, 2004	\$532,024	\$80,120	\$63,315	\$(2,589)	\$672,870

### 8. Distribution

On June 10, 2004, the Board of Directors of the Company declared a \$0.60 per unit distribution to unitholders of record on June 30, 2004. The distribution totaling \$30.8 million was paid on July 12, 2004.

# 9. Income Taxes

No provision has been made for income taxes in the accompanying consolidated financial statements since such taxes, if any, are the responsibility of the individual partners.

# 10. Net Income Per Partnership Unit

Net income per partnership unit is determined by allocating net income to the general partner (including the general partner's preferred unit allocation) and the limited partners based on their weighted average partnership units outstanding during the respective periods presented.

#### CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

# **11. Commitments and Contingencies**

Pursuant to the Simon/Chelsea merger agreement, the Operating Partnership is committed to redeem its outstanding Series B Cumulative Redeemable Preferred Units for \$65 million.

In May 2004, the OP exercised its option to purchase a 290,000 square foot shopping center located in Carlsbad, California. The OP expects to complete the acquisition in the third quarter of 2004, for a purchase price which may be less than, but should not exceed, \$104 million.

In connection with the Simon-Ventures, the OP has committed to provide 50% of the development costs or approximately \$45.0 million to Simon-Chicago. As of June 30, 2004, the OP had contributed \$39.6 million for the project.

Borrowings related to Chelsea Japan for which the Company and the OP have provided guarantees for repayment of debt as of June 30, 2004, are as follows:

Total Fa	acility	_ ! _	Outstanding				
Yen	US \$ Equivalent	- I I I	Yen	US \$ Equivalent	US \$ Guarantee	Due Date	Interest Rate
3.8 billion (1) 0.6 billion (1)			3.1 billion 0.5 billion	\$28.3 million 4.3 million	\$11.3 million 1.7 million	2015 2012	2.20% 1.50%

(1) Facilities entered into by Chelsea Japan, secured by Gotemba and Rinku and 40% severally guaranteed by the OP.

In May 2002, the OP entered into a 50/50 joint venture agreement with Sordo Madaleno y Asociados and affiliates to jointly develop Premium Outlet centers in Mexico. Construction on the 230,000 square-foot first phase of Punta Norte Premium Outlets commenced in July 2003; the center is scheduled to open in late 2004. The OP is responsible for financing its share of project costs or approximately \$15.0 million. As of June 30, 2004, the OP had contributed \$12.2 million. In January 2004, a wholly-owned affiliate of the OP entered into a peso-denominated credit facility, which is guaranteed by the Company and the OP, to fund its share of construction costs.

At June 30, 2004, other assets include \$11.5 million and accrued expenses and other liabilities include \$24.0 million related to the 2002 deferred unit incentive program, which may be paid to certain key officers in 2007.

As of June 30, 2004, the OP had provided limited debt service guarantees of approximately \$14.5 million to Value Retail and affiliates, under a standby facility for loans provided to Value Retail and affiliates to construct outlet centers in Europe. The standby facility, which has a maximum limit of \$22.0 million, expired in November 2001, and outstanding guarantees shall not survive more than five years after project completion.

The OP is not presently involved in any material litigation nor, to its knowledge, is any material litigation threatened against the OP or its properties, other than routine litigation arising in the ordinary course of business. Management believes the costs incurred by the OP related to any of its litigation will not be material and have been adequately provided for in the consolidated financial statements.

# CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

# 12. Related Party Information

In August 1997, the OP and one of the Company's directors entered into a Consulting Agreement pursuant to which the director agreed to perform services for the OP in connection with the development and operation of manufacturer's outlet centers in Japan and Hawaii. The agreement provided for payments to the director of \$10,000 per month and was terminated by the OP in December 1999. During the term of the agreement and for four years after the termination, the director was entitled to deferred compensation of 1% of the development costs, up to a maximum amount of \$0.5 million per project, on all projects in which he was involved in Japan or Hawaii either directly or as a result of

Mitsubishi and/or Nissho Iwai committing to develop such project with the OP in Japan during the previously mentioned four-year period. Fees paid under this agreement totaled \$0.7 million for the first quarter 2004. These fees are included in investment in affiliates in the accompanying financial statements. The final payment under this agreement, related to the opening of Tosu Premium Outlets which was Board-approved during 2003, was paid in March 2004.

In 1999, the OP established a \$6.0 million secured loan facility that expired in June 2004 for the benefit of certain unitholders. Under the loan facility, each borrower issued a note that was secured by OP units, bore interest at a rate of LIBOR plus 2.0% per annum payable quarterly and was due by the facility expiration date. In April 2004, the OP received the sole remaining outstanding principal payment of \$2.2 million plus interest, thereby extinguishing the entire outstanding balance of the loan facility. Effective June 2002, the OP changed its policy to eliminate new loans to directors and officers.

The OP's wholly-owned equity investee in Japan, Chelsea International Operating Corp., has advanced partner loans to Chelsea Japan totaling 1.5 billion yen (approximately US \$14.1 million) at June 30, 2004. The loans, which were used to fund construction costs, bear interest at yen LIBOR plus 3.00% (3.05% at June 30, 2004) and mature in 2005 (854 million yen) and in 2014 (680 million yen). The loans are included in notes receivable-related parties in the accompanying financial statements.

## **13. Segment Information**

The OP is principally engaged in the development, ownership, acquisition and operation of manufacturers' outlet centers and has determined that under SFAS No.131 "Disclosures about Segments of an Enterprise and Related Information" it has three reportable real estate segments in 2004: domestic outlets, international outlets and other retail. Prior to 2004, the OP's segments consisted of premium domestic, other domestic and international centers. In 2004, the OP combined 12 centers containing 4.3 million square feet of GLA with the premium domestic segment to create a new segment called domestic outlets. These centers, which were included in the other domestic segment prior to 2004, contain many of the same tenants and characteristics of the OP's Premium Outlets. The other retail segment consists of 20 centers containing 2.7 million square feet of GLA, which contributes approximately 3% of the OP's real estate net operating income. The 2003 segment information has been adjusted to conform to the new presentation. The OP evaluates real estate performance and allocates resources based on Net Operating Income ("NOI") defined as total revenue less operating expenses. The primary sources of revenue are generated from tenant base rents, percentage rents and reimbursement revenue. Operating expenses primarily consist of common area maintenance, real estate taxes and promotional expenses.

#### CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

#### 13. Segment Information (continued)

The real estate business segments meet the quantitative threshold for determining reportable segments:

For the months ended: (in thousands)	Domestic Outlets	International Outlets	Other Retail	Other	Total
		(3)	(4)	(5)	
Total revenues (1)			.,	,	
Three months ended:					
June 30, 2004	\$91,939	ş —	\$4,583	\$239	\$96,761
June 30, 2003 (2) Six months ended:	82,467	-	4,647	(505)	86,609
June 30, 2004	180,186	-	9,195	482	189,863
June 30, 2003 (2)	160,372	-	9,286	233	169,891
Interest income					
Three months ended:					
June 30, 2004	238	99	14	38	389
June 30, 2003	252	-	10	61	323
June 30, 2004	496	168	14	70	748
June 30, 2003	507	-	14	93	614
Income (loss) from unconsolidated investments Three months ended:					
June 30, 2004	2,149	3,156	-	953	6,258
June 30, 2003		2,495	-	(905)	1,590
Six months ended:					
June 30, 2004	4,354	5,993	-	953	11,300
June 30, 2003	-	3,946	-	(1,742)	2,204
NOI (loss) (l) Three months ended:					
June 30, 2004	69,621	5,822	2,462	(3,041)	74,864
June 30, 2003	58,514	4,102	2,545	(3,074)	62,087
June 30, 2004	136,055	9,536	3,901	(4,752)	144,740
June 30, 2003	115,421	6,516	4,965	(5,528)	121,374
Fixed asset additions (deletions) Six months ended:					
June 30, 2004	27,366	-	(2,396)	1,820	26,790
June 30, 2003	67,567	-	568	661	68,796
Total assets					
June 30, 2004	1,804,883	31,626	67,512	92,484	1,996,505
December 31, 2003	1,816,442	29,306	67,820	56,846	1,970,414

- (1) Approximately 72.3% and 78.2% of the OP's total revenues and approximately 76.3% and 80.3% of the OP's real estate NOI were generated by the OP's Premium Outlets during the three months ending June 30, 2004 and 2003, respectively. Approximately 72.5% and 78.1% of the OP's total revenues and approximately 76.9% and 80.5% of the OP's real estate NOI were generated by the OP's Premium Outlets during the six months ending June 30, 2004 and 2003, respectively.
- (2) Excludes revenue for St. Helena, Mesa and American Tin Cannery properties, which are classified as discontinued operations.
- (3) Principally comprised of the OP's interests in Japan and Mexico.
- (4) Approximately 34.0% and 28.8% of the GLA is occupied by and approximately 23.6% and 18.3% of annual base rent is derived from one tenant during the 2004 and 2003 periods, respectively.
- (5) Includes corporate overhead assets and results from Chelsea Interactive.

## CPG Partners, L.P. Notes to Consolidated Financial Statements (Unaudited)

# 13. Segment Information (continued)

Following is a reconciliation of net operating income to net income for the three and six months ended June 30, 2004 and 2003, (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Segment NOI. Interest expense - consolidated. Interest expense - unconsolidated investments. Depreciation expense - consolidated Depreciation expense - unconsolidated investments. Income tax - unconsolidated investments. Gain on sale of discontinued operations.	\$74,864 (19,287) (351) (17,938) (1,879) (1,084)	\$62,087 (16,553) (189) (17,269) (694) (724) 4,717	\$144,740 (37,937) (658) (35,754) (3,543) (1,972)	\$121,374 (33,187) (333) (34,901) (1,293) (944) 4,717
Net income	\$34,325	\$31,375	\$64,876	\$ 55,433 ===========

### 14. Fair Value of Financial Instruments

The following disclosures of estimated fair value were determined by management, using available market information and appropriate valuation methodologies. Considerable judgment is necessary to interpret market data and develop estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the OP could realize on disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Disclosure about fair value of financial instruments is based on pertinent information available to management as of June 30, 2004. Although management is not aware of any factors that would significantly affect the reasonable fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since such date and current estimates of fair value may differ significantly from the amounts presented herein.

Cash equivalents, accounts receivable, accounts payable, and revolving credit facilities balances reasonably approximate their fair values due to the short maturities of these items. Mortgage debt and the unsecured notes payable have an estimated fair value based on discounted cash flow models of approximately \$1.1 billion, which exceeds the book value by \$62.6 million. Unsecured bank debt is carried at an amount which reasonably approximates its fair value since it is a variable rate instrument whose interest rate reprices frequently.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion should be read in connection with the accompanying unaudited consolidated financial statements and notes thereto. These financial statements include all adjustments, which in the opinion of management are necessary to reflect a fair statement of results for all interim periods presented, and all such adjustments are of a normal recurring nature.

#### **Critical Accounting Policies and Estimates**

The OP's discussion and analysis of its financial condition and results of operations are based upon the OP's consolidated financial statements which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the OP to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. The OP bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

The OP believes the following critical accounting policies affect its more significant judgments and estimates used in the preparation of its consolidated financial statements.

#### **Purchase Price Allocation**

The OP allocates the purchase price of real estate to land, building, and tenant improvements and if determined to be material, intangibles, such as the value of above, below and at market leases and origination cost associated with in-place leases. The OP depreciates the amount allocated to building and other intangible assets over their estimated useful lives, which generally range from five to forty years. The values of the above and below market leases are amortized and recorded as either an increase (in the case of below market leases) or a decrease (in the case of above market leases) to rental income over the remaining term of the associated lease. The values associated with in-place leases are amortized over the term of the lease. If a tenant vacates its space prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related intangible will be written off. The tenant improvements and origination costs are amortized as an expense over the remaining life of the lease (or charged against earnings if the lease is terminated prior to contractual expiration date). The OP assesses fair value based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends and market/economic conditions that may affect the property.

#### Bad Debt

The OP maintains an allowance for doubtful accounts for estimated losses resulting from the inability of its tenants to make required rent payments. If the financial condition of the OP's tenants were to deteriorate, resulting in an impairment of their ability to make payments,

additional allowances may be required. The OP's allowance for doubtful accounts included in tenant accounts receivable totaled \$2.7 million and \$1.6 million at June 30, 2004, and December 31, 2003, respectively.

### Valuation of Investments

On a periodic basis, management assesses whether there are any indicators that the value of real estate properties, including joint venture properties, may be impaired. If the carrying amount of the property is greater than the estimated expected future cash flow (undiscounted and without interest charges) of the asset, impairment has occurred. In March 2004, the OP recognized an impairment loss of \$0.9 million on the anticipated disposition of two non-core assets. The loss from impairment is reflected in other expense in the accompanying financial statements for the period ended June 30, 2004.

# **General Overview**

From July 1, 2003 to June 30, 2004, rental revenue increased \$15.4 million or 12.1% from wholly-owned properties to \$143.1 million. Second quarter rental revenue grew \$8.2 million or 12.8% to \$72.6 million compared to the prior year. Since July 1, 2003, the OP acquired two centers and expanded one wholly-owned center, which increased total revenue to \$96.8 million, up 11.7% from second quarter 2003. Total revenue for the first six months in 2004 was \$189.9 million, representing an increase of 11.8% from the year-earlier period. Sustainable growth was supplemented through the joint venture development of two new Premium Outlets in 2004 and the expansion of one Premium Outlet center in 2003.

Income from unconsolidated investments for the three and six months ending June 30, 2004, contributed approximately 11% to NOI compared with 7% and 5%, respectively in 2003. Chelsea Japan opened its fourth project, Tosu Premium Outlets in March 2004 and expanded Gotemba Premium Outlets in July 2003, both 40% owned. Las Vegas Premium Outlets and Chicago Premium Outlets, both 50% owned, opened in August 2003 and May 2004, respectively.

At June 30, 2004, the OP's portfolio consisted of 60 wholly or partially owned properties containing 16.6 million square feet of GLA. In 2004, the OP changed its reportable segments. As of June 30, 2004, the OP's Outlets include 40 centers containing 13.9 million square feet of GLA and Other Retail includes 20 centers containing 2.7 million square feet of GLA.

Details of the 1.7 million square feet of net GLA added since July 1, 2003 are as follows:

	12 months ended June 30, 2004	6 months ended June 30, 2004	6 months ended December 31, 2003
Changes in GLA (sf in 000's):			
New centers developed:			
	438	438	_
Las Vegas Premium Outlets (50% owned)		400	435
Tosu Premium Outlets (40% owned)	187	187	400
1054 FICHIGH OUCLES (40.8 Owned)			
Total new centers	1,060	625	435
	-		
Centers expanded:			
Gotemba Premium Outlets (40% owned)	170	-	170
Albertville Premium Outlets	125	-	125
Other (net)	(8)	-	(8)
Total centers expanded	287	-	287
Centers acquired:			
Las Vegas Outlet Center	477	-	477
Lakeland Factory Outlet Mall (1)	319	-	319
Total centers acquired	796	-	796
Centers disposed:			
American Tin Cannery Premium Outlets (2)	(135)		(135)
Other Retail(3)		(152)	(155)
Other Retail(3)	(319)	(152)	(167)
Total centers disposed:		(152)	(302)
Net GLA added during the period			1,216
GLA at the end of period	10,000	16,600	16,127

1) Acquired Lakeland Factory Outlet Mall in August 2003 in conjunction with the Las Vegas Outlet Center. The Lakeland property is held for sale.

2) In January 2004, the OP terminated its long-term lease agreement, expiring December 2004.

3) Consists of properties sold at Factory Stores of America: Iowa, Louisiana; Lake George, New York; and Mesa, Arizona.

#### **Results of Operations**

Comparison of the three months ended June 30, 2004 with the three months ended June 30, 2003.

Income from continuing operations was \$34.3 million, an increase of \$8.0 million, or 30.6% from \$26.3 million in 2003. The increase was primarily the result of the acquisition, development and expansion of six centers in 2003 and development of two centers in 2004, higher rents from releasing and renewals and contribution to earnings from Chelsea Interactive, partially offset by increases in general and administrative, interest and other expenses.

Base rentals improved to \$66.9 million, an increase of \$7.4 million or 12.5% from \$59.5 million in 2003, primarily due to the acquisition of three centers in 2003, higher average rents on releasing and renewals and the expansion of one wholly-owned center in late 2003.

Percentage rents rose \$0.8 million or 16.1% to \$5.7 million in 2004, from \$4.9 million in the previous year, primarily from greater tenant sales and acquisitions during 2003.

Expense reimbursements, representing contractual recoveries from tenants of certain common area maintenance, operating, real estate tax, promotional and management expenses, increased \$1.3 million, or 6.4%, to \$21.7 million from \$20.4 million in 2003, due to the recovery of operating and maintenance costs from increased GLA. The average recovery of reimbursable expenses for the Domestic Outlets was 89.3% in 2004 compared with 89.2% in the earlier period.

Other income increased \$0.6 million or 34.5% to \$2.4 million from \$1.8 million in 2003, primarily due to improved ancillary operating income and interest income from higher rates in 2004, partially offset by a \$0.3 million gain on an outparcel sale in 2003.

Operating and maintenance expenses increased \$1.6 million or 6.8% to \$25.7 million from \$24.1 million in 2003. The increase was primarily due to costs related to increased GLA.

Depreciation and amortization expense was up \$0.8 million or 4.8% to \$17.9 million from \$17.1 million in 2003 due to increased depreciation from the acquisition of three centers and the expansion of one wholly-owned center in 2003.

General and administrative expense grew \$1.6 million or 67.4% to \$4.1 million from \$2.5 million in 2003, primarily due to increases in compensation, corporate governance, professional and legal fees.

Other expenses decreased \$1.8 million or 73.5% to \$0.6 million in 2004 from \$2.4 million in the previous year. The decrease in expenses was primarily from Chelsea Interactive's contribution to earnings of \$1.0 million in 2004 compared with a \$0.9 million loss in 2003.

Income from unconsolidated investments was up \$2.8 million, or 112.6%, to \$5.3 million from \$2.5 million in 2003, due to higher earnings from Chelsea Japan resulting from the opening of one center in 2003, and the opening of Las Vegas Premium Outlets in 2003 as well as the opening of Chicago Premium Outlets in May 2004.

Interest expense increased \$2.6 million or 15.5% to \$19.3 million from \$16.7 million in 2003, due to higher debt that financed acquisitions and development.

## **Results of Operations (continued)**

Comparison of the six months ended June 30, 2004 with the six months ended June 30, 2003.

Income from continuing operations was \$64.9 million, representing an increase of \$14.9 million, or 29.7% from \$50.0 million in 2003. The increase was primarily the result of the acquisition, development and expansion of six centers in 2003 and development of two centers in 2004, higher rents from releasing and renewals and contribution to earnings from Chelsea Interactive, partially offset by increases in general and administrative, interest and other expenses due to the growth of the portfolio.

Base rentals were \$132.5 million, an increase of \$13.9 million, or 11.7% from \$118.6 million in 2003, primarily due to the acquisition of three centers in 2003, higher average rents on releasing and renewals and the expansion of one wholly-owned center in late 2003.

Percentage rents rose \$1.5 million or 16.4% to \$10.5 million in 2004, from \$9.0 million in the previous year, primarily from improved tenant sales and acquisitions during 2003.

Expense reimbursements, representing contractual recoveries from tenants of certain common area maintenance, operating, real estate tax, promotional and management expenses, increased \$3.5 million, or 8.9%, to \$42.5 million from \$39.0 million in 2003, due to the recovery of operating and maintenance costs from increased GLA. The average recovery of reimbursable expenses for the Domestic Outlets was 88.3% in 2004 compared with 88.2% in the earlier period.

Other income increased \$1.1 million or 33.7% to \$4.3 million from \$3.2 million in 2003, primarily due to an increase in ancillary operating income and interest income from higher rates in 2004, partially offset by a gain on an outparcel sale in 2003.

Operating and maintenance expenses increased \$4.2 million, or 9.1%, to \$50.8 million from \$46.6 million in 2003. The increase was primarily due to costs related to increased GLA.

Depreciation and amortization expense was up \$1.4 million or 3.9% to \$35.8 million from \$34.4 million in 2003 due to increased depreciation from the acquisition of three centers and the expansion of one center in late 2003.

General and administrative expense grew \$3.0 million or 65.3% to \$7.7 million from \$4.7 million in 2003, primarily due to increases in compensation, employee benefits and corporate governance, professional and legal fees.

Other expenses decreased \$1.5 million or 33.6% to \$3.1 million in 2004 from \$4.6 million in the previous year. The decrease in expenses was primarily from Chelsea Interactive's contribution to earnings of \$1.0 million in 2004 compared with a \$1.7 million loss in 2003, partially offset by the impairment loss on two non-core centers sold in 2004.

Income from unconsolidated investments was up \$6.4 million, or 162.2%, to \$10.3 million from \$3.9 million in 2003, chiefly due to higher earnings from Chelsea Japan, resulting from the opening of two new centers and the expansion of one center and the opening of Las Vegas Premium Outlets in 2003 and Chicago Premium Outlets in May 2004. Chicago Premium Outlets also had an out parcel sale in the first quarter of 2004.

Interest expense increased \$4.4 million or 13.3% to \$37.9 million from \$33.5 million in 2003, due to higher debt that financed acquisitions and development.

# Liquidity and Capital Resources

The OP believes it has adequate financial resources to fund operating expenses, distributions, and planned development, construction and acquisition activities over the short term, which is less than 12 months and the long term, which is 12 months or more. Operating cash flow for the year ended December 31, 2003 of \$181.6 million is expected to increase with a full year of operations from the development, acquisition and expansion of three joint venture centers and four wholly owned centers, which contributed 2.1 million square feet of GLA during 2003 as well as scheduled openings of approximately 975,000 square feet of new joint venture GLA in 2004. The OP has adequate funding sources to complete and open all current development projects from available cash, credit facilities and secured construction financing. The OP also has access to the public markets through its remaining \$700 million debt and the Company's \$750 million equity shelf registrations.

Operating cash flow is expected to provide sufficient funds for distributions in accordance with REIT federal income tax requirements. In addition, the OP anticipates retaining sufficient operating cash to fund re-tenanting and lease renewal tenant improvement costs, as well as capital expenditures to maintain the quality of its centers and partially fund development projects.

Common distributions declared and recorded in 2004 were \$61.6 million, or \$1.20 per unit. The OP's distribution payout ratio as a percentage of net income before gain or loss on sale of assets and depreciation and amortization (reduced by amortization of deferred financing costs, depreciation of non-real estate assets and preferred distribution ("FFO")) was 63%. The OP's senior unsecured bank line of credit ("Senior Credit Facility") limits aggregate distributions to the lesser of (i) 90% of FFO on an annual basis or (ii) 100% of FFO for any two consecutive quarters.

The OP's \$200 million Senior Credit Facility expires in March 2005 (unless extended until March 2006), bears interest on the outstanding balance at an annual rate equal to the London Interbank Offered Rate ("LIBOR") plus 0.95% (2.06% at June 30, 2004) or the prime rate, at the OP's option and has an annual facility fee of 0.125%. The LIBOR rate spread ranges from 0.85% to 1.50% depending on the OP's Senior Debt rating. At June 30, 2004, \$75.0 million was outstanding under the Senior Credit Facility.

In March 2004, the OP issued \$100 million 3.5% unsecured notes due March 15, 2009. The notes were priced at 99.534% of par value to yield 3.603% to investors. Proceeds were used to repay borrowings under a \$100 million bridge loan due July 2004.

A summary of the maturity of the OP's contractual debt obligations (at par) as of June 30, 2004, is as follows (in thousands):

	Total	Less than 1 Year	2 to 3 Years	4 to 5 Years	More than 5 Years
Unsecured bank debt	\$ 161,045	\$81,235	\$23,636	\$ 3,600	\$52,574
Unsecured notes	725,000	-	50,000	225,000	450,000
Mortgage debt	310,586	7,041	15,728	161,897	125,920
Total debt	1,196,631	88,276	89,364	390,497	628,494
Ground and operating leases	23,326	1,777	2,147	1,603	17,799
Real estate commitments	166,168	166,168	-	-	-
Deferred compensation	24,000	-	24,000	-	-
Total obligations	\$1,410,125	\$256,221	\$115,511	\$392,100	\$646,293

# Liquidity and Capital Resources (continued)

At June 30, 2004, construction for international and domestic development included projects totaling 0.9 million square feet of GLA. Internationally, projects include the 230,000 square-foot first phase of Punta Norte Premium Outlets in Mexico City scheduled to open in late 2004 and the expansion of two centers in Japan: 51,000 square feet at Sano Premium Outlets in July 2004 and 70,000 square feet at Rinku Premium Outlets in December 2004. In addition, the 178,000 square-foot first phase of Toki Premium Outlets, located near Nagoya, Japan, is scheduled to be completed by spring 2005. The Punta Norte project is a development of the OP's 50% owned Mexican joint venture. The Sano, Rinku and Toki projects are developments of the OP's 40% owned Japanese joint venture. Domestically, the 380,000 square-foot Seattle Premium Outlets, located near Seattle, Washington, commenced construction in 2004 and is scheduled to open in spring 2005. Other projects in various stages of development are expected to commence construction in 2005 and open in 2006 and beyond. There can be no assurance that these projects will be completed or opened, or that there will not be delays in opening or completion. All current development activity is fully financed either through project specific secured construction financing, the yen denominated line of credit, the peso denominated line of credit, available cash or through the Senior Credit Facility. The OP will seek to obtain permanent financing once the projects are completed and income has been stabilized.

Pursuant to the Simon/Chelsea merger agreement, the Operating Partnership is committed to redeem its Series B Cumulative Redeemable Preferred Units for \$65 million.

In May 2004, the OP exercised its option to purchase a 290,000 square foot shopping center located in Carlsbad, California. The OP expects to complete the acquisition in the third quarter of 2004, for a purchase price which may be less than, but should not exceed, \$104 million.

In connection with the Simon joint venture, the OP has committed to provide 50% of the development costs, or approximately \$45.0 million for Chicago Premium Outlets. As of June 30, 2004, the OP had contributed \$39.6 million to the Chicago project.

The OP has an agreement with Mitsubishi Estate Co., Ltd. and Nissho Iwai Corporation to jointly develop, own and operate Premium Outlet centers in Japan under the joint venture Chelsea Japan. Borrowings related to Chelsea Japan for which the Company and the OP have provided guarantees as of June 30, 2004, are as follows:

Total Fac	lity		Outstanding				
Yen	US \$ Equivalent	!	Yen	US \$ Equivalent	US \$ Guarantee	Due Date	Interest Rate
3.8 billion (1) 0.6 billion (1)	\$34.9 million 5.5 million	i	3.1 billion 0.5 billion	\$28.3 million 4.3 million	\$11.3 million 1.7 million	2015 2012	2.20% 1.50%

(1) Facilities entered into by Chelsea Japan, secured by Gotemba and Rinku and 40% severally guaranteed by the OP.

The Company along with the OP has a 50/50 joint venture agreement with Sordo Madaleno y Asociados and affiliates to jointly develop, own and operate Premium Outlet centers in Mexico. In July 2003, the first development project broke ground, the 230,000 square-foot first phase of Punta Norte Premium Outlets, located near Mexico City which is scheduled to open in late 2004. The OP is responsible for financing its 50% share of project costs or approximately \$15.0 million. As of June 30, 2004, the OP had contributed \$12.2 million.

In January 2004, a wholly-owned subsidiary of the OP entered into a 180 million peso-dominated revolving facility (US \$15.7 million as of June 30, 2004) to provide funding for projects in Mexico. The peso facility has a three- year term and the drawn funds bear interest at the Interbank Interest Equilibrium Rate ("TIIE") plus 0.825% plus the bank's cost of funds spread limited to 20% of the TIIE, with an annual facility fee of

0.15% on the unused balance. The TIIE with rate spread ranges from 0.725% to 1.37% depending on the OP's Senior Debt rating. This facility is guaranteed by the Company and the OP. At June 30, 2004, the outstanding balance was 93.5 million pesos (approximately US \$8.1 million).

### Liquidity and Capital Resources (continued)

On February 17, 2004, the OP announced a joint venture between Chelsea Interactive and a publicly traded third party, GSI Commerce, Inc. ("GSI-Chelsea Solutions"). Under the terms of the agreement, Chelsea Interactive will no longer operate its e-commerce technology platform, but will retain a minority interest in GSI-Chelsea Solutions. Chelsea Interactive's largest clients have entered into service agreements with GSI-Chelsea Solutions and transitioned the e-commerce activities to the GSI-Chelsea platform in the second quarter of 2004.

The OP has minority interests ranging from 3% to 8% in several outlet centers and outlet development projects in Europe operated by Value Retail. The OP's total investment in Europe as of June 30, 2004, was \$3.6 million. The OP has also provided \$14.5 million in limited debt service guarantees under a standby facility for loans arranged by Value Retail to construct outlet centers in Europe. The standby facility for new guarantees, which has a maximum of \$22.0 million, expired in November 2001 and outstanding guarantees shall not survive more than five years after project completion.

To achieve planned growth and favorable returns in both the short and long-term, the OP's financing strategy is to maintain a strong, flexible financial position by: (i) maintaining a conservative level of leverage; (ii) extending and sequencing debt maturity dates; (iii) managing exposure to floating interest rates; and (iv) maintaining liquidity. Management believes that these strategies will continue to enable the OP to access a broad array of capital sources, including bank or institutional borrowings and secured and unsecured debt and equity offerings, subject to market conditions.

Net cash provided by operating activities was \$103.4 million and \$88.7 million for the six months ended June 30, 2004, and 2003, respectively. The increase was primarily due to increased operating cash flow generated from the growth of the OP's GLA. Net cash used in investing activities decreased to \$44.6 million in 2004 from \$80.9 million in 2003 due to the acquisition activity in 2003, partially offset by an increase in proceeds from the sale of a center. Net cash used in financing activities increased to \$59.2 million from \$9.0 million for the six months ended June 30, 2004, and 2003, respectively. The increase was primarily the result of increased borrowings and debt repayments in 2004.

## **Funds from Operations**

Management believes that funds from operations ("FFO") should be considered in conjunction with net income, as presented in the statements of operations included elsewhere herein, to facilitate a clearer understanding of the operating results of the OP. The White Paper on Funds from Operations approved by the Board of Governors of NAREIT in October 1999 defines FFO as net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from debt restructuring and sales of properties, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. Management considers FFO to be a key measure of its operating performance that is not specifically defined by accounting principles generally accepted in the United States ("GAAP"). The OP believes that FFO is helpful to investors because it is a widely recognized measure of the performance of equity REITs and provides a relevant basis for comparison among REITs. Management of the OP also uses FFO internally to measure the operating performance of the OP's portfolio.

FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of the OP's financial performance or to cash flow from operating activities (determined in accordance with GAAP) as a measure of the OP's liquidity, or is it indicative of funds available to fund the OP's cash needs, including its ability to make cash distributions.

Funds from Operations (continued)		Three Mont	hs Ended	
		June		
		2004	2003	
(In thousands, except per unit data):	\$	Per unit		Per unit
Net income Preferred distribution	\$34,325	\$0.67 (0.05)	\$31,375 (2,296)	
Net income available to unitholders Depreciation and amortization-wholly-owned Depreciation and amortization-joint ventures Amortization of deferred financing costs and	32,029 17,938 1,879	0.62 0.35 0.04	29,079 17,269 694	
depreciation of non-rental real estate assets Net gain on sale of assets	-	(0.01)		(0.10)
FFO available to common unitholders	\$51,161	\$1.00	\$41,742	\$0.84
Weighted average units outstanding: General partner Limited partners	44,143 7,203		42,041 7,442	
Total	51,346		49,483	
	Six Months Ended June 30,			
		2004 June 3	2003	
(In thousands, except per unit data):	\$ 	Per unit	Ş	Per unit
Net income Preferred distribution	(4,592)	\$1.27 (0.09)	\$55,433 (4,592)	(0.09)
Net income available to unitholders Depreciation and amortization-wholly-owned Depreciation and amortization-joint ventures Amortization of deferred financing costs and		1.18 0.70		1.03 0.71
depreciation of non-rental real estate assets Net gain on sale of assets	-	(0.03)	(1,183) (4,717)	(0.10)
FFO available to common unitholders	\$98,216	\$1.92	\$81,135	\$1.65
Weighted average units outstanding: General partner Limited partners	43,945 7,258		41,801 7,501	
Total	51,203		49,302	

#### **Economic Conditions**

Substantially all leases contain provisions, including escalations of base rents and percentage rentals calculated on gross sales, to mitigate the impact of inflation. Inflationary increases in common area maintenance and real estate tax expenses are substantially reimbursed by tenants. Virtually all tenants have met their lease obligations and the OP continues to attract and retain quality tenants. The OP intends to reduce operating and leasing risks by continually improving its tenant mix, rental rates and lease terms and by pursuing contracts with creditworthy upscale and national brand-name tenants.

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

The OP is exposed to changes in interest rates primarily from its floating rate debt arrangements. In December 2000, the OP implemented a policy to protect against interest rate and foreign exchange risk. The OP's primary strategy is to protect against these risks by using derivative transactions as appropriate to minimize the variability that floating rate interest and foreign currency fluctuations could have on cash flow. In December 2000, a wholly owned subsidiary of the OP entered into an interest rate swap agreement effective January 2, 2001 with a financial institution for a notional amount of \$69.3 million amortizing to \$64.1 million to hedge against unfavorable fluctuations in the LIBOR rates of one of its term loans. The hedge effectively produces a fixed rate of 7.2625% on the notional amount until January 1, 2006.

At June 30, 2004, a hypothetical 100 basis point adverse move (increase) in US Treasury and LIBOR rates applied to unhedged debt would adversely affect the OP's annual interest cost by approximately \$1.0 million annually.

Following is a summary of the OP's debt obligations at June 30, 2004 (in thousands):

	Expected Maturity Date							
	2005	2006	2007	2008	2009	Thereafter	Total	Fair Value
Fixed Rate Debt: Average Interest Rate:	\$49,967 8.38%	-	\$124,890 7.25%	\$163,166 6.99%	\$149,509 5.21%	\$554,373 7.05%	\$1,041,905 6.86%	\$1,104,531
Variable Rate Debt: Average Interest Rate:	91,932 1.79%	-	8,138 8.42%	-	-	60,975(1) 2.36%	161,045 2.44%	161,045

(1) Subject to an interest rate swap, which effectively produces a fixed rate of 7.2625% until January 1, 2006.

## **Item 4. Controls and Procedures**

The Company's chief executive officer and chief financial officer evaluated the effectiveness of our disclosure controls and procedures (as defined in rule 13a-14c under the Securities Exchange Act of 1934, as amended) as of June 30, 2004 and, based on that evaluation, concluded that, as of the end of the period covered by this report, we had sufficient controls and procedures for recording, processing, summarizing and reporting information that is required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended, within the time periods specified in the SEC's rules and forms.

During the six months ended June 30, 2004, there have not been any significant changes to our internal controls including any corrective actions with regard to significant deficiencies and material weaknesses or other factors that could significantly affect these controls.

## Part II. Other Information

#### **Item 1. Legal Proceedings**

On June 24, 2004, a lawsuit was filed in the Court of Chancery in Essex County, New Jersey seeking to enjoin the merger. The complaint, which was brought by a purported stockholder of the Company, names the Company and each of the members of its board of directors as defendants.

The complaint alleges that the defendants have violated fiduciary duties of care, loyalty, candor and independence owed to the public stockholders of the Company. The plaintiff seeks, among other things, class action certification, a declaration that the merger agreement is unenforceable, a preliminary and permanent injunction against the defendants from proceeding with or closing the merger unless and until the Company implements a procedure that is free from conflicts of interest and an award of attorneys' fees and costs of suit.

The Company believes that all allegations contained in the complaint are without merit and intends to vigorously defend the action.

### Item 6. Exhibits and Reports on Form 8-K

	Exhibit No.	Description
(a)	31.1 31.2	Section 302 Certifications Section 302 Certifications
	32.1	Section 906 Certifications
	32.2	Section 906 Certifications
(b)	Current Report on Form 8 occurred June 20, 2004.	3K reporting under Items 5 and 7 on an event that

CPG Partners, L.P.

### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

By: <u>/s/ Michael J. Clarke</u> Michael J. Clarke Chief Financial Officer

Date: August 11, 2004

# CERTIFICATION

I, David C. Bloom, Chief Executive Officer of Chelsea Property Group, Inc., the sole general partner of CPG Partners, L.P., (the "OP"), certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of the OP;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Intentionally Omitted
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to material affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 11, 2004

<u>/s/ David C. Bloom</u> David C. Bloom Chief Executive Officer

# CERTIFICATION

I, Michael J. Clarke, Chief Financial Officer of Chelsea Property Group, Inc., the sole general partner of CPG Partners, L.P., (the "OP"), certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of the OP;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our

supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

- (b) Intentionally Omitted
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to material affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 11, 2004

<u>/s/ Michael J. Clarke</u> Michael J. Clarke Chief Financial Officer

# CERTIFICATION

I, David C. Bloom, Chief Executive Officer of Chelsea Property Group, Inc., the sole general partner of CPG Partners, L.P., (the "OP"), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, do hereby certify as follows:

- 1. The quarterly report on Form 10-Q of the OP for the period ended June 30, 2004 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in such Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the OP.

IN WITNESS WHEREOF, I have executed this Certification this 11th day of August, 2004.

<u>/s/ David C. Bloom</u> David C. Bloom Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to, CPG Partners, L.P., and will be retained by CPG Partners, L.P., and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION

I, Michael J. Clarke, Chief Financial Officer of Chelsea Property Group, Inc., the sole general partner of CPG Partners, L.P., (the "OP"), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, do hereby certify as follows:

- 1. The quarterly report on Form 10-Q of the OP for the period ended June 30, 2004 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in such Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the OP.

IN WITNESS WHEREOF, I have executed this Certification this 11th day of August, 2004.

<u>/s/ Michael J. Clarke</u> Michael J. Clarke Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to, CPG Partners, L.P., and will be retained by CPG Partners, L.P., and furnished to the Securities and Exchange Commission or its staff upon request.