

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 1998

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_ to \_\_\_.

COMMISSION FILE NO. 33-98136

CHELSEA GCA REALTY PARTNERSHIP, L.P.  
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE  
(STATE OR OTHER JURISDICTION  
OF INCORPORATION OR ORGANIZATION)

22-3258100  
(I.R.S. EMPLOYER  
IDENTIFICATION NO.)

103 EISENHOWER PARKWAY, ROSELAND, NEW JERSEY 07068  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES - ZIP CODE)

(973) 228-6111  
(REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days Yes X No .

There are no outstanding shares of Common Stock or voting securities.

CHELSEA GCA REALTY PARTNERSHIP, L.P.

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PART I. FINANCIAL INFORMATION

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## ITEM 1. FINANCIAL STATEMENTS

CHELSEA GCA REALTY PARTNERSHIP, L.P.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(IN THOUSANDS)

	September 30, 1998	December 31, 1997
	-----	-----
	(Unaudited)	
<b>ASSETS</b>		
Rental properties:		
Land	\$109,634	\$112,470
Depreciable property	674,290	596,463
	-----	-----
Total rental property	783,924	708,933
Accumulated depreciation	(99,381)	(80,244)
	-----	-----
Rental properties, net	684,543	628,689
Cash and equivalents	12,343	14,538
Notes receivable-related parties	4,781	4,781
Deferred costs, net	16,229	17,276
Property held for sale	5,650	-
Other assets	29,788	22,745
	-----	-----
<b>TOTAL ASSETS</b>	<b>\$753,334</b>	<b>\$ 688,029</b>
	=====	=====
<b>LIABILITIES AND PARTNERS' CAPITAL</b>		
<b>Liabilities:</b>		
Unsecured bank debt	\$ 73,035	\$ 5,035
7.75% Unsecured Notes due 2001	99,804	99,743
Remarketed Floating Rate Reset Notes due 2001	60,000	60,000
7.25% Unsecured Notes due 2007	124,705	124,681
Construction payables	15,951	17,810
Accounts payable and accrued expenses	16,395	14,442
Obligation under capital lease	9,641	9,729
Accrued distribution payable	13,956	3,276
Other liabilities	9,131	7,390
	-----	-----
<b>TOTAL LIABILITIES</b>	<b>422,618</b>	<b>342,106</b>
<b>Commitments and contingencies</b>		
<b>Partners' capital:</b>		
General partner units outstanding, 15,481 in 1998 and 15,353 in 1997	286,063	297,670
Limited partners units outstanding, 3,431 in 1998 and 3,432 in 1997	44,653	48,253
	-----	-----
<b>TOTAL PARTNERS' CAPITAL</b>	<b>330,716</b>	<b>345,923</b>
	-----	-----
<b>TOTAL LIABILITIES AND PARTNERS' CAPITAL</b>	<b>\$753,334</b>	<b>\$ 688,029</b>
	=====	=====

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS.

CHELSEA GCA REALTY PARTNERSHIP, L.P.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997  
(UNAUDITED)  
(IN THOUSANDS, EXCEPT PER UNIT DATA)

	THREE MONTHS ENDED SEPTEMBER 30,		Nine Months Ended September 30,	
	1998	1997	1998	1997
<b>REVENUES:</b>				
Base rent	\$22,561	\$18,096	\$62,642	\$50,945
Percentage rent	3,410	2,694	7,147	5,776
Expense reimbursements	8,414	7,215	23,743	19,641
Other income	536	817	1,963	1,746
	-----		-----	
<b>TOTAL REVENUES</b>	34,921	28,822	95,495	78,108
<b>EXPENSES:</b>				
Interest	5,097	3,785	13,930	11,343
Operating and maintenance	9,032	7,876	26,034	21,403
Depreciation and amortization	8,351	6,143	23,384	18,111
General and administrative	1,171	1,019	3,060	2,489
Loss on writedown of asset	-	-	4,894	-
Other	321	619	1,616	1,833
	-----		-----	
<b>TOTAL EXPENSES</b>	23,972	19,442	72,918	55,179
<b>NET INCOME BEFORE MINORITY INTEREST</b>	10,949	9,380	22,577	22,929
Minority interest	-	-	-	(127)
	-----		-----	
<b>NET INCOME</b>	10,949	9,380	22,577	22,802
Preferred unit requirement	(1,047)	-	(3,141)	-
	-----		-----	
<b>NET INCOME TO COMMON UNITHOLDERS</b>	\$9,902	\$9,380	\$19,436	\$22,802
	=====		=====	
<b>NET INCOME TO COMMON UNITHOLDERS:</b>				
General partner	\$8,104	\$7,658	\$15,898	\$18,411
Limited partners	1,798	1,722	3,538	4,391
	-----		-----	
<b>TOTAL</b>	\$9,902	\$9,380	\$19,436	\$22,802
	=====		=====	
<b>NET INCOME PER COMMON UNIT:</b>				
General partner	\$0.52	\$0.50	\$1.03	\$1.28
Limited partners	\$0.52	\$0.50	\$1.03	\$1.27
<b>WEIGHTED AVERAGE UNITS OUTSTANDING:</b>				
General partner	15,468	15,261	15,409	14,355
Limited partners	3,431	3,433	3,431	3,446
	-----		-----	
<b>TOTAL</b>	18,899	18,694	18,840	17,801

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS.

CHELSEA GCA REALTY PARTNERSHIP, L.P.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997  
(UNAUDITED)  
(IN THOUSANDS)

	1998	1997
	-----	-----
Cash flows from operating activities		
Net income	\$22,577	\$22,802
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	23,384	18,111
Writedown of asset	4,894	-
Minority interest in net income	-	127
Amortization of debt discount	85	54
Additions to deferred lease costs	(1,570)	(4,928)
Other operating activities	155	53
Changes in assets and liabilities:		
Straight line rent receivable	(1,432)	(1,144)
Other assets	3,902	5,391
Accounts payable and accrued expenses	2,246	(770)
	-----	-----
Net cash provided by operating activities	54,241	39,696
	-----	-----
CASH FLOWS USED IN INVESTING ACTIVITIES		
Additions to and acquisitions of rental properties	(86,521)	(153,416)
Additions to deferred development costs	(1,424)	(1,060)
Additions to joint venture investment	(8,153)	-
	-----	-----
Net cash used in investing activities	(96,098)	(154,476)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES		
Net proceeds from sale of common units	4,428	51,976
Distributions	(31,475)	(26,459)
Debt proceeds	72,000	137,035
Repayments of debt	(4,000)	(50,000)
Additions to deferred financing costs	(1,234)	(536)
Other financing activities	(57)	(113)
	-----	-----
Net cash provided by financing activities	39,662	111,903
	-----	-----
Net decrease in cash and equivalents	(2,195)	(2,877)
Cash and equivalents, beginning of period	14,538	13,886
	-----	-----
Cash and equivalents, end of period	\$12,343	\$11,009
	=====	=====

SUPPLEMENTAL SCHEDULE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:

During 1998, the Operating Partnership wrote down rental property with a book value of \$10.5 million to its estimated fair value less selling costs of \$5.6 million, resulting in a \$4.9 million loss. During 1997, 1.4 million Operating Partnership units with a book value of approximately \$20.0 million were converted to common shares. On March 31, 1997, the Operating Partnership issued units having a market value of \$0.5 million as partial consideration to acquire Waikale Factory Outlets. In June 1997 the Operating Partnership forgave a \$3.3 million related party note receivable as partial consideration to acquire the remaining 50% interest in Solvang.

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS.

CHELSEA GCA REALTY PARTNERSHIP, L.P.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

1. ORGANIZATION AND BASIS OF PRESENTATION

Chelsea GCA Realty Partnership, L.P. (the "Operating Partnership"), which commenced operations on November 2, 1993, is engaged in the development, ownership, acquisition, leasing and operation of manufacturers' outlet centers. As of September 30, 1998, the Operating Partnership operated 19 centers in 12 states (the "Properties") containing approximately 4.7 million square feet of gross leasable area ("GLA"). The Properties are located near large metropolitan areas including New York City, Los Angeles, San Francisco, Sacramento, Boston, Atlanta, Portland (Oregon), Kansas City and Cleveland, or at or near tourist destinations including Honolulu, the Napa Valley, Palm Springs and the Monterey Peninsula. The Operating Partnership also has a number of properties under development and expansion. The sole general partner in the Operating Partnership, Chelsea GCA Realty, Inc. (the "Company"), is a self-administered and self-managed Real Estate Investment Trust.

Ownership of the Operating Partnership as of September 30, 1998 was as follows:

General Partner	81.9%	15,481,000	units
Limited Partners	18.1%	3,431,000	units
	-----	-----	
TOTAL	100.0%	18,912,000	

Through June 30, 1997, the Operating Partnership was the sole general partner and had a 50% interest in Solvang Designer Outlets ("Solvang"), a limited Partnership. Accordingly, the accounts of Solvang were included in the consolidated financial statements of the Operating Partnership. On June 30, 1997, the Operating Partnership acquired the remaining 50% interest in Solvang. Solvang is not material to the operations or financial position.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the three and nine month periods ended September 30, 1998 are not necessarily indicative of the results that may be expected for the year ending December 31, 1998. These financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in the Operating Partnership's Annual Report on Form 10-K for the year ended December 31, 1997.

Financial Accounting Standards Board Statement No. 131 ("FAS No. 131") "Disclosure about Segments of an Enterprise and Related Information" is effective for financial statements issued for periods beginning after December 15, 1997. FAS No. 131 requires disclosures about segments of an enterprise and related information regarding the different types of business activities in which an enterprise engages and the different economic environments in which it operates. FAS No. 131 does not have an impact on the Operating Partnership's financial position or results of operations.

2. WAIKELE ACQUISITION

Pursuant to a Subscription Agreement dated as of March 31, 1997, the Operating Partnership acquired Waikale Factory Outlets, a manufacturers' outlet shopping center located in Hawaii. The consideration paid by the Operating Partnership consisted of the assumption of \$70.7 million of indebtedness outstanding with respect to the property (which indebtedness was repaid in full by the Operating Partnership immediately after the closing) and the issuance of special partnership units in the Operating Partnership, having a fair market value of \$0.5 million. Immediately after the closing, a special cash distribution of \$5.0 million was paid on the special units. The cash used by the Operating Partnership in the transaction was obtained through borrowings under the Operating Partnership's Credit Facilities. Waikale was not included in the Operating Partnership's operating results for the first quarter of 1997.

3. PROPERTY HELD FOR SALE

During the second quarter of 1998, the Operating Partnership began plans to sell Solvang Designer Outlets in Solvang, California for \$6.0 million less estimated selling costs of \$0.4 million. The Operating Partnership anticipates closing of a sale during early 1999. Solvang had a book value of \$10.5 million, resulting in a \$4.9 million writedown of the asset in the second quarter. For the nine months ended September 30, 1998, Solvang accounted for less than 1% of the Operating Partnership's revenues and net operating income.

4. DEBT

On March 30, 1998, the Operating Partnership replaced its two unsecured bank revolving lines of credit, totaling \$150 million (the "Credit Facilities"), with a new \$160 million senior unsecured bank line of credit (the "Senior Credit

Facility"). The Senior Credit Facility expires on March 30, 2001 and bears interest on the outstanding balance, payable monthly, at a rate equal to the London Interbank Offered Rate ("LIBOR") plus 1.05% (6.49% at September 30, 1998) or the prime rate, at the Operating Partnership's option. A fee on the unused portion of the Senior Credit Facility is payable quarterly at rates ranging from 0.15% to 0.25% depending on the balance outstanding. The lenders have an option to extend the facility annually on a rolling three-year basis. At September 30, 1998, \$92 million was available under the Senior Credit Facility.

Also on March 30, 1998, the Operating Partnership entered into a \$5 million term loan (the "Term Loan") which carries the same interest rate and maturity as the Senior Credit Facility.

In January 1996, the Operating Partnership completed a \$100 million public offering of 7.75% unsecured term notes due January 2001 (the "7.75% Notes"), which are guaranteed by the Company. The five-year non-callable 7.75% Notes were priced at a discount of 99.592 to yield 7.85% to investors. Net proceeds from the offering were used to pay down substantially all of the borrowings under the Operating Partnership's secured line of credit. The carrying amount of the 7.75% Notes approximates their fair value.

In October 1996, the Operating Partnership completed a \$100 million offering of Remarketed Floating Rate Reset Notes (the "Reset Notes"), which are guaranteed by the Company. The interest rate resets quarterly and was equal to LIBOR plus 75 basis points during the first year. In October 1997, the interest rate spread was reduced to LIBOR plus 48 basis points (6.17% at September 30, 1998). The spread and the spread period for subsequent periods will be adjusted in whole or part at the end of each year, pursuant to an agreement with the underwriters. Net proceeds from the offering were used to repay all of the then borrowings under the Credit Facilities and for working capital. In October 1997, the Operating Partnership redeemed \$40 million of Reset Notes. In October 1998, due to adverse conditions in the debt markets, the Operating Partnership elected to redeem the remaining \$60 million of Reset Notes using borrowings under the Senior Credit Facility.

In November 1998, the Operating Partnership obtained a \$60 million term loan which expires April 2000 and bears interest on the outstanding balance at a rate equal to LIBOR plus 1.40%. Proceeds from the loan were used to pay down borrowings under the Senior Credit Facility.

In October 1997, the Operating Partnership completed a \$125 million public offering of 7.25% unsecured term notes due October 2007 (the "7.25% Notes"). The 7.25% Notes were priced to yield 7.29% to investors, 120 basis points over the 10-year U.S. Treasury rate. Net proceeds from the offering were used to repay substantially all borrowings under the Credit Facilities, redeem \$40 million of Reset Notes and for general corporate purposes. The carrying amount of the 7.25% Notes approximates their fair value.

Interest and loan costs of approximately \$4.5 million and \$3.5 million were capitalized as development costs during the nine months ended September 30, 1998 and 1997, respectively.

#### 5. PREFERRED STOCK

In October 1997, the Company issued 1.0 million shares of 8.375% Series A Cumulative Redeemable Preferred Stock (the "Preferred Stock"), par value \$0.01 per share, having a liquidation preference of \$50.00 per share. The Preferred Stock has no stated maturity and is not convertible into any other securities of the Company. The Preferred Stock is redeemable on or after October 15, 2027 at the Company's option. Net proceeds from the offering were used to repay borrowings under the Operating Partnership's Credit Facilities.

#### 6. DISTRIBUTIONS

On September 15, 1998, the Board of Directors of the Company declared a \$0.69 per unit cash distribution to unitholders of record on September 30, 1998. The distribution, totaling \$13.1 million, was paid on October 19, 1998.

#### 7. INCOME TAXES

No provision has been made for income taxes in the accompanying consolidated financial statements since such taxes, if any, are the responsibility of the individual partners.

#### 8. NET INCOME PER PARTNERSHIP UNIT

Net income per partnership unit is determined by allocating net income to the general partner (including the general partner's preferred unit allocation) and the limited partners based on their weighted average partnership units outstanding during the respective periods presented.

#### 9. COMMITMENTS AND CONTINGENCIES

The Operating Partnership is not presently involved in any material litigation nor, to its knowledge, is any material litigation threatened against the Operating Partnership or its properties, other than routine litigation arising in the ordinary course of business. Management believes the costs, if any, incurred by the Operating Partnership related to this litigation will not materially affect the financial position, operating results or liquidity of the Operating Partnership.

#### 10. RELATED PARTY INFORMATION

In September 1995, the Operating Partnership transferred property with a book value of \$4.8 million to the Company's former President (a current unitholder) in exchange for a \$4.0 million note secured by units in the Operating Partnership (the "Secured Note") and a \$0.8 million unsecured note receivable (the "Unsecured Note"). The Secured Note bears interest at a rate of LIBOR plus 250 basis points per annum (8.19% at September 30, 1998), payable monthly, and is due upon the earlier of the maker obtaining permanent financing on the property, the Operating Partnership repurchasing the property under an option agreement, the maker selling the property to an unaffiliated third party, or January 1999. The Unsecured Note bears interest at a rate of 8.0% per annum and is due upon the earlier of the Operating Partnership repurchasing the property under an option agreement, the maker selling the property to an unaffiliated third party, or September 2000.

#### 11. SUBSEQUENT EVENTS

In October 1998, the Operating Partnership signed a definitive agreement to terminate the development of Houston Premium Outlets, a joint venture project with Simon Property Group, Inc. Under the terms of the agreement, the Operating Partnership will receive payments totaling \$21.4 million from The Mills Corporation, to be made over four years, as well as immediate reimbursement for its share of land costs, development costs and fees related to the project. The Operating Partnership has withdrawn from the Houston development partnership and agreed to certain restrictions on competing in the Houston market through the year 2002.

In November 1998, the Operating Partnership made a \$1 million loan convertible to equity as a minority partner in an entity developing a 155,000 square foot outlet center at Disneyland-Paris in France. Construction is expected to commence within the next month with opening scheduled for late 2000. In addition, the Operating Partnership has entered into a limited guarantee agreement with the construction lenders to guarantee debt service shortfalls up to a maximum of \$10 million beginning in May 2001 for a period of 18 months. The guarantee will decline each year after the first 18 months to approximately \$2 million in 2004. The guarantee will be released upon achievement of 1.0x debt service coverage for a period of 12 consecutive months after opening.

CHELSEA GCA REALTY PARTNERSHIP, L.P.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the accompanying unaudited condensed consolidated financial statements and notes thereto. These financial statements include all adjustments which, in the opinion of management, are necessary to reflect a fair statement of results for the interim periods presented, and all such adjustments are of a normal recurring nature.

GENERAL OVERVIEW

The Operating Partnership has grown by increasing rent at its existing centers, expanding its existing centers, developing new centers and acquiring and redeveloping centers. The Operating Partnership operated 19 manufacturers' outlet centers at September 30, 1998 and 1997. The Operating Partnership's operating gross leasable area (GLA) at September 30, 1998, increased 15.8% to 4.7 million square feet from 4.1 million square feet at September 30, 1997. Net GLA added since October 1, 1997 is detailed as follows:

	12 mos ended September 30, 1998	9 mos ended September 30, 1998	3 mos ended December 31, 1997
GLA added (in 000's):			
NEW CENTER OPENED:			
Wrentham Village	227	-	227
TOTAL NEW CENTERS	227	-	227
CENTERS EXPANDED:			
Woodbury Common	268	268	-
Wrentham Village	126	126	-
Camarillo Premium Outlets	45	45	-
Folsom Premium Outlets	19	19	-
Desert Hills	24	6	18
Other (net)	(14)	(15)	1
TOTAL CENTERS EXPANDED	468	449	19
CENTER HELD FOR SALE:			
Solvang Designer Outlets	(52)	(52)	-
Net GLA added during the period	643	397	246
GLA at end of period	4,705	4,705	4,308

RESULTS OF OPERATIONS

COMPARISON OF THE THREE MONTHS ENDED SEPTEMBER 30, 1998 TO THE THREE MONTHS ENDED SEPTEMBER 30, 1997. Net income before minority interest increased \$1.5 million to \$10.9 million for the three months ended September 30, 1998 from \$9.4 million for the three months ended September 30, 1997. Increases in revenues were offset by increases in depreciation and amortization and interest.

Base rentals increased \$4.5 million, or 24.7%, to \$22.6 million for the three months ended September 30, 1998 from \$18.1 million for the three months ended September 30, 1997 due to expansions, a new center opened, and higher average rents on new leases and renewals.



Percentage rents increased \$0.7 million to \$3.4 million for the three months ended September 30, 1998, from \$2.7 million for the three months ended September 30, 1997. The increase was primarily due to the opening of one new center and increases in tenants contributing percentage rents.

Expense reimbursements, representing contractual recoveries from tenants of certain common area maintenance, operating, real estate tax, promotional and management expenses, increased \$1.2 million, or 16.6%, to \$8.4 million for the three months ended September 30, 1998 from \$7.2 million for the three months ended September 30, 1997, due to the recovery of operating and maintenance costs from increased GLA. The average recovery of reimbursable expenses was 93.2% in the third quarter of 1998, compared to 91.6% in the third quarter of 1997.

Other income decreased \$0.3 million to \$0.5 million for the three months ended September 30, 1998, from \$0.8 million for the three months ended September 30, 1997. The decrease is the result of an outparcel sale at one of the operating centers during the third quarter of 1997.

Interest in excess of amounts capitalized increased \$1.3 million to \$5.1 million for the three months ended September 30, 1998 from \$3.8 million for the three months ended September 30, 1997 primarily due to higher debt balances from increased GLA in operation.

Operating and maintenance expenses increased \$1.1 million, or 14.7%, to \$9.0 million for the three months ended September 30, 1998 from \$7.9 million for the three months ended September 30, 1997. The increase was primarily due to costs related to expansions and a new center.

Depreciation and amortization expense increased \$2.2 million, or 35.9%, to \$8.3 million for the three months ended September 30, 1998 from \$6.1 million for the three months ended September 30, 1997. The increase was primarily related to expansions and a new center.

General and administrative expenses increased \$0.2 million to \$1.2 million for the three months ended September 30, 1998 from \$1.0 million for the three months ended September 30, 1997 primarily due to increased personnel and overhead costs.

Other expenses decreased \$0.3 million to \$0.3 million for the three months ended September 30, 1998 from \$0.6 million for the three months ended September 30, 1997. The decrease was primarily due to reduced legal fees and recoveries of bad debts previously written off.

#### COMPARISON OF THE NINE MONTHS ENDED SEPTEMBER 30, 1998 TO THE NINE MONTHS ENDED SEPTEMBER 30, 1997.

Net income before minority interest decreased \$0.4 million to \$22.6 million for the nine months ended September 30, 1998, from \$23.0 million for the nine months ended September 30, 1997. Increases in revenues were more than offset by the loss on writedown of asset, higher interest expense and increases in depreciation and amortization.

Base rentals increased \$11.6 million, or 23.0%, to \$62.6 million for the nine months ended September 30, 1998, from \$51.0 million for the nine months ended September 30, 1997, due to expansions, a new center opening, an acquisition and higher average rents on new leases and renewals.

Percentage rents increased \$1.3 million to \$7.1 million for the nine months ended September 30, 1998 from \$5.8 million for the nine months ended September 30, 1997. The increase was primarily due to the opening of one new center and increases in tenants contributing percentage rents.

Expense reimbursements, representing contractual recoveries from tenants of certain common area maintenance, operating, real estate tax, promotional and management expenses, increased \$4.1 million, or 20.9%, to \$23.7 million for the nine months ended September 30, 1998 from \$19.6 million for the nine months ended September 30, 1997, due to the recovery of operating and maintenance costs from increased GLA. The average recovery of reimbursable expenses was 91.2% in 1998 compared to 91.8% in 1997.

Other income increased \$0.3 million to \$2.0 million for the nine months ended September 30, 1998 from \$1.7 million for the nine months ended September 30, 1997 primarily as a result of outparcel sales at two of the operating centers.

Interest in excess of amounts capitalized increased \$2.6 million to \$13.9 million for the nine months ended September 30, 1998 from \$11.3 million for the nine months ended September 30, 1997 primarily due to higher debt balances from increased GLA in operation.

Operating and maintenance expenses increased \$4.6 million, or 21.6%, to \$26.0 million for the nine months ended September 30, 1998 from \$21.4 million for the nine months ended September 30, 1997. The increase was primarily due to costs related to expansions, a new center and a center acquired.

Depreciation and amortization expense increased \$5.3 million, or 29.1%, to \$23.4 million for the nine months ended September 30, 1998 from \$18.1 million for the nine months ended September 30, 1997. The increase was primarily related to expansions, a new center and a center acquired.

General and administrative expenses increased \$0.6 million to \$3.1 million for the nine months ended September 30, 1998 from \$2.5 million for the nine months ended September 30, 1997. The increase was primarily due to increased personnel and overhead costs.

The loss on writedown of asset of \$4.9 million for the nine months ended September 30, 1998 is from valuing a center held for sale at its estimated fair value.

Other expenses decreased \$0.2 million or 11.8% to \$1.6 million for the nine months ended September 30, 1998 from \$1.8 million for the nine months ended September 30, 1997. The decrease was primarily due to recoveries of bad debts previously written off.

#### LIQUIDITY AND CAPITAL RESOURCES

The Operating Partnership believes it has adequate financial resources to fund operating expenses, distributions, and planned development and construction activities. Operating cash flow during 1998 is expected to increase with a full year of operations of the 698,000 square feet of GLA added during 1997, including the opening of Wrentham Village Premium Outlets in October 1997, and expansions and one new center opened in October 1998. In addition, at September 30, 1998 the Operating Partnership had \$92.0 million available under its Senior Credit Facility, access to the public markets through shelf registrations covering \$200 million of equity and \$175 million of debt, and cash equivalents of \$12.3 million.

Operating cash flow is expected to provide sufficient funds for distributions. In addition, the Operating Partnership anticipates retaining sufficient operating cash to fund re-tenanting and lease renewal tenant improvement costs, as well as capital expenditures to maintain the quality of its centers.

Distributions declared and recorded during the nine months ended September 30, 1998 were \$39.0 million, or \$2.07 per unit. The Operating Partnership's distribution payout ratio as a percentage of net income before minority interest, loss on writedown of asset and depreciation and amortization, exclusive of amortization of deferred financing costs, ("FFO") was 83.7% during the nine months ended September 30, 1998. The Senior Credit Facility limits aggregate dividends and distributions to the lesser of (i) 90% of FFO on an annual basis or (ii) 100% of FFO for any two consecutive quarters.

On March 30, 1998, the Operating Partnership replaced its two unsecured bank revolving lines of credit, totaling \$150 million (the "Credit Facilities"), with a new \$160 million senior unsecured bank line of credit (the "Senior Credit Facility"). The Senior Credit Facility expires on March 30, 2001 and bears interest on the outstanding balance, payable monthly, at a rate equal to the London Interbank Offered Rate ("LIBOR") plus 1.05% (6.49% at September 30, 1998) or the prime rate, at the Operating Partnership's option. A fee on the unused portion of the Senior Credit Facility is payable quarterly at rates ranging from 0.15% to 0.25% depending on the balance outstanding. The lenders have an option to extend the facility annually on a rolling three-year basis.

During the 1998 third quarter, the Operating Partnership completed the remaining 50,000 square feet of a 270,000 square-foot expansion of Woodbury Common Premium Outlets (Central Valley, New York), its flagship center; and a 45,000 square-foot expansion of Camarillo Premium Outlets (Camarillo, California). In October 1998, the Operating Partnership completed and opened the 270,000 square-foot first phase of Leesburg Corner Premium Outlets (Leesburg, Virginia), a new center serving the greater Washington, D.C. market, and expansions totaling 45,000 square feet at two other centers. Construction is under way on a 120,000 square-foot third phase of Wrentham Village, scheduled to open in mid-1999. The project is under development and there can be no assurance that it will be completed or opened, or that there will not be delays in the opening or completion. The Operating Partnership anticipates total development and construction costs of \$120 million to \$140 million annually.

The Operating Partnership announced in October 1998 that it sold its interest in and terminated the development of Houston Premium Outlets, a joint venture project with Simon Property Group, Inc. ("Simon"). Under the terms of the agreement, the Operating Partnership will receive non-compete payments totaling \$21.4 million from The Mills Corporation; \$3 million was received at closing, and four annual installments of \$4.6 million are to be received on each January 2, through 2002. The Operating Partnership has also been reimbursed for its share of land costs, development costs and fees related to the project. The Operating Partnership and Simon will continue their joint development of Orlando Premium Outlets ("OPO"), a 440,000 square-foot center to be located on Interstate 4 midway between Walt Disney World/EPCOT and Sea World in Orlando, Florida, currently scheduled to open in the first half of 2000. The joint venture is in the process of arranging a construction loan that is expected to fund the majority of costs to complete the OPO project.

In October 1998, due to adverse conditions in the debt markets, the Operating Partnership elected to redeem the remaining \$60 million of Reset Notes using borrowings under the Senior Credit Facility. In November 1998, the Operating Partnership obtained a \$60 million 18 month bank term loan bearing interest at LIBOR plus 1.40%. Loan proceeds were used to repay borrowings under the Senior Credit Facility. The bank term loan will provide the Operating Partnership additional flexibility to access capital sources at appropriate times over the next 18 months.

To achieve planned growth and favorable returns in both the short and long term, the Operating Partnership's financing strategy is to maintain a strong, flexible financial position by: (i) maintaining a conservative level of leverage; (ii) extending and sequencing debt maturity dates; (iii) managing exposure to floating interest rates; (iv) maintaining a significant level of unencumbered assets; and (v) maintaining liquidity. Management believes these strategies will enable the Operating Partnership to access a broad array of capital sources, including bank or institutional borrowings and secured and unsecured debt and equity offerings, subject to market conditions.

It is the Operating Partnership's policy to limit its borrowings to less than 40% of total market capitalization (defined as the value of outstanding shares of the Company's common stock including conversion of Partnership units to common stock, plus the liquidation preference value of the Company's preferred stock plus total debt). Applying a September 30, 1998 closing price of \$34.25 per common share plus a liquidation preference of \$50.00 per preferred share, the Operating Partnership's ratio of debt to total market capitalization was approximately 34%.

Net cash provided by operating activities was \$54.2 million and \$39.7 million for the nine months ended September 30, 1998 and 1997, respectively. The increase was primarily due to the growth of the Operating Partnership's GLA to 4.7 million square feet in 1998 from 4.1 million square feet in 1997 and increases in accrued interest on debt borrowings. Net cash used in investing activities decreased \$58.4 million for the nine months ended September 30, 1998 compared to the corresponding 1997 period, primarily as a result of the Waikale Factory Outlets acquisition in March 1997, offset by the investment in Houston in 1998. At September 30, 1998, net cash provided by financing activities decreased \$72.2 million primarily due to the sale of common stock to Simon in the second quarter of 1997, borrowings for the Waikale Factory Outlets acquisition in the first quarter of 1997, offset by borrowings for 1998 construction.

## YEAR 2000 COMPLIANCE

The year 2000 ("Y2K") issue refers generally to computer applications using only the last two digits to refer to a year rather than all four digits. As a result, these applications could fail or create erroneous results if they recognize "00" as the year 1900 rather than the year 2000. The Operating Partnership has taken Y2K initiatives in three general areas which represent the areas that could have an impact on the Operating Partnership: information technology systems, non-information technology systems and third-party issues. The following is a summary of these initiatives:

**INFORMATION TECHNOLOGY:** The Operating Partnership has focused its efforts on the high-risk areas of the corporate office computer hardware, operating systems and software applications. The Operating Partnership's assessment and testing of existing equipment revealed that its hardware, network operating systems and most of the software applications are Y2K compliant. The exception is the DOS-based accounting systems which were planned to be upgraded or replaced by the beginning of 1999 to make them compatible with Windows applications primarily used by the Operating Partnership. During the third quarter of 1998, the Operating Partnership installed a new Y2K compliant accounting system which is currently being tested with full conversion expected by January 1, 1999.

**NON-INFORMATION TECHNOLOGY:** Non-information technology consists mainly of facilities management systems such as telephone, utility and security systems for the corporate office and the outlet centers. The Operating Partnership has reviewed the corporate facility management systems and made inquiry of the building owner/manager and concluded that the corporate office building systems including telephone, utilities, fire and security systems are Y2K compliant. The Operating Partnership is in the process of identifying date sensitive systems and equipment including HVAC units, telephones, security systems and alarms, fire and flood warning systems and general office systems at its 20 outlet centers. Assessment and testing of these systems is about 50% complete and expected to be completed by December 31, 1998. Critical non-compliant systems will be replaced in early 1999. Based on preliminary assessment, the cost of replacement is not expected to be significant.

**THIRD PARTIES:** The Operating Partnership has third-party relationships with approximately 350 tenants and 4,000 suppliers and contractors. Many of these third parties are publicly-traded corporations and subject to disclosure requirements. The Operating Partnership has begun assessment of major third parties' Y2K readiness including tenants, key suppliers of outsourced services including stock transfer, debt servicing, banking collection and disbursement, payroll and benefits, while simultaneously responding to their inquiries regarding the Operating Partnership's readiness. The majority of the Operating Partnership's vendors are small suppliers that the Operating Partnership believes can manually execute their business and are readily replaceable. Management also believes there is no material risk of being unable to procure necessary supplies and services. Third-party assessment is about 25% complete and expected to be completed by December 31, 1998. The Operating Partnership also intends to monitor Y2K disclosures in SEC filings of publicly-owned third parties commencing with the current quarter filings.

**COSTS:** The accounting software upgrade and conversion is being executed under maintenance and support agreements with software vendors. The total cost of the accounting conversion is estimated at approximately \$200,000 including the Y2K portion of the conversion that cannot be readily identified and is not material to the operating results or financial position of the Operating Partnership.

The identification and remediation of systems at the outlet centers is being accomplished by in-house business systems personnel and outlet center general managers whose costs are recorded as normal operating expense. The assessment of third-party readiness is also being conducted by in-house personnel whose costs are recorded as normal operating expenses. The Operating Partnership is not yet in a position to estimate the cost of third-party compliance issues, but has no reason to believe, based upon its evaluations to date, that such costs will exceed \$100,000.

**RISKS:** The principal risks to the Operating Partnership relating to the completion of its accounting software conversion is failure to correctly bill tenants by December 31, 1999 and to pay invoices when due. Management believes it has adequate resources, or could obtain the needed resources, to manually bill tenants and pay bills until the systems became operational.

The principal risks to the Operating Partnership relating to non-information systems at the outlet centers are failure to identify time-sensitive systems and inability to find a suitable replacement system. The Operating Partnership believes that adequate replacement components or new systems are available at reasonable prices and are in good supply. The Operating Partnership also believes that adequate time and resources are available to remediate these areas as needed.

The principal risks to the Operating Partnership in its relationships with third parties are the failure of third-party systems used to conduct business such as tenants being unable to stock stores with merchandise, use cash registers and pay invoices; banks being unable to process receipts and disbursements; vendors being unable to supply needed materials and services to the centers; and processing of outsourced employee payroll. Based on Y2K compliance work done to date, the Operating Partnership has no reason to believe that key tenants, banks and suppliers will not be Y2K compliant in all material respects or can not be replaced within an acceptable timeframe. The Operating Partnership will attempt to obtain compliance certification from suppliers of key services as soon as such certifications are available.

CONTINGENCY PLANS: The Operating Partnership intends to deal with contingency planning during the first half of 1999 after the results of the above assessments are known.

The Operating Partnership's description of its Y2K compliance issue is based upon information obtained by management through evaluations of internal business systems and from tenant and vendor compliance efforts. No assurance can be given that the Operating Partnership will be able to address the Y2K issues for all its systems in a timely manner or that it will not encounter unexpected difficulties or significant expenses relating to adequately addressing the Y2K issue. If the Operating Partnership or the major tenants or vendors with whom the Operating Partnership does business fail to address their major Y2K issues, the Operating Partnership's operating results or financial position could be materially adversely affected.

#### FUNDS FROM OPERATIONS

Management believes that funds from operations ("FFO") should be considered in conjunction with net income, as presented in the statements of operations included elsewhere herein, to facilitate a clear understanding of the operating results of the Operating Partnership. Management considers FFO an appropriate measure of performance for an equity real estate investment trust. FFO, as defined by the National Association of Real Estate Investment Trusts ("NAREIT"), is net income applicable to common unitholders (computed in accordance with generally accepted accounting principles), excluding gains (or losses) from debt restructuring and sales or writedowns of property, exclusive of outparcel sales, plus real estate related depreciation and amortization and after adjustments for unconsolidated Partnerships and joint ventures. Adjustments for unconsolidated Partnerships and joint ventures are calculated to reflect FFO on the same basis. FFO does not represent net income or cash flow from operations as defined by generally accepted accounting principles and should not be considered an alternative to net income as an indicator of operating performance or to cash from operations, and is not necessarily indicative of cash flow available to fund cash needs.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	1998	1997	1998	1997
Net income to common unitholders	\$9,902	\$9,380	\$19,436	\$22,802
Add back:				
Depreciation and amortization (1)	8,351	6,143	23,384	17,999
Amortization of deferred financing costs and depreciation of non-real estate assets	(347)	(430)	(1,078)	(1,166)
Loss on writedown of asset	-	-	4,894	-
FFO	\$17,906	\$15,093	\$46,636	\$39,635

(1) Excludes depreciation and minority interest attributed to a third-party limited partner's interest in a Partnership for the nine months ended September 30, 1997.

CHELSEA GCA REALTY PARTNERSHIP, L.P.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

CHELSEA GCA REALTY PARTNERSHIP, L.P.

By: CHELSEA GCA REALTY, INC.  
Its General Partner

By: /S/ LESLIE T. CHAO  
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Leslie T. Chao  
President and Chief Financial Officer

Date: November 13, 1998

9-MOS  
DEC-31-1998  
JUL-01-1998  
SEP-30-1998

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